# **January - June 2023** July 14, 2023



STUDENT HOUSING

 $\mathbf{02}$ 

### MARKET OUTLOOK Continued weak market for housing investments

Started-up housing investments, new and renovations





# **Decline for other building construction, but Norway is up**

Started-up other building construction investments, new and renovations

Sweden	2023	2024	2025
	<b>``</b>	↘(→)	<b>7</b>
Norway	2023	2024	2025
	个	<b>7</b>	<b>7</b>
Finland	2023	2024	2025
	V	<b>7</b>	<b>7</b>



### MARKET OUTLOOK Civil engineering investments on a stable level

### **Civil engineering investments**

Sweden	2023	2024 <b>7</b>	2025 <b>7</b>
Norway	2023 <b>7</b>	2024 <b>7</b>	2025 →
Finland	2023	2024 <b>7</b>	2025



# **Lower investment level in the Nordic market**

Total construction and civil engineering investments, new and renovations

Sweden	2023	2024	2025
	V	→( <i>ブ</i> )	<b>7</b>
Norway	2023	2024	2025
	→( ⁄ )	<b>7</b>	<b>7</b>
Finland	2023 V	2024	2025 <b>7</b>



# Business area Construction

SOLNA SWIMMING POOL



# **Business area Construction**



MSEK	Apr-Jun 2023	Apr-Jun 2022	Jul 2022- Jun 2023	Jan-Dec 2022
Net sales	7,540	7,628	29,598	28,999
Operating profit excl. Mall of Scandinavia	141	177	595	629
Operating margin excl. Mall of Scandinavia, %	1.9	2.3	2.0	2.2
Operating profit	541	177	995	629
Operating margin, %	7.2	2.3	3.4	2.2



## BUSINESS AREA CONSTRUCTION Lower level of orders received and order backlog



#### **Orders received, MSEK**





### BUSINESS AREA CONSTRUCTION New assignments, not least from public customers

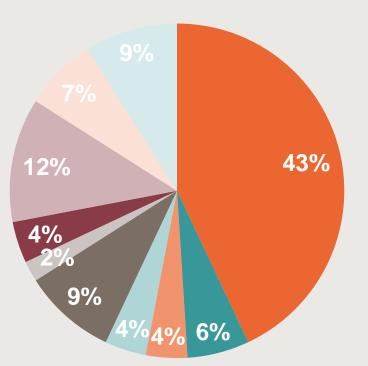






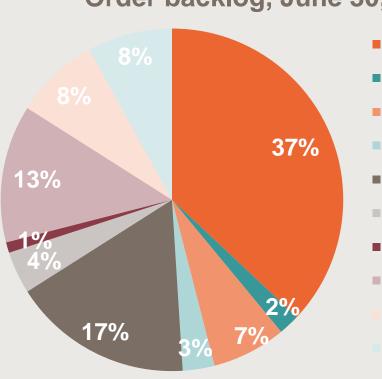
### BUSINESS AREA CONSTRUCTION Allocation per product area





### Net sales, rolling 12 months

- HousingConstruction
- maintenanceSports facilities
- Industrial
- Offices
- Logistics
- Service and retail
- Schools and education
- Health and social care
- Other building construction



### Order backlog, June 30, 2023

#### Housing

- Construction maintenance
   Sports facilities
- Industrial
- Offices
- Logistics
- Service and retail
- Schools and education
- Health and social care
- Other building construction



# Business area Civil Engineering

SUSPENSION BRIDGE Tyresö

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# **Business area Civil Engineering**



MSEK	Apr-Jun 2023	Apr-Jun 2022	Jul 2022- Jun 2023	Jan-Dec 2022
Net sales	3,891	3,893	15,208	14,965
Operating profit	152	148	504	494
Operating margin, %	3.9	3.8	3.3	3.3



# BUSINESS AREA CIVIL ENGINEERING Stable level of orders received, good order backlog



### Orders received, MSEK







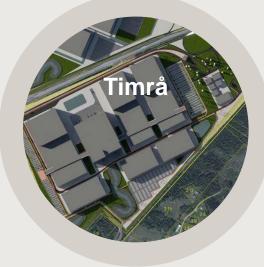
### BUSINESS AREA CIVIL ENGINEERING New contracts in the second quarter



Test track for vehicles (730 MSEK)



Civil engineering work for an industrial areea (400 MSEK)



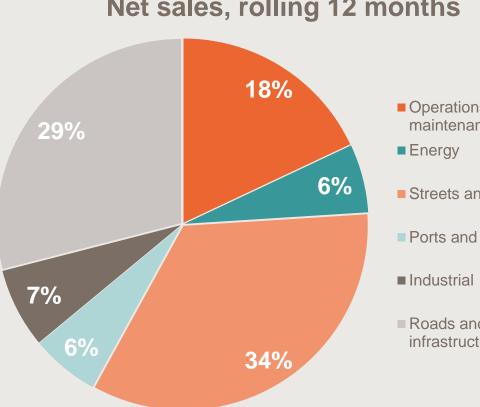
Extension of waste water treatment plant (355 MSEK)





### **BUSINESS AREA CIVIL ENGINEERING Allocation per product area**

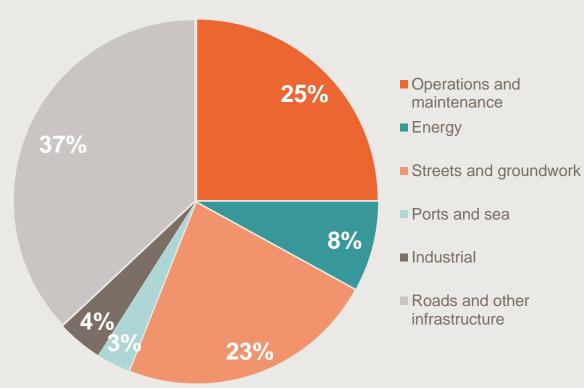




### Net sales, rolling 12 months

Operations and maintenance

- Streets and groundwork
- Ports and sea
- Roads and other infrastructure



### Order backlog, June 30, 2023



# Business area Industry

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HAMMTRONIC

PEAB Peab Asfalt

asfalt

DV+90

LJUNGBYHED AIRPORT Ljungby

TA



# **Business area Industry**



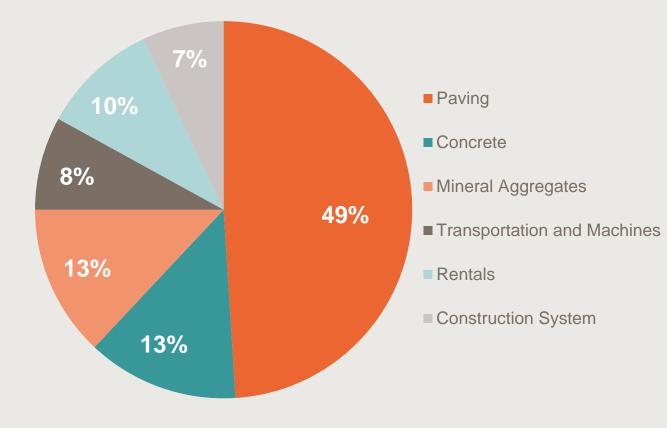
MSEK	Apr-Jun 2023	Apr-Jun 2022	Jul 2022- Jun 2023	Jan-Dec 2022
Net sales	5,347	6,108	20,880	21,433
Operating profit	333	341	700	747
Operating margin, %	6.2	5.6	3.4	3.5



### BUSINESS AREA INDUSTRY Allocation per product area



### Net sales, rolling 12 months







# BUSINESS AREA INDUSTRY Lower level of orders received



### **Orders received, MSEK**







# BUSINESS AREA INDUSTRY More capital tied-up in investments and working capital

### Capital employed and return on capital employed\*



Return on capital employed





\*Based on rolling 12 months.

# Business area Project Development

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HAVSBADEN Ängelholm



# **Business area Project Development**



MSEK	Apr-Jun 2023	Apr-Jun 2022	Jul 2022- Jun 2023	Jan-Dec 2022
Net sales	1,569	1,977	7,630	8,661
Operating profit	114	264	815	1,127
Operating margin, %	7.3	13.4	10.7	13.0
of which Housing Development	5.7	11.9	9.4	11.5



### BUSINESS AREA PROJECT DEVELOPMENT Low level of housing start-ups and sales



Number	Apr-Jun 2023	Apr-Jun 2022	Jul 2022- Jun 2023	Jan-Dec 2022
Total number of housing start-ups	185	828	1,267	2,336
of which tenant-owner associations, ownership and residential limited companies	-	528	639	1,810
of which in rental apartment projects	185	300	628	526
Total number of sold homes	206	445	915	1,709
of which tenant-owner associations, ownership and residential limited companies	87	445	586	1,643
of which in rental apartment projects	119	-	329	66



## BUSINESS AREA PROJECT DEVELOPMENT Own housing development production



Number	Jun 30, 2023	Jun 30, 2022	Dec 31, 2022
Total number of homes under production	4,665	5,910	5,718
of which tenant-owner associations, ownership and residential limited companies	3,392	4,835	4,539
of which in rental apartment projects	1,273	1,075	1,179
Share of sold homes under production	62%	77%	70%
of which tenant-owner associations, ownership and residential limited companies	67%	75%	69%
of which in rental apartment projects	47%	87%	73%
Repurchased homes on the balance sheet at the end of the period, tenant-owner apartments/condominiums	266	126	105



### BUSINESS AREA PROJECT DEVELOPMENT Ongoing property projects in Property Development



Type of project	Location	Rentable area, m²	Degree rented, %	Recognized value, MSEK	Total investment at completion, MSEK	Scheduled completion	Level of completion, %
Office building	Malmö	7,400	67	277	331	Completed	84
Office building	Jönköping	3,200	100	77	103	Q4-2023	75
Office building	Gothenburg	13,100	11	323	541	Q3-2024	59



### BUSINESS AREA PROJECT DEVELOPMENT Lower sales result in higher working capital

#### Capital employed and return on capital employed\*



Return on capital employed

% (10.2)

#### \*Calculated on rolling 12 months.

\*\*The effect on profit of the distribution of Annehem Fastigheter of MSEK 896 is included in the return on capital employed.



# **The Peab Group**

PEAB

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PEAB



# THE GROUP Segment reporting

MSEK	Apr-Jun 2023	Apr-Jun 2022	Jul 2022- Jun 2023	Jan-Dec 2022
Net sales	15,756	16,858	62,179	63,135
Operating profit excl. Mall of Scandinavia	690	885	2,380	2,741
Operating margin excl. Mall of Scandinavia, %	4.4	5.2	3.8	4.3
Operating profit	1,090	885	2,780	2,741
Operating margin, %	6.9	5.2	4.5	4.3



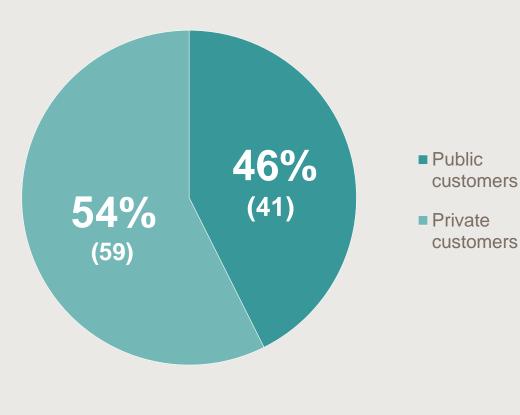
# THE GROUP Good presence in the Nordic region





## THE GROUP The share of public customers increases

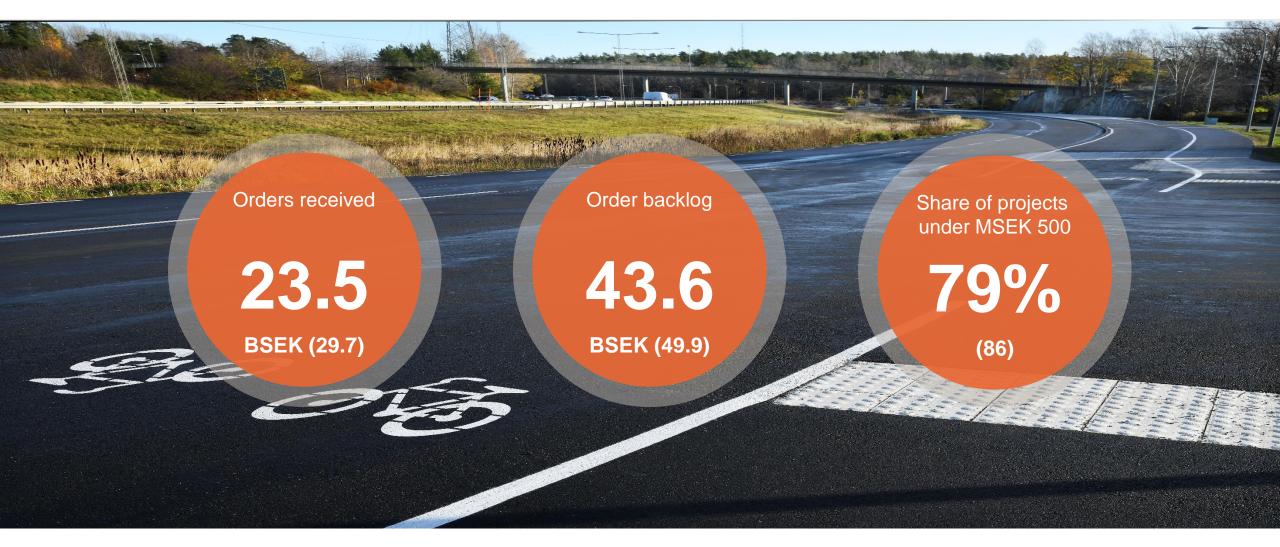
### Net sales, rolling 12 months







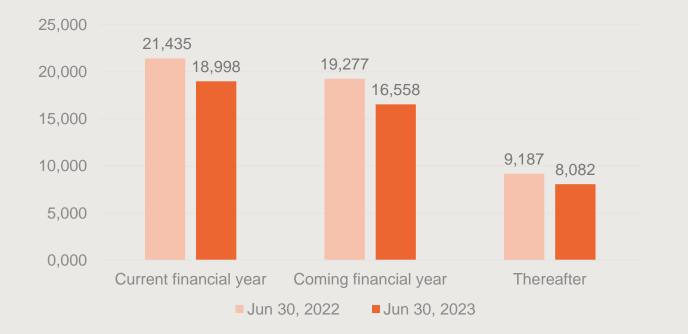
### THE GROUP Order backlog with good risk diversification





## THE GROUP Low level of order backlog

Order backlog allocated over time, MSEK



56%

after current financial year (57)



## THE GROUP Working capital and investments charge cash flow

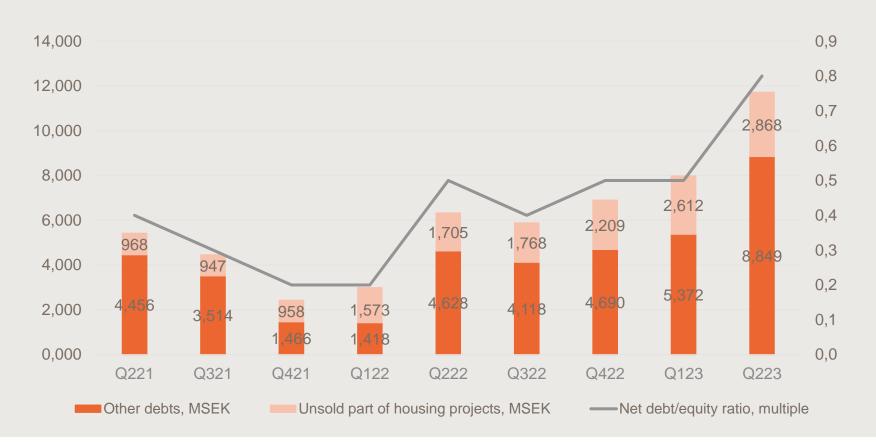
### **Cash flow before financing, MSEK**





# **Net debt affected by investments, working capital and paid dividend**

### Net debt and net debt/equity ratio



Net debt

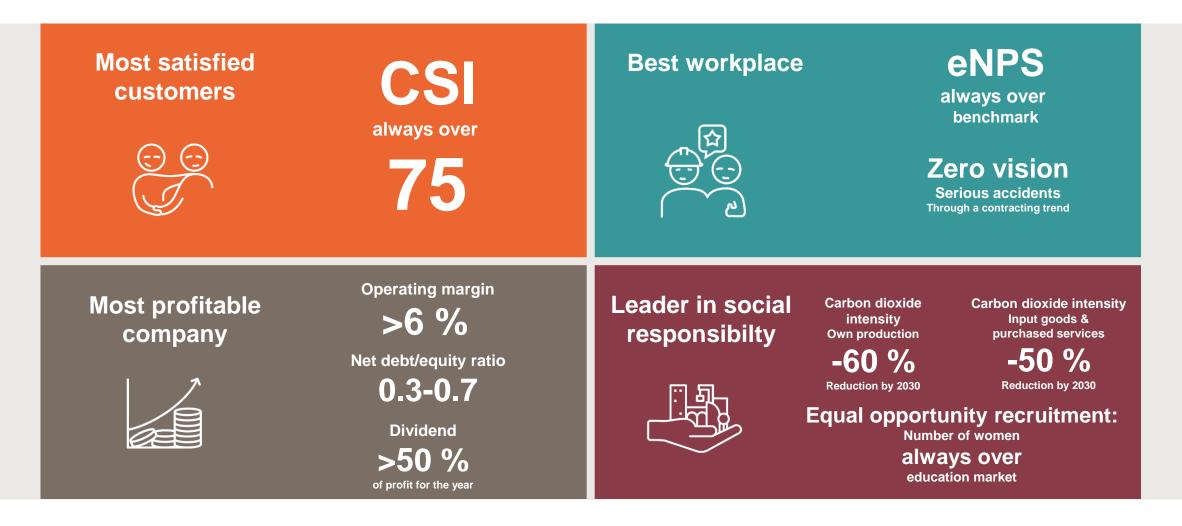






PEAB

# Four target areas, nine external targets

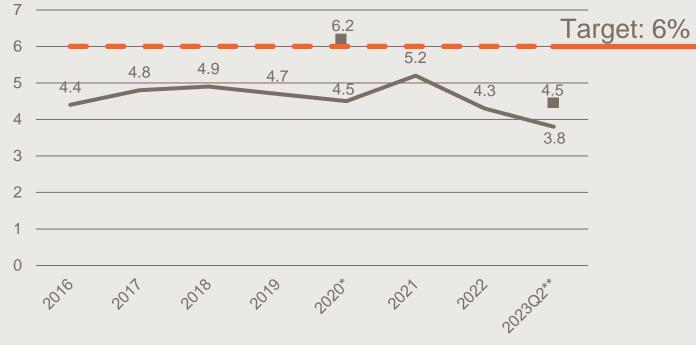




### MOST PROFITABLE COMPANY Operating margin over 6 percent

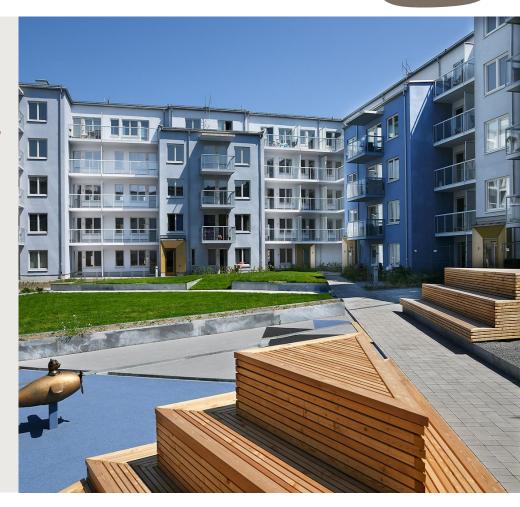


### **Operating margin, Group**



\*Operating margin exclusive effect of the distribution of Annehem Fastigheter of MSEK 952. \*\* Operating margin exclusive effect of mall of Scandinavia of MSEK 400.

Years 2016-2018 are not translated according to the changed accounting principles for our own housing development projects.



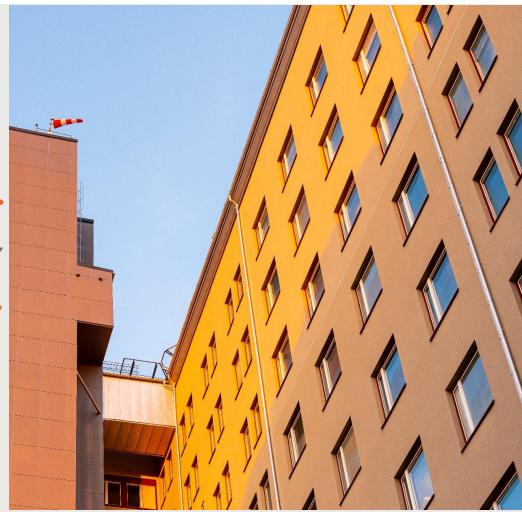


### Nost profitable company Net debt/equity ratio within interval 0.3-0.7





Years 2016-2018 are not translated according to the changed accounting principles for our own housing development projects.

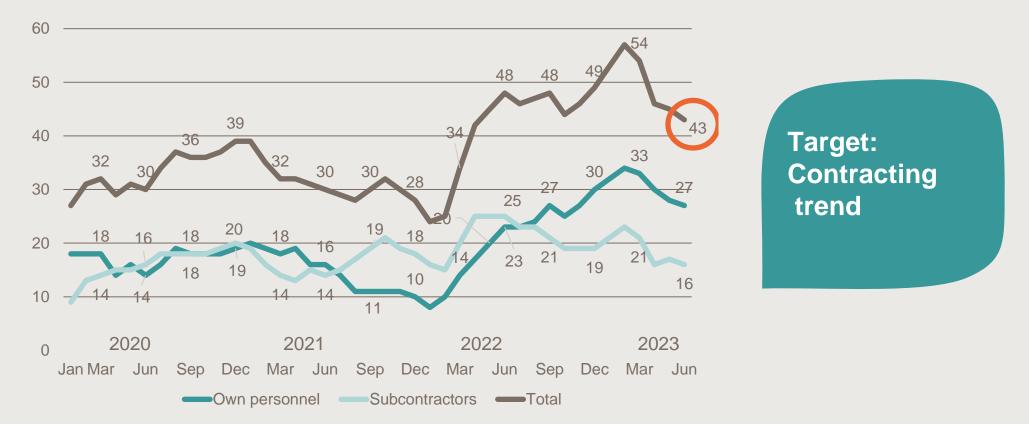




## BEST WORKPLACE Zero vision for workplace accidents



Serious accidents, rolling 12 months, category 4

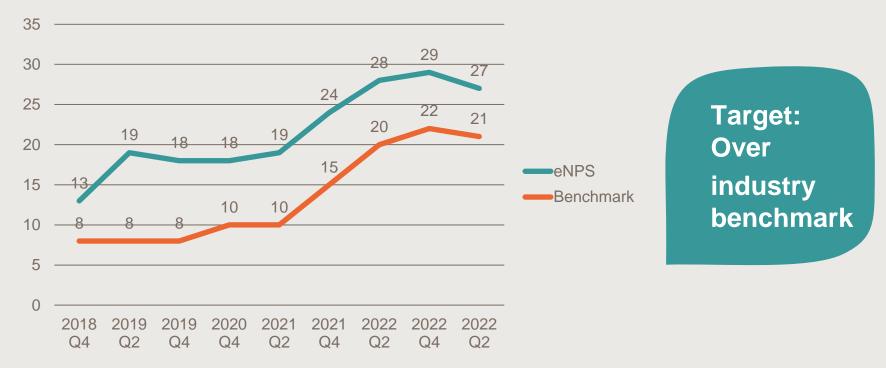




### BEST WORKPLACE First choice for jobseekers



#### eNPS, recommend Peab

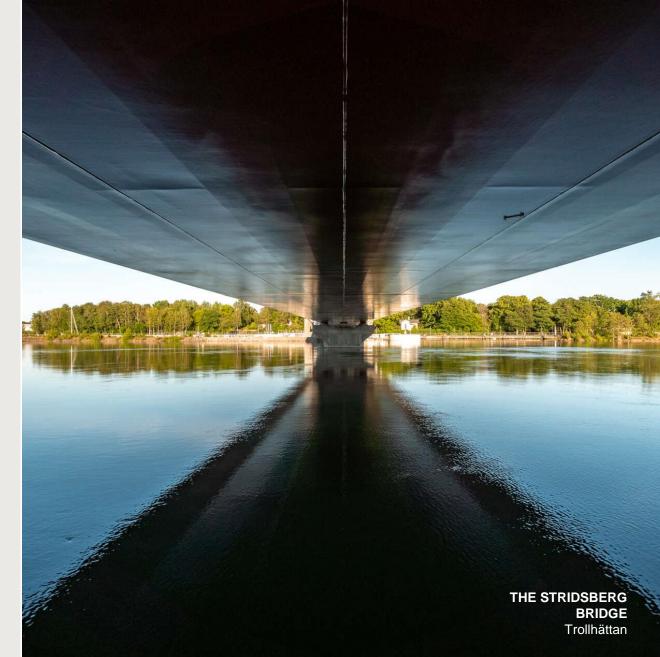




# JAN-JUN 2023 The divided market trend continues

• The trend with a weak housing market continues. Investments connected to the public sector on a stable level

- Lower level of orders received and order backlog
- Fewer home sales and production-starts affects both our ability to generate profits and our indebtedness
- New credit facilities completed.
- The arbitration of Mall of Scandinavia settled with a positive effect for Peab in the second quarter
- We continue to make strategic investments and streamline and adapt the organization
- In the long run the conditions for growth are good in the segments and markets we operate in





Next report: Third quarter 2023 October 27, 2023 

**Q3** 

