



Further decline in housing investments

Started-up housing investments, new and renovations

Sweden	2023	2024	2025
Norway	2023 ↓ ()	2024 →(∕)	2025
Finland	²⁰²³	2024 ->	2025



Decline for other building construction, but Norway is up

Started-up other building construction investments, new and renovations

Sweden	2023 \	2024 →(∕)	2025
Norway	2023 ^ (\(\sqrt{)}\)	2024 7	2025 7 1
Finland	2023	2024 7	2025 7



Civil engineering investments on a stable level

Civil engineering investments

Sweden	2023	2024	2025
	\	✓ (→)	7
Norway	2023	2024	2025
	↗ (→)	↗ (→)	->
Finland	2023	2024	2025
	->	↗(→)	->



Downgraded market forecast, Norway exception

Total construction and civil engineering investments, new and renovations

Sweden	²⁰²³ ↓(↘)	2024 凌 (→)	2025 7
Norway	2023 7 (\)	2024	2025
Finland	²⁰²³	²⁰²⁴ →(2025 7







Business area Construction



MSEK	Jan-Mar 2023	Jan-Mar 2022	Apr 2022- Mar 2023	Jan-Dec 2022
Net sales	7,422	6,735	29,686	28,999
Operating profit	162	160	631	629
Operating margin, %	2.2	2.4	2.1	2.2

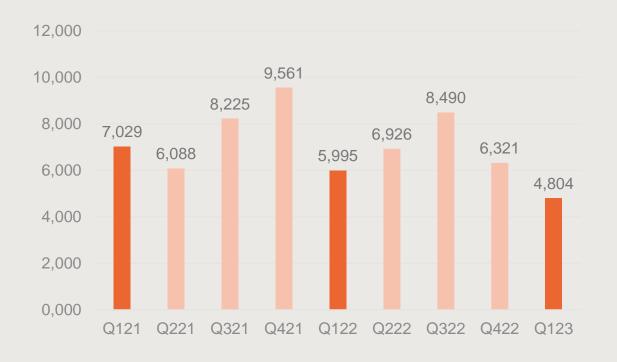


BUSINESS AREA CONSTRUCTION

Lower level of orders received and order backlog



Orders received, MSEK







BUSINESS AREA CONSTRUCTION

New assignments, not least from public customers



Police building (448 MSEK)



Rental apartments (146 MSEK)



Indoor swimming facility (265 MSEK)



Ice rink (114 MSEK)



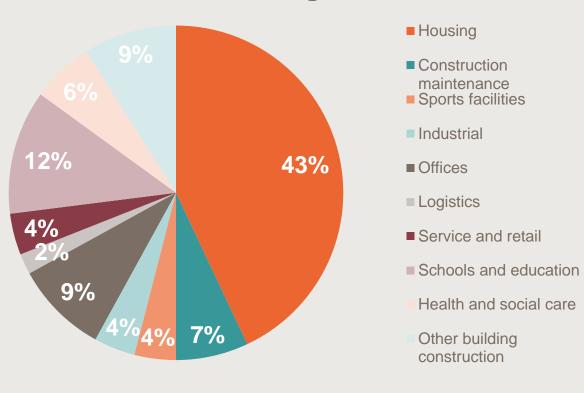


BUSINESS AREA CONSTRUCTION

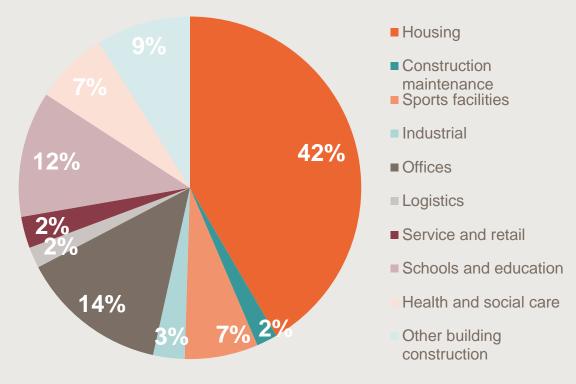
Allocation per product area



Net sales, rolling 12 months



Order backlog, March 31, 2023









Business area Civil Engineering



MSEK	Jan-Mar 2023	Jan-Mar 2022	Apr 2022- Mar 2023	Jan-Dec 2022
Net sales	3,328	3,083	15,210	14,965
Operating profit	59	53	500	494
Operating margin, %	1.8	1.7	3.3	3.3



BUSINESS AREA CIVIL ENGINEERING

Stable level of orders received, good order backlog



Orders received, MSEK



Order backlog

15.1

BSEK (15.9)



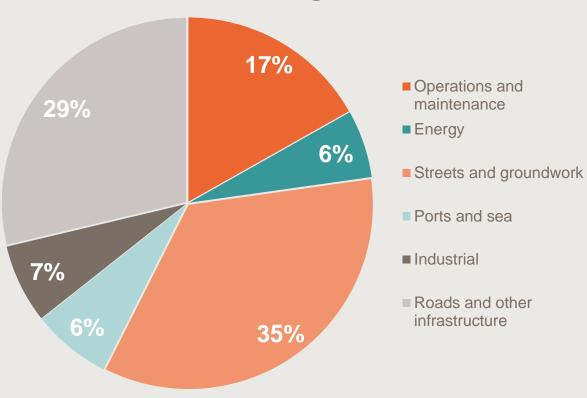


BUSINESS AREA CIVIL ENGINEERING

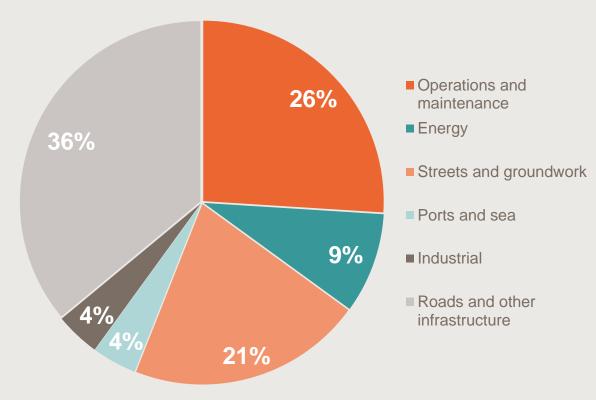
Allocation per product area



Net sales, rolling 12 months



Order backlog, March 31 2023









Business area Industry



MSEK	Jan-Mar 2023	Jan-Mar 2022	Apr 2022- Mar 2023	Jan-Dec 2022
Net sales	2,779	2,571	21,641	21,433
Operating profit	-435	-396	708	747
Operating margin, %	-15.7	-15.4	3.3	3.5

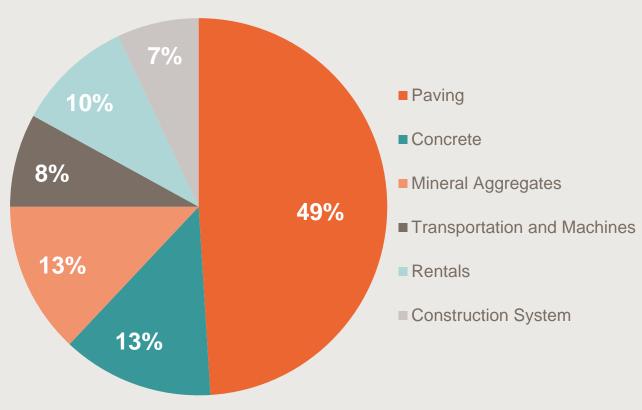


BUSINESS AREA INDUSTRY

Allocation per product area



Net sales, rolling 12 months







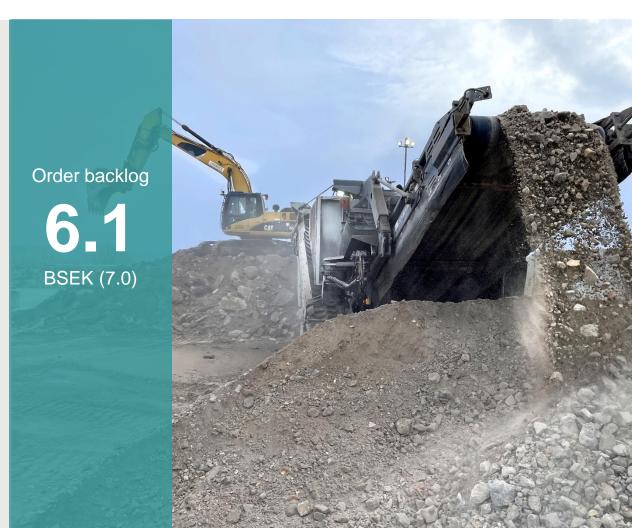
BUSINESS AREA INDUSTRY

Lower level of orders received



Orders received, MSEK







BUSINESS AREA INDUSTRY





Capital employed and return on capital employed*



Return on capital employed

6.6

% (10.0)







Business area Project Development



MSEK	Jan-Mar 2023	Jan-Mar 2022	Apr 2022- Mar 2023	Jan-Dec 2022
Net sales	1,841	2,464	8,038	8,661
Operating profit	127	289	965	1,127
Operating margin, %	6.9	11.7	12.0	13.0
of which Housing Development	7.3	10.6	10.8	11.5



Low level of housing start-ups and sales



Number	Jan-Mar 2023	Jan-Mar 2022	Apr 2022- Mar 2023	Jan-Dec 2022
Total number of housing start-ups	298 ¹	724 ¹	1,910	2,336 ²
of which tenant-owner associations, ownership and residential limited companies	81 ¹	724 ¹	1,167	1,810 ²
of which in rental apartment projects	217	-	743	526
Total number of sold homes	245	800	1,154	1,709
of which tenant-owner associations, ownership and residential limited companies	101	800	944	1,643
of which in rental apartment projects	144	-	210	66

¹Includes 45 (147) homes that have been converted from rental apartments ²Includes 203 homes that have been converted from rental apartments



Production-started homes in the first quarter



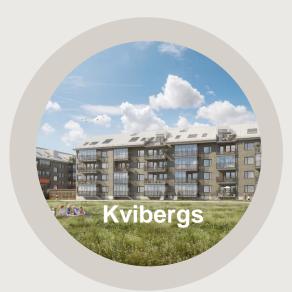
45 apartments in Vänersborg



86 apartments in Västerås



40 apartments in **Gothenburg**



91 apartments in Malmö





Own housing development production



Number	Mar 31, 2023	Mar 31, 2022	Dec 31, 2022
Total number of homes under production	5,061	5,606	5,718
of which tenant-owner associations, ownership and residential limited companies	3,854	4,831	4,539 ²
of which in rental apartment projects	1,207	775	1,179
Share of sold homes under production	66%	77%	70%
of which tenant-owner associations, ownership and residential limited companies	68%	77%	69%
of which in rental apartment projects	60%	82%	73%
Repurchased homes on the balance sheet at the end of the period, tenant-owner apartments/condominiums	238	134	105



Ongoing property projects in Property Development



Type of project	Location	Rentable area, m²	Degree rented, %	Recognized value, MSEK	Total investment at completion, MSEK	Scheduled completion	Level of completion, %
Office building	Malmö	7,400	55	257	331	Q2 2023	78
Office building	Jönköping	3,200	100	50	103	Q4 2023	49
Office building	Gothenburg	13,100	4	287	535	Q3 2024	54



Increased investments and level of working capital



Capital employed and return on capital employed*



Return on capital employed

6.9

% (10.2)



^{*}Calculated on rolling 12 months.

^{**}The effect on profit of the distribution of Annehem Fastigheter of MSEK 896 is included in the return on capital employed.



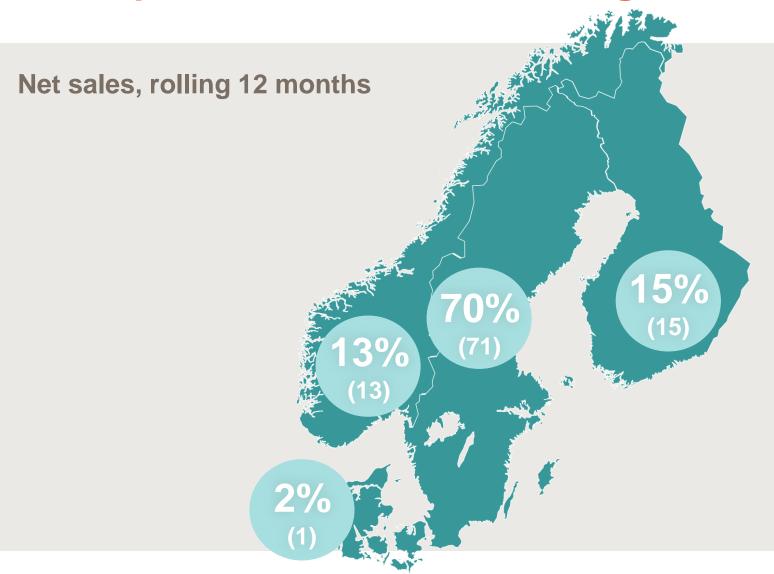


Segment reporting

MSEK	Jan-Mar 2023	Jan-Mar 2022	Apr 2022- Mar 2023	Jan-Dec 2022
Net sales	12,690	12,544	63,281	63,135
Operating profit	-156	10	2,575	2,741
Operating margin, %	-1.2	0.1	4.1	4.3



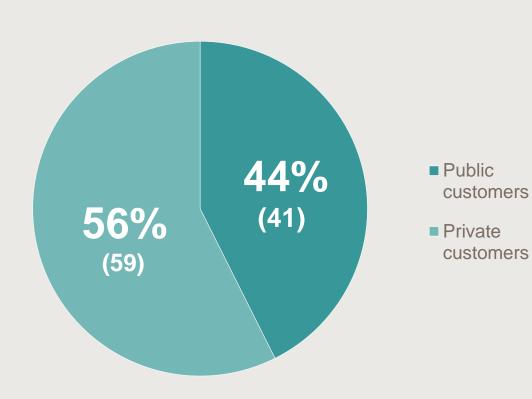
Good presence in the Nordic region





The share of public customers increases

Net sales, rolling 12 months







Order backlog with good risk diversification





Good level of order backlog

Order backlog allocated over time, MSEK

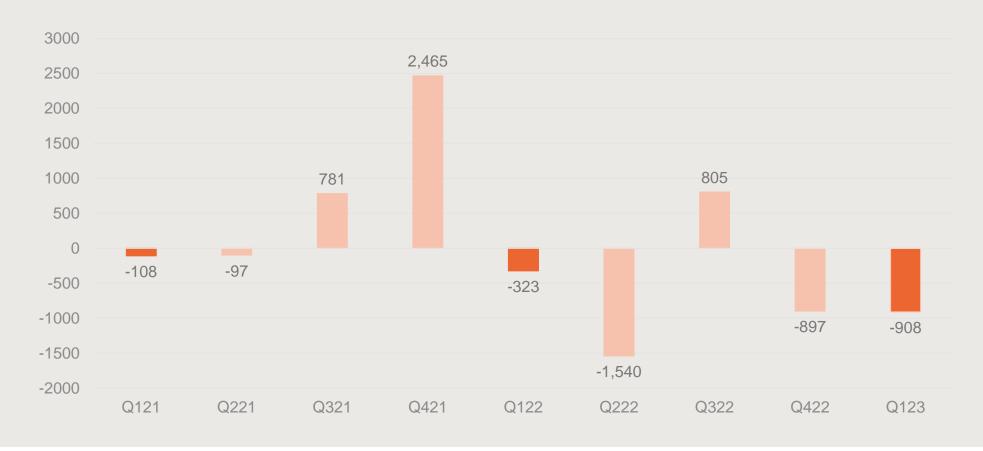


42% after current financial year (42)



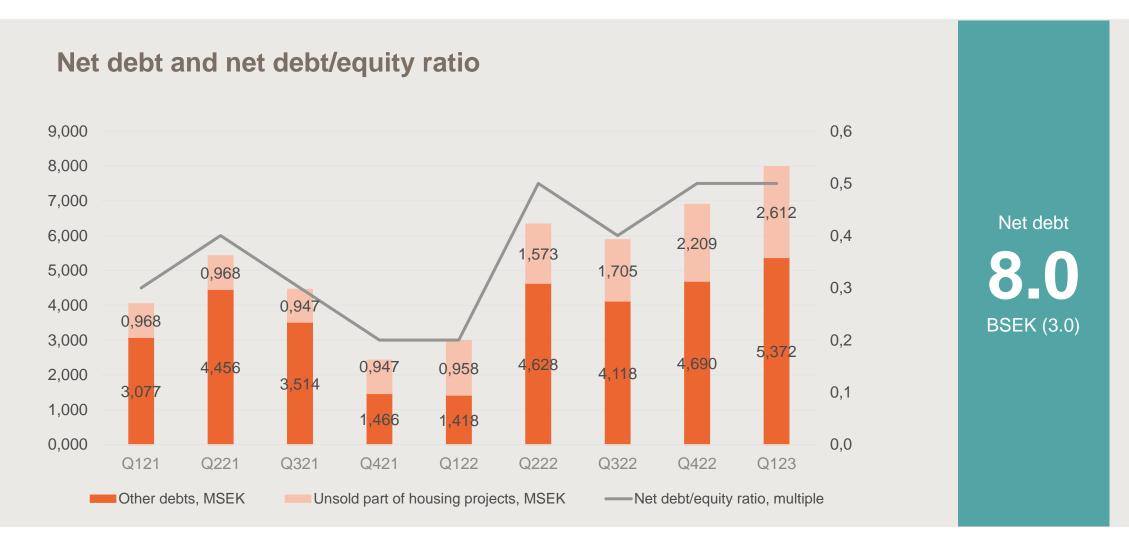
Cash flow affected by season, investments and working capital

Cash flow before financing, MSEK

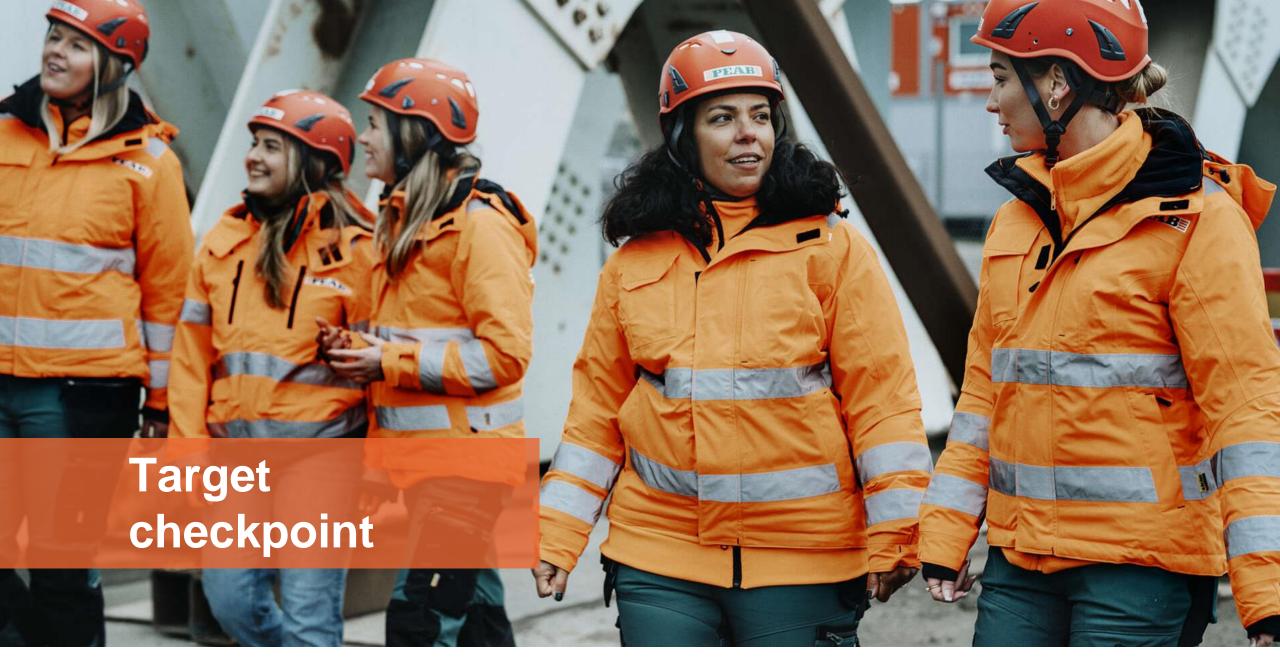




Net debt affected by investments and working capital









Four target areas, nine external targets

Most satisfied customers



CSI

always over

75

Best workplace



eNPS

always over benchmark

Zero vision

Serious accidents
Through a contracting trend

Most profitable company



Operating margin

>6 %

Net debt/equity ratio

0.3-0.7

Dividend

>50 % of profit for the year Leader in social responsibilty



Carbon dioxide intensity Own production

-60 %

Reduction by 2030

Carbon dioxide intensity
Input goods &
purchased services

-50 %

Reduction by 2030

Equal opportunity recruitment:

Number of women

always over

education market



MOST PROFITABLE COMPANY

Operating margin over 6 percent

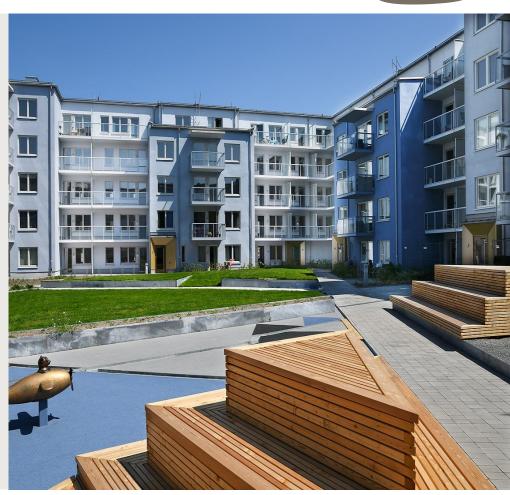


Operating margin, Group



^{*}Operating margin exclusive effect of the distribution of Annehem Fastigheter of MSEK 952.

Years 2015-2018 are not translated according to the changed accounting principles for our own housing development projects.





MOST PROFITABLE COMPANY

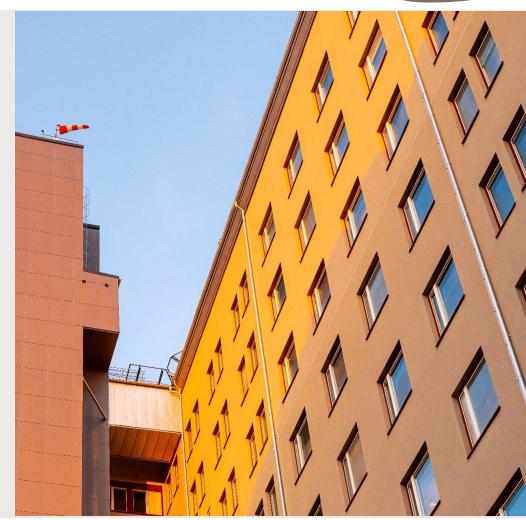
Net debt/equity ratio within interval 0.3-0.7



Net debt/equity ratio, Group



Years 2015-2018 are not translated according to the changed accounting principles for our own housing development projects





BEST WORKPLACE

Zero vision for workplace accidents



Serious accidents, rolling 12 months, category 4



Target:
Contracting
trend



JAN-MAR 2023

The divided market trend continues

- First quarter affected by season
- The trend with an ever weaker housing market continues. Investments connected to the public sector on a stable level
- Further downgraded market outlook for 2023
- Lower level of orders received but order backlog on a good level
- We continue to make strategic investments and streamline and adapt the organization
- In the long run the conditions for growth are good in the segments and markets we operate in









Thank you!



