

Bygg - Korsängsg. 12

Fordon - Kaptensg. 17

Restaurang - Torgg. 13

Q3

WESTERLUNDSSKA GYMNASIUM

January – September
2024


THE NORDIC COMMUNITY BUILDER

MARKET OUTLOOK

Housing investments remain at a low level

Started-up housing investments, new and renovations

Sweden

2024



2025



2026



Norway

2024



2025



2026



Finland

2024



2025



2026



Source: Navet

MARKET OUTLOOK

Varying investment levels in other building construction

Started-up other building construction investments, new and renovations

Sweden

2024

↗(↘)

2025

→

2026

↗

Norway

2024

↑(↗)

2025

→(↗)

2026

→(↘)

Finland

2024

→(↘)

2025

→

2026

↗

Source: Navet

MARKET OUTLOOK

Continued high level of investments in civil engineering

Civil engineering investments

Sweden

2024



2025



2026

(-)

Norway

2024



2025



2026

(-)

Finland

2024



2025



2026

(-)

Source: Navet

MARKET OUTLOOK

Stable investment levels in the Nordic market

Total construction and civil engineering investments, new and renovations

Sweden

2024



2025



2026



Norway

2024



2025



2026



Finland

2024



2025



2026



Source: Navet



Business area Construction

Brr Ekan
Karlstad

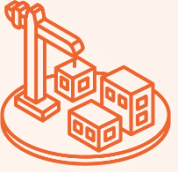
Business area Construction



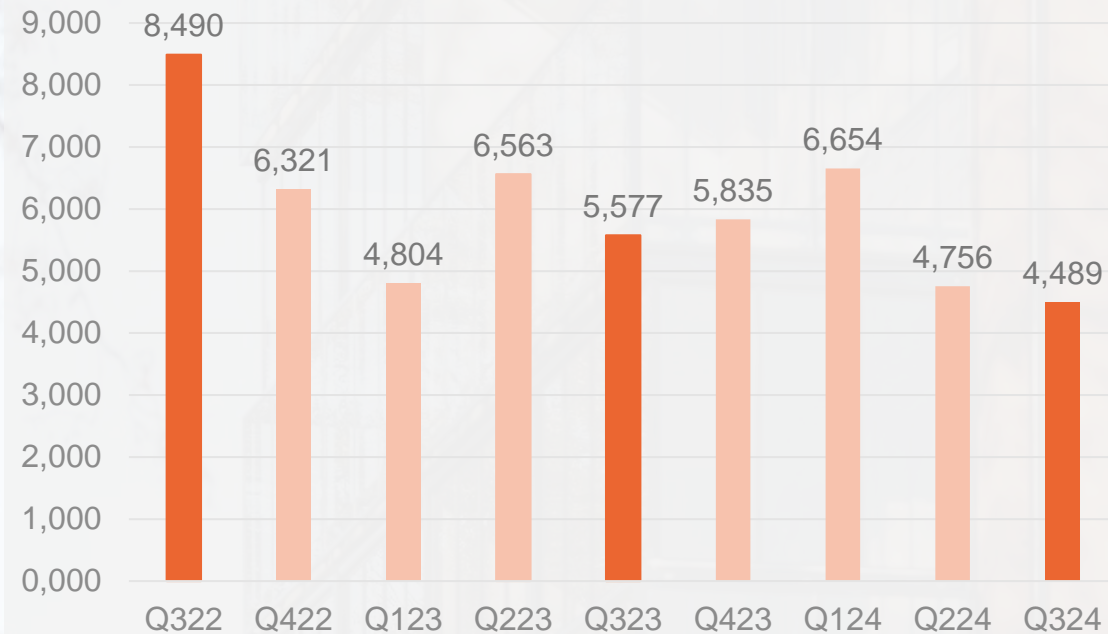
MSEK	Jul-Sep 2024	Jul-Sep 2023	Oct 2023- Sep 2024	Jan-Dec 2023
Net sales	5,130	5,789	24,305	27,780
Operating profit excl. Mall of Scandinavia	96	96	-38	41
Operating margin excl. Mall of Scandinavia, %	1.9	1.7	-0.2	0.1
Operating profit	96	96	-38	441
Operating margin, %	1.9	1.7	-0.2	1.6

BUSINESS AREA CONSTRUCTION

Lower level of orders received and order backlog



Orders received, MSEK

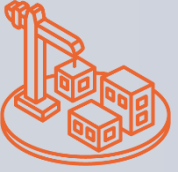


Order backlog

23.2

BSEK (25.7)

New contracts in the third quarter



New central station
(870 MSEK)



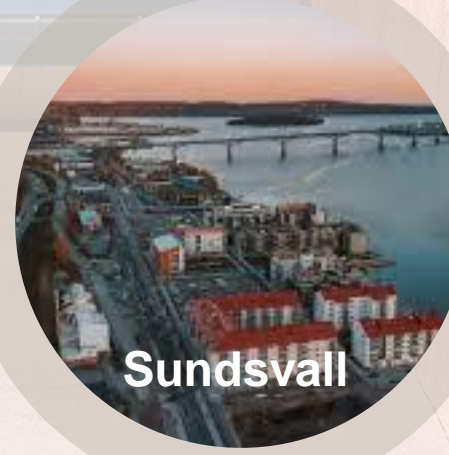
Gothenburg

New school
(160 MSEK)



Jönköping

New mobility
building
(109 MSEK)



Sundsvall

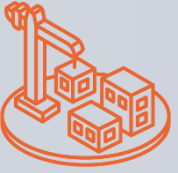
Renovation of
homes
(109 MNOK)



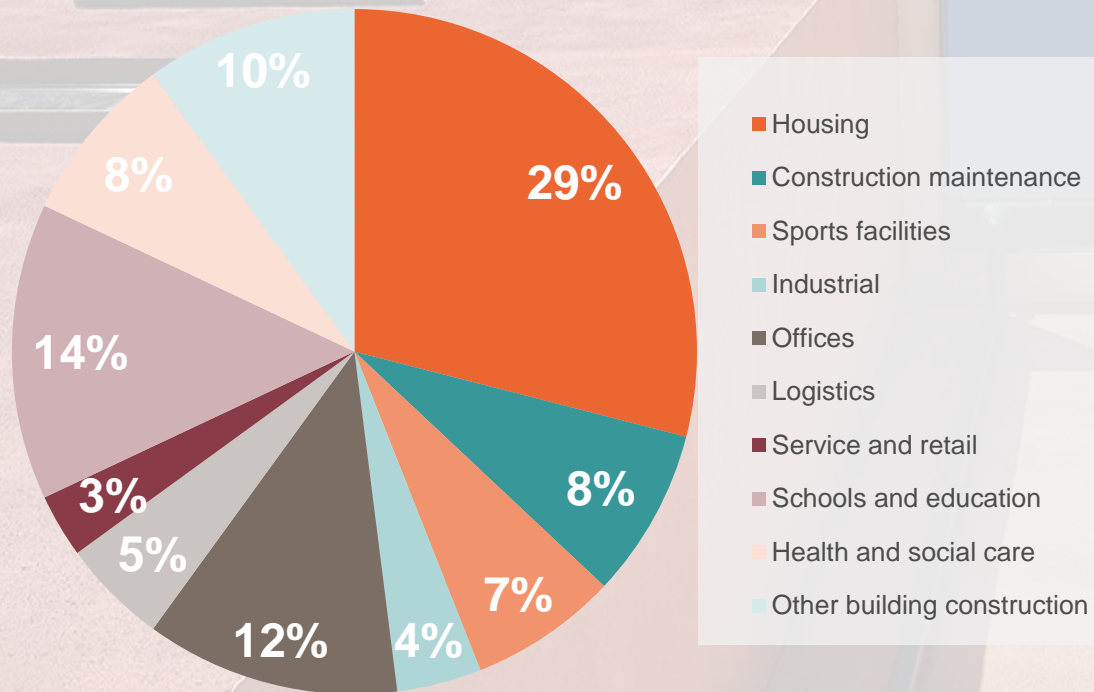
Tromsø

BUSINESS AREA CONSTRUCTION

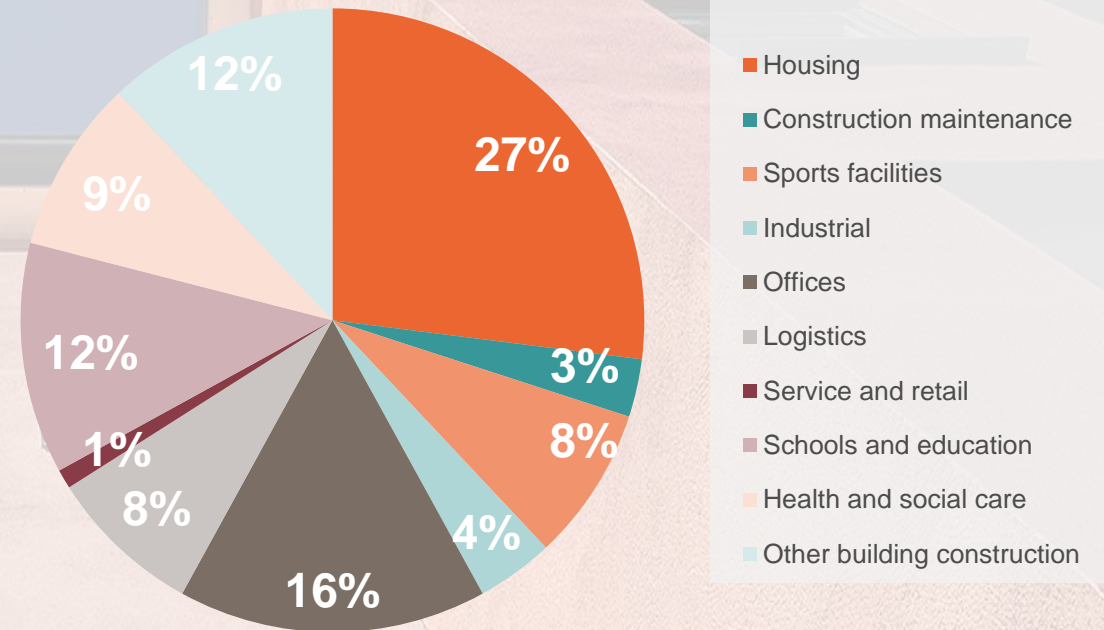
Allocation per product area



Net sales, rolling 12 months



Order backlog
per September 30, 2024



Business area Civil Engineering



Business area Civil Engineering

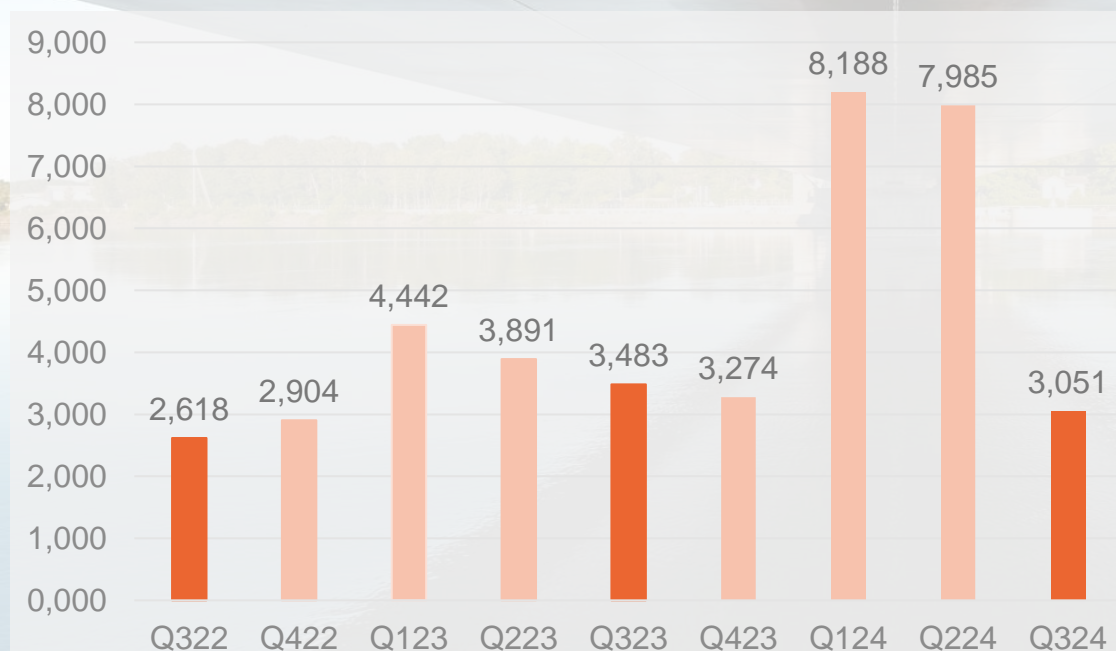


MSEK	Jul-Sep 2024	Jul-Sep 2023	Oct 2023- Sep 2024	Jan-Dec 2023
Net sales	3,810	3,491	16,100	15,164
Operating profit	117	110	539	501
Operating margin, %	3.1	3.2	3.3	3.3

Stable level of orders received and high order backlog



Orders received, MSEK



Order backlog

21.6

BSEK (15.1)

New contracts in the third quarter



**Renovation of
North Danvik Bridge
(299 MSEK)**



**Electricity
grid services
(105 MSEK)**



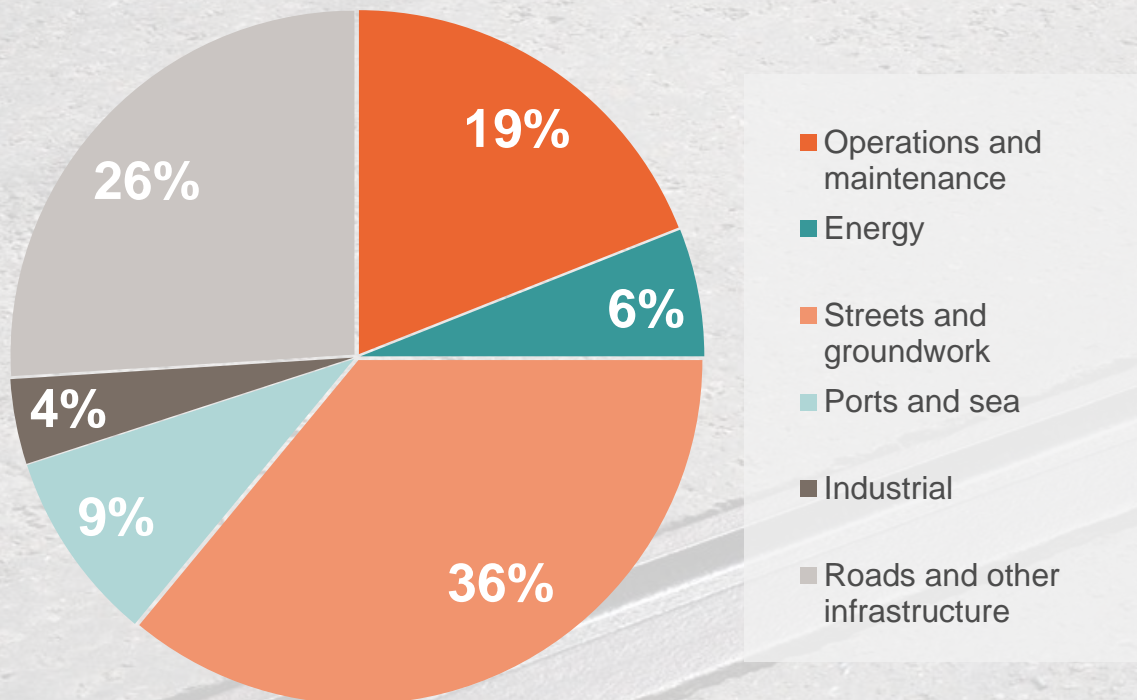
**Water and waste
water project
(127 MNOK)**



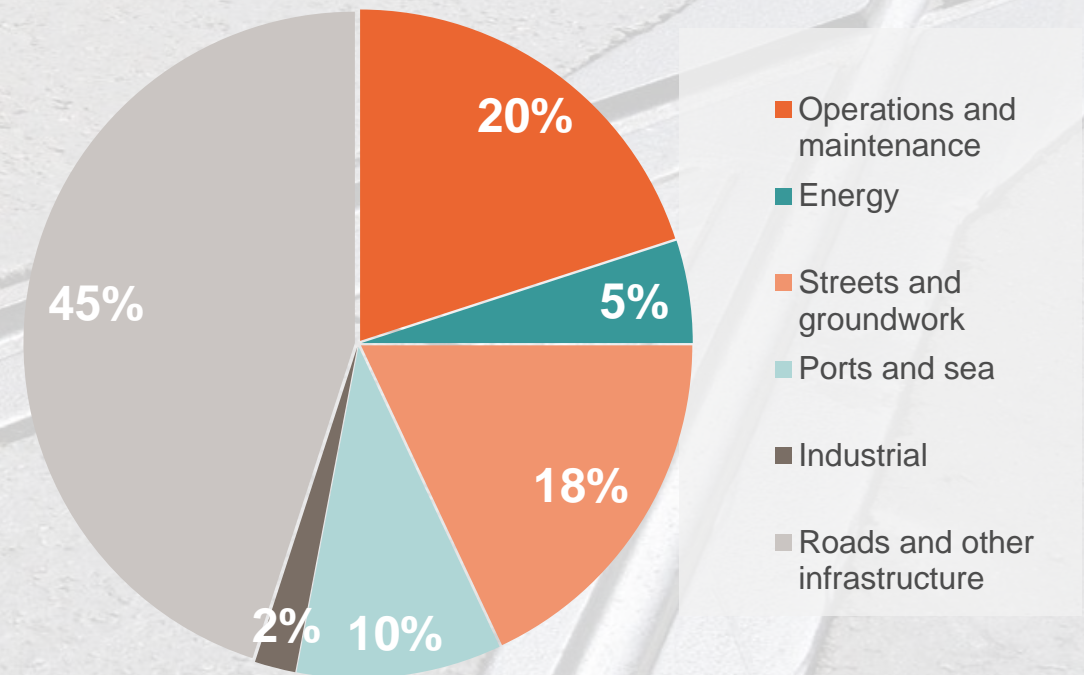
Allocation per product area



Net sales, rolling 12 months



Order backlog
per September 30, 2024





Business area Industry

Business area Industry



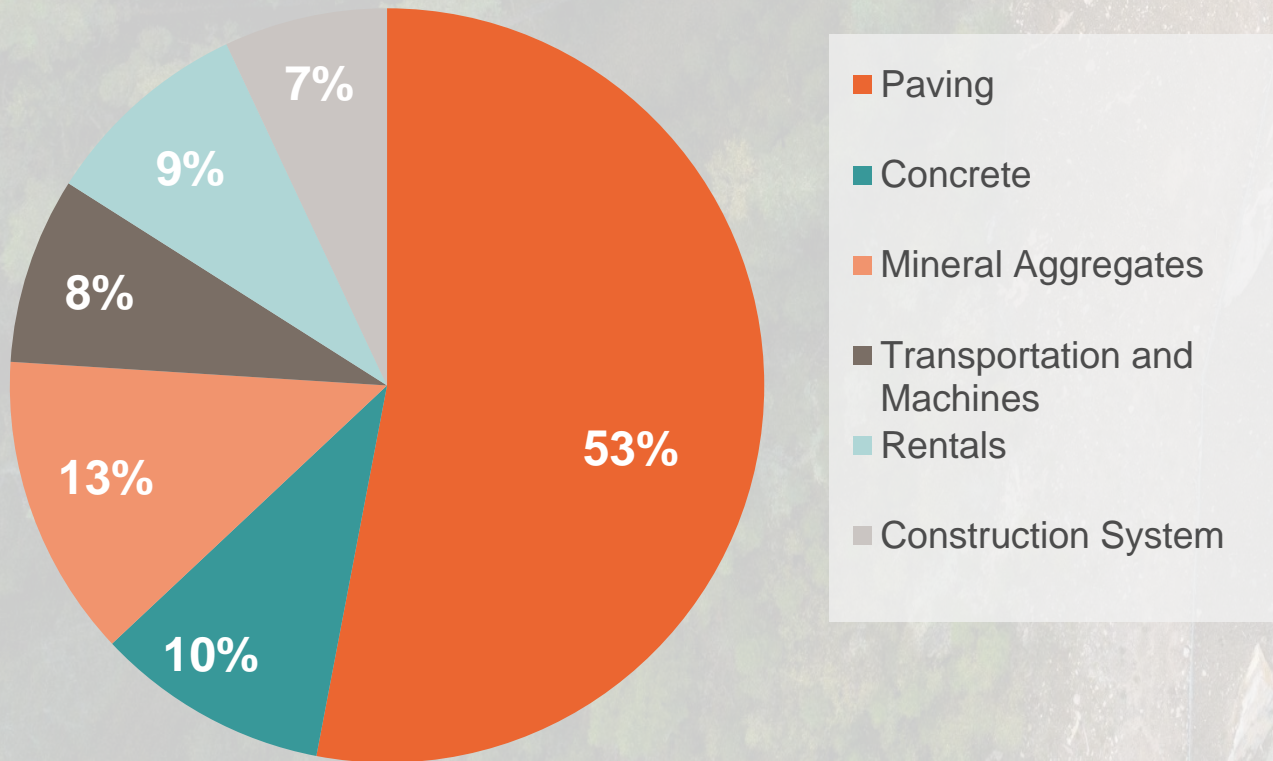
MSEK	Jul-Sep 2024	Jul-Sep 2023	Oct 2023- Sep 2024	Jan-Dec 2023
Net sales	7,528	6,780	21,028	19,962
Operating profit	848	588	1,294	962
Operating margin, %	11.3	8.7	6.2	4.8

BUSINESS AREA INDUSTRY

Allocation per product area



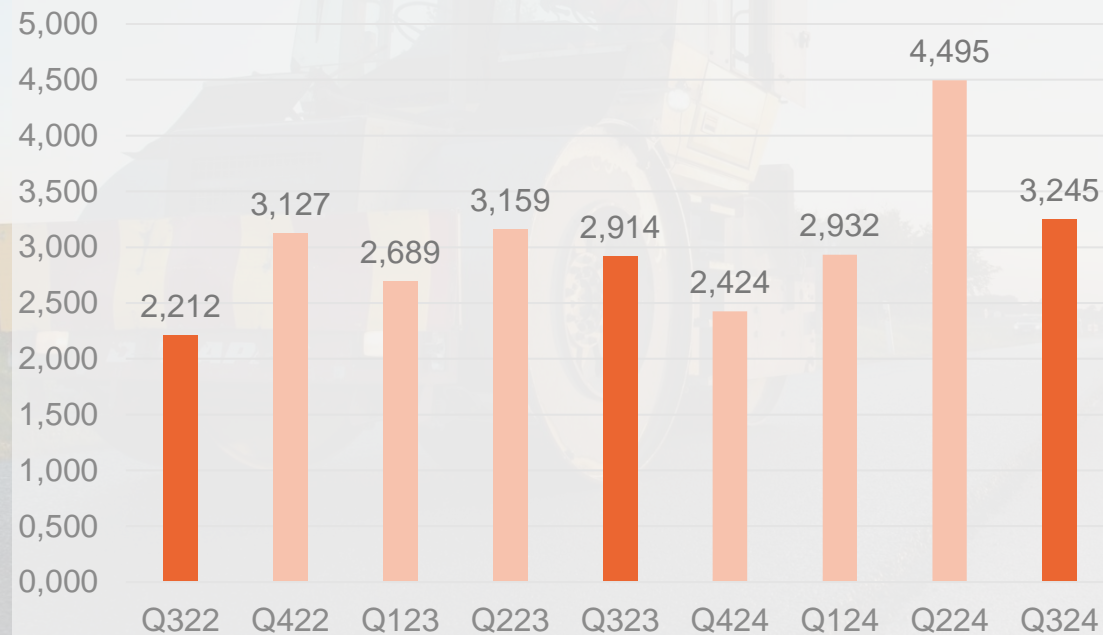
Net sales, rolling 12 months



High level of orders received in the third quarter



Orders received, MSEK



Order backlog

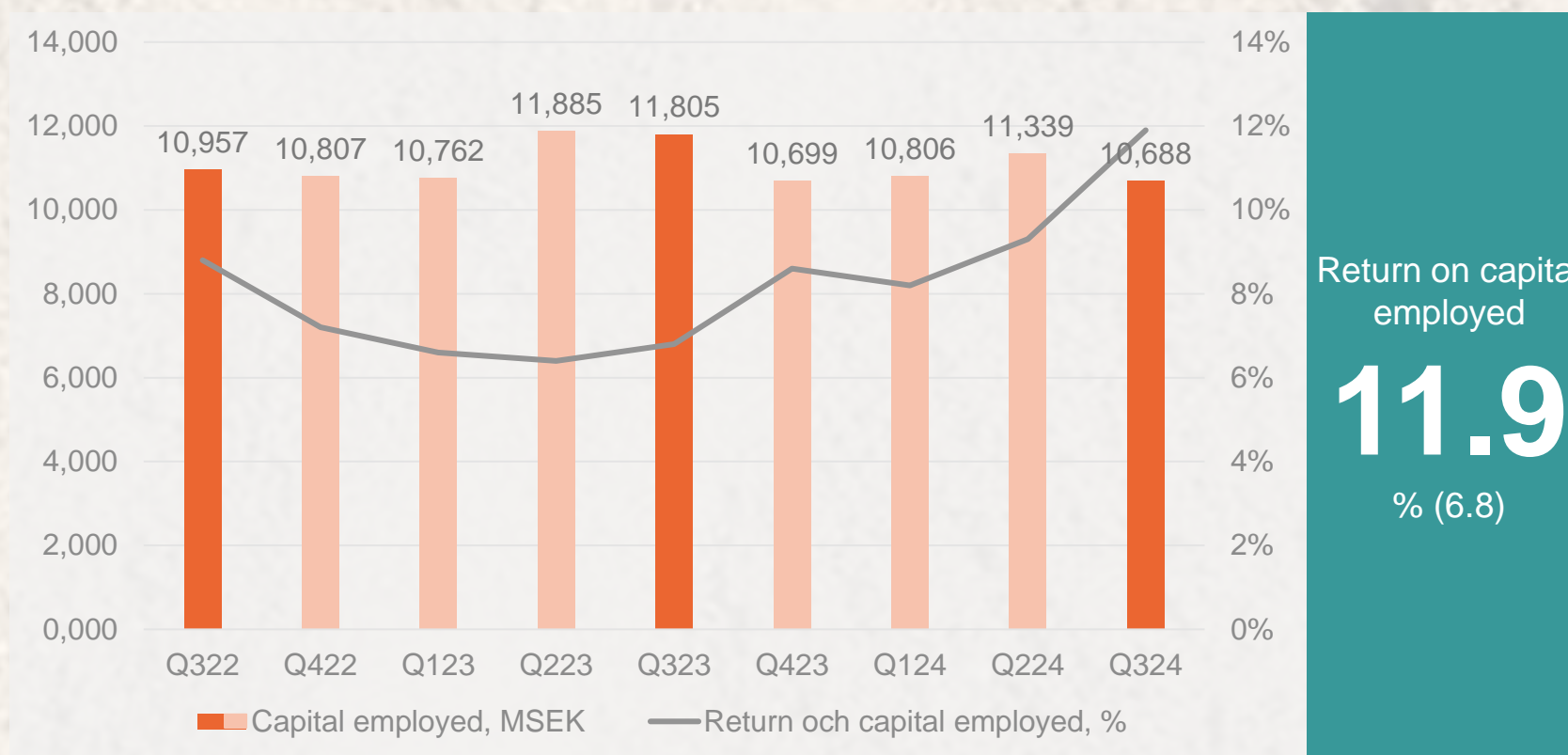
4.5

BSEK (4.3)

Lower level of capital employed and improved return on capital



Capital employed and return on capital employed*



*Based on rolling 12 months.



Business area Project Development

Business area Project Development



MSEK	Jul-Sep 2024	Jul-Sep 2023	Oct 2023- Sep 2024	Jan-Dec 2023
Net sales	758	856	3,989	5,722
Operating profit	-6	46	224	304
Operating margin, %	-0.8	5.4	5.6	5.3
<i>of which Housing Development</i>	-1.9	2.9	-3.7	3.8

Continued low demand for housing



MSEK	Jul-Sep 2024	Jul-Sep 2023	Oct 2023- Sep 2024	Jan-Dec 2023
Total number of housing start-ups	108	165¹	324	727
<i>of which tenant-owner associations, ownership and residential limited companies</i>	108	40 ¹	245	121
<i>of which in rental apartment projects</i>	-	125	79	606
Total number of sold homes	300	153	1,071	934
<i>of which tenant-owner associations, ownership and residential limited companies</i>	141	153	644	542
<i>of which in rental apartment projects</i>	159	-	427	392

¹Includes 40 homes that have been converted from rentals

BUSINESS AREA PROJECT DEVELOPMENT

Own housing development production



Number	Sep 30, 2024	Sep 30, 2023
Total number of homes under production	1,754	4,237
<i>of which tenant-owner associations, ownership and residential limited companies</i>	1,051	2,879
<i>of which in rental apartment projects</i>	703	1,358
Share of sold homes under production	33 %	60 %
<i>of which tenant-owner associations, ownership and residential limited companies</i>	55 %	67 %
<i>of which in rental apartment projects</i>	0 %	44 %
Repurchased homes on the balance sheet, tenant-owner apartments/ condominiums	226	301
Number of homes in rental apartment projects under management	306	—

Ongoing property projects in Property Development



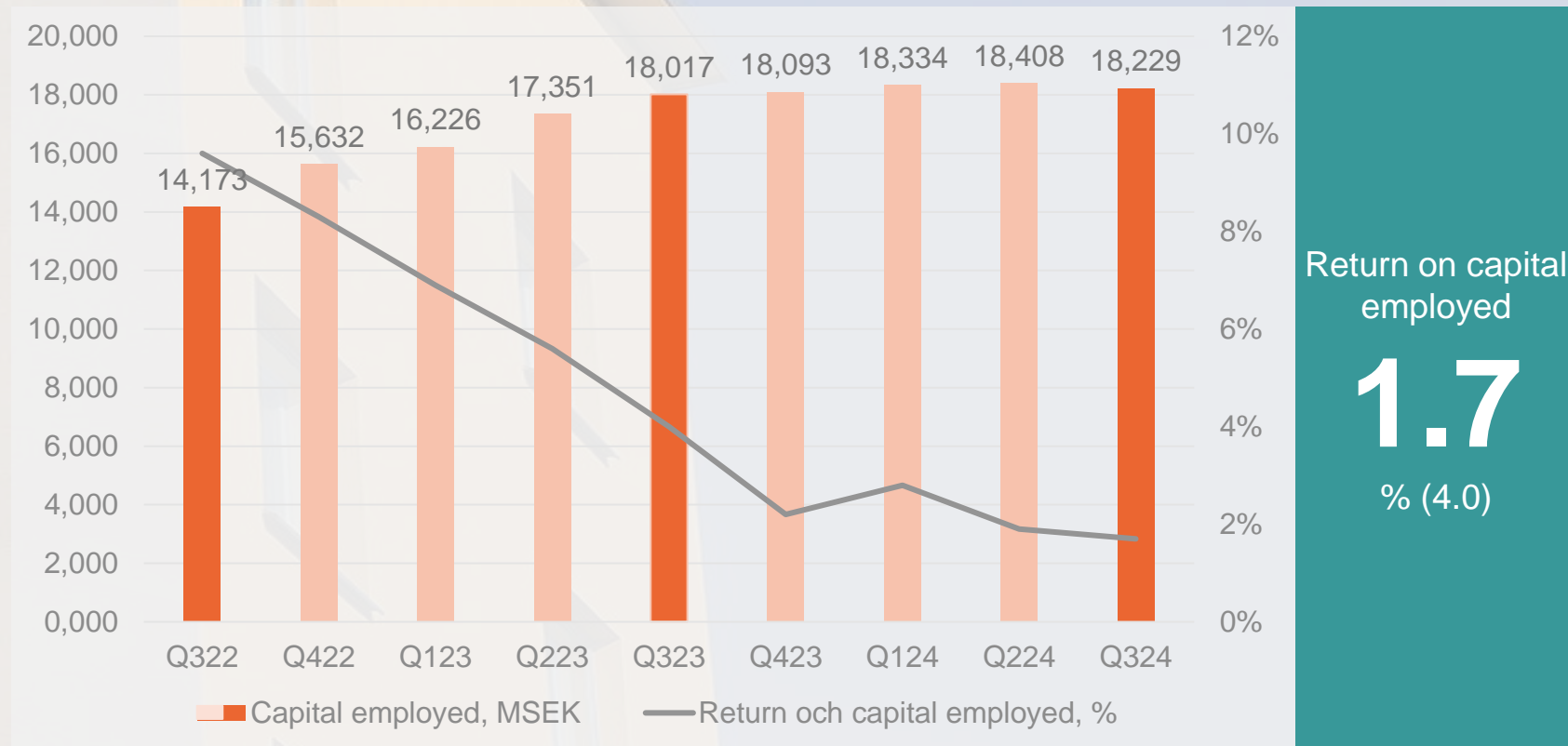
Type of project	Location	Rentable area, m ²	Degree rented, %	Recognized value, MSEK	Adopted investment, MSEK	Completion time point	Completion level, %
Office building	Gothenburg	12,900	* 23	517	568	Q4-2024	91
Logistic facility*	Södertälje	23,900	-	322	379	Q4-2024	85

* The property has been divested to an external party and will be handed over in Q4 2024

High but unchanging level of capital employed



Capital employed and return on capital employed*



* Based on rolling 12 months.



The Peab Group

THE GROUP

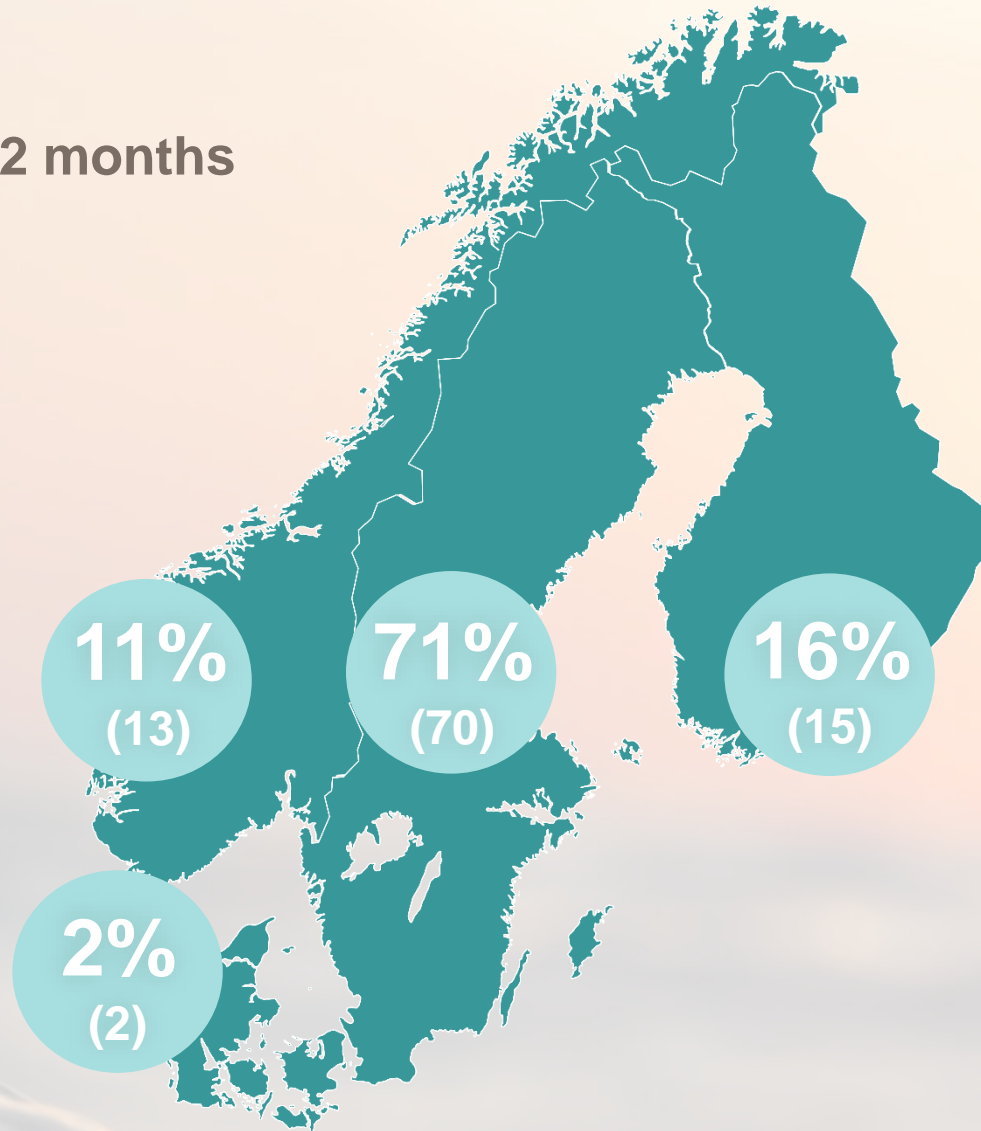
Segment reporting

MSEK	Jul-Sep 2024	Jul-Sep 2023	Oct 2023- Sep 2024	Jan-Dec 2023
Net sales	15,539	14,736	57,551	58,821
Operating profit	995	786	1,641	1,853
Operating margin, %	6.4	5.3	2.9	3.2

THE GROUP

Geographic spread in the Nordic region

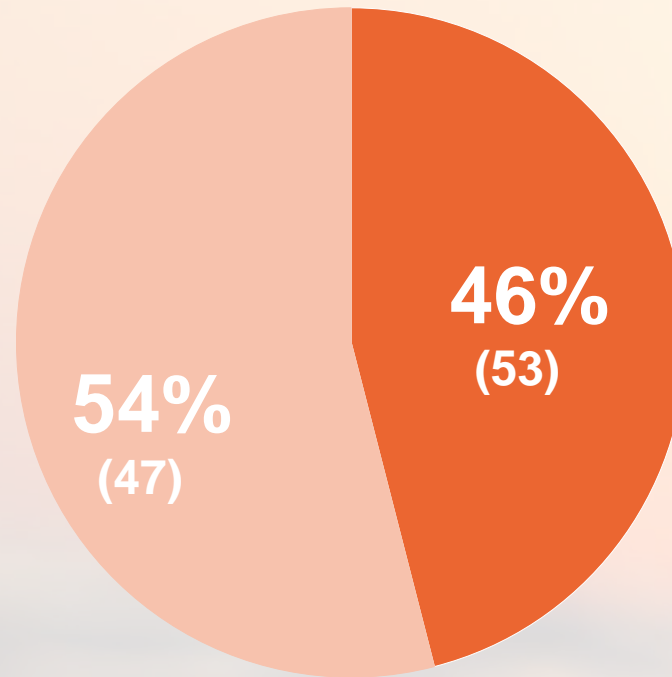
Net sales, rolling 12 months



THE GROUP

Increased share of public customers

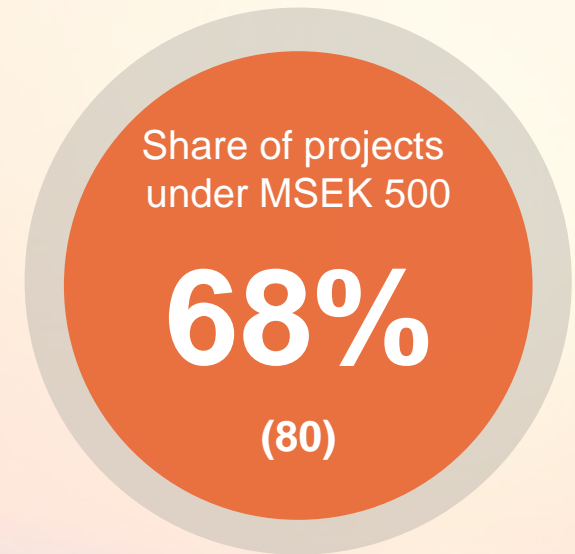
Net sales , rolling 12 months



Public customers Private customers

THE GROUP

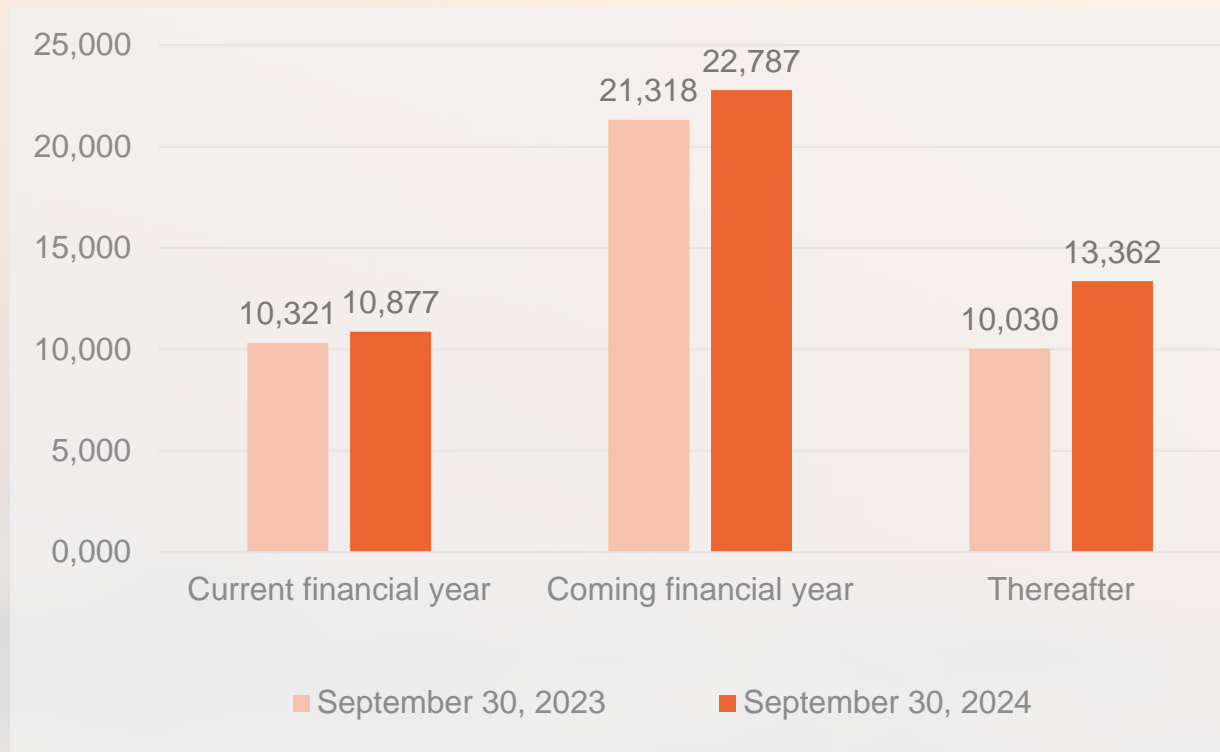
High order backlog and continued good risk diversification



THE GROUP

Order backlog extended in time

Order backlog allocated over time, MSEK



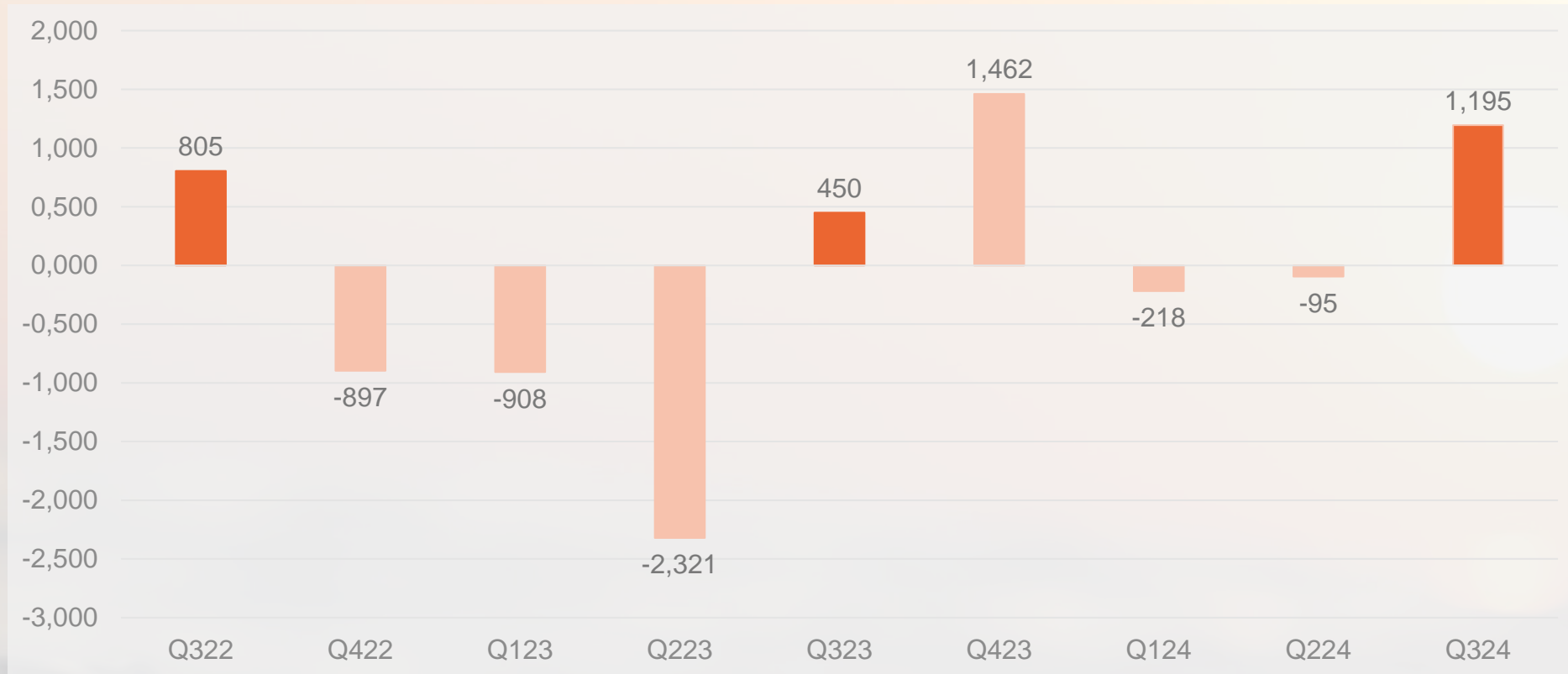
77%
after current
financial year
(75)

The potential worth of preliminary agreements (phase 1) per September 30, 2024 amounted to app. BSEK 14 (BSEK 19 per December 31, 2023)

THE GROUP

Strong cash flow in the quarter

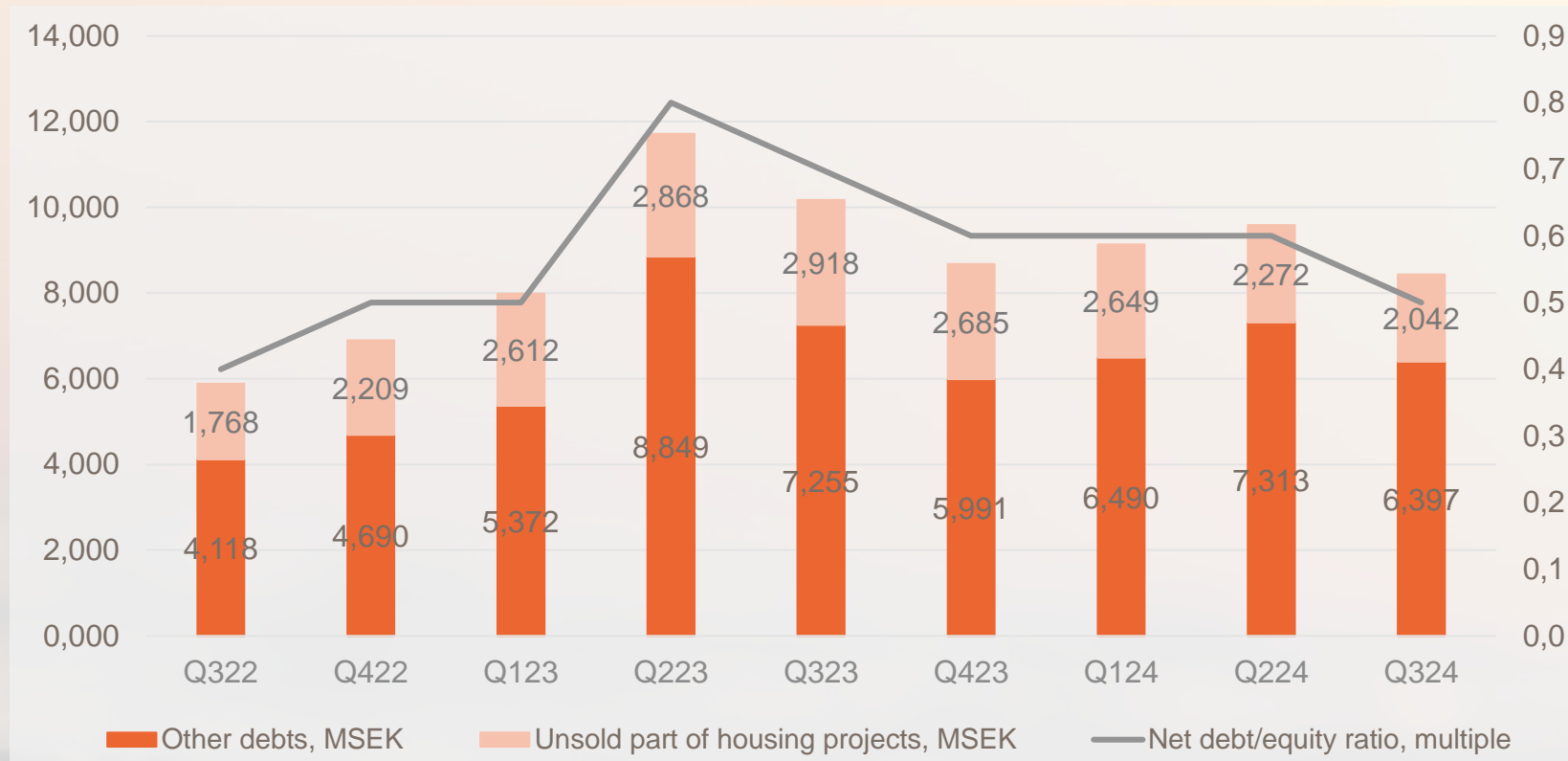
Cash flow before financing, MSEK



THE GROUP

Lower net debt and net debt/equity ratio

Net debt and net debt/equity ratio



Net debt
8.4
BSEK (10.2)



Target checkpoint

Four target areas, nine external targets

Most satisfied
customers



CSI
always over
75

Best workplace



eNPS
always over
benchmark

Zero vision
Serious accidents
Through a contracting trend

Most profitable
company



Operating margin
>6 %
Net debt/equity ratio
0.3-0.7
Dividend
>50 %
of profit for the year

Leader in social
responsibility



Carbon dioxide
intensity
Own production
-60 %
Reduction by 2030

Carbon dioxide intensity
Input goods &
purchased services
-50 %
Reduction by 2030

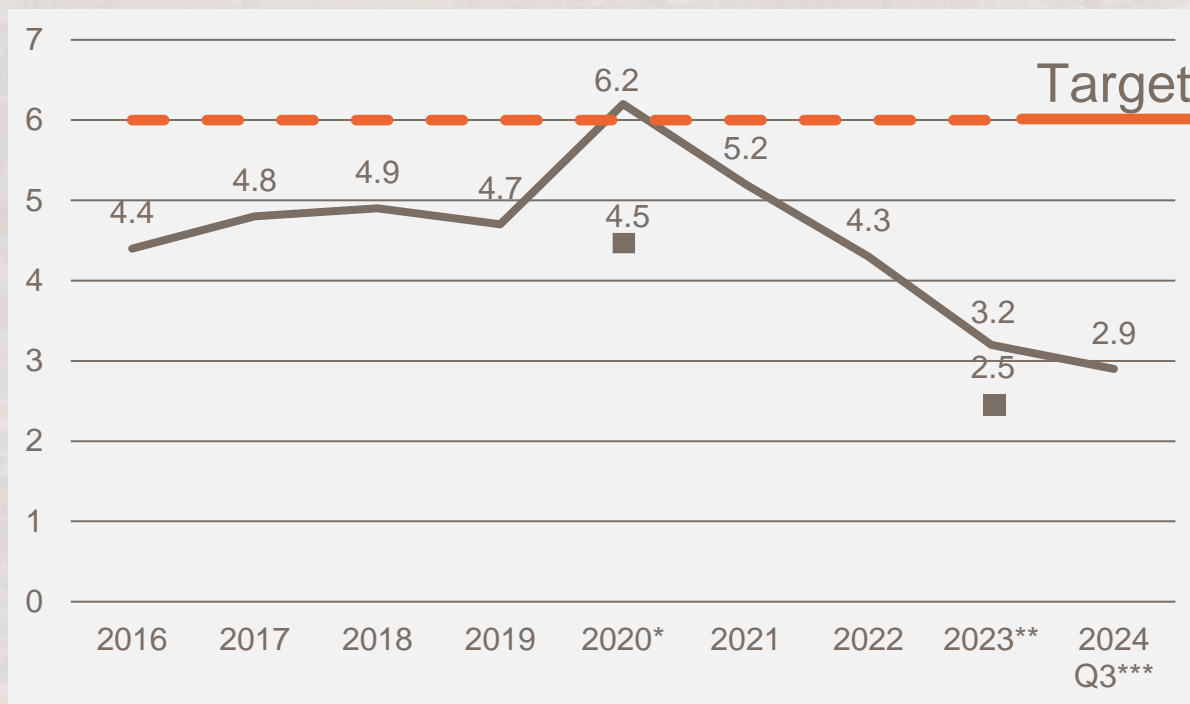
Equal opportunity recruitment:
Number of women
always over
education market

MOST PROFITABLE COMPANY

Target: Operating margin over 6 percent



Operating margin, Group



*Operating margin 4.5% excl. effect of the distribution of Annehem Fastigheter of MSEK 952.

**Operating margin 2.5 % excl. effect of Mall of Scandinavia of MSEK 400.

***Based on rolling 12 months per September 30, 2024.

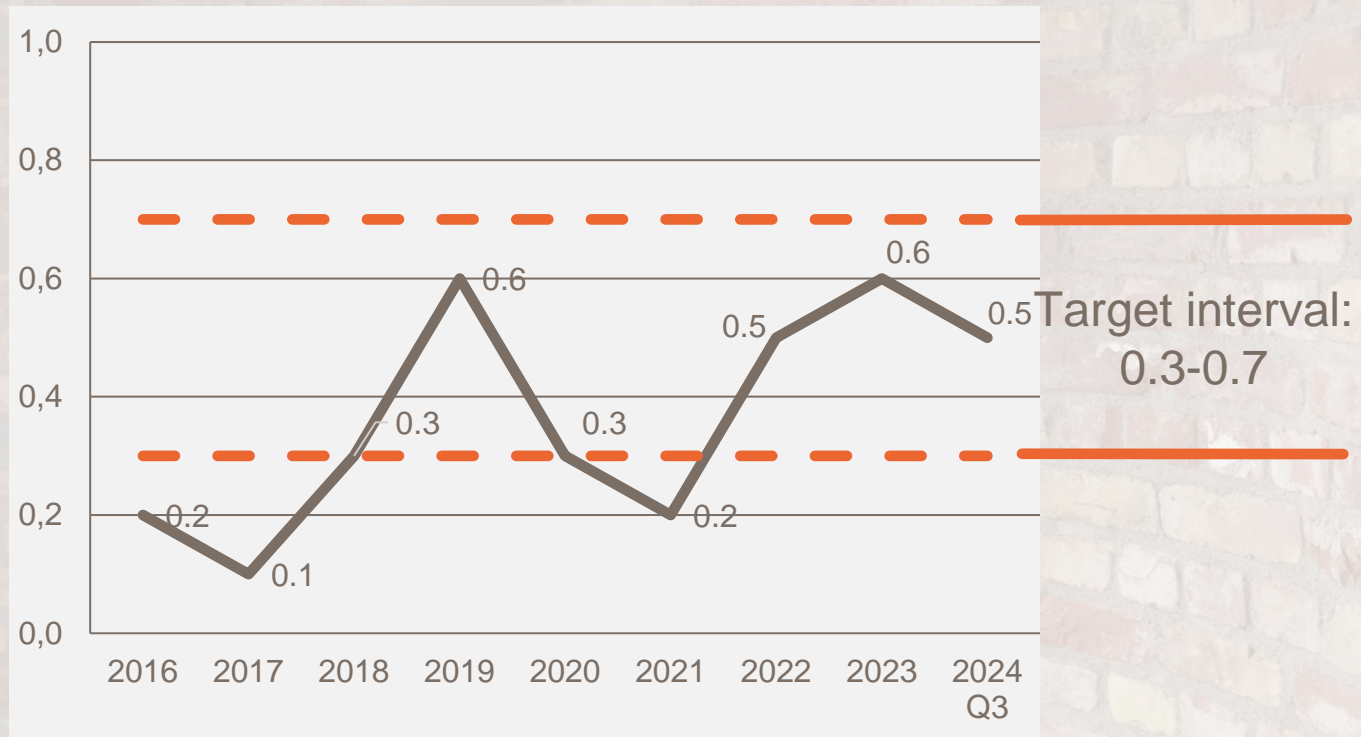
Years 2016-2018 are not translated according to the changed accounting principles for our own housing development projects.

MOST PROFITABLE COMPANY

Target: Net debt/equity ratio within interval 0.3-0.7



Net debt/equity ratio, Group

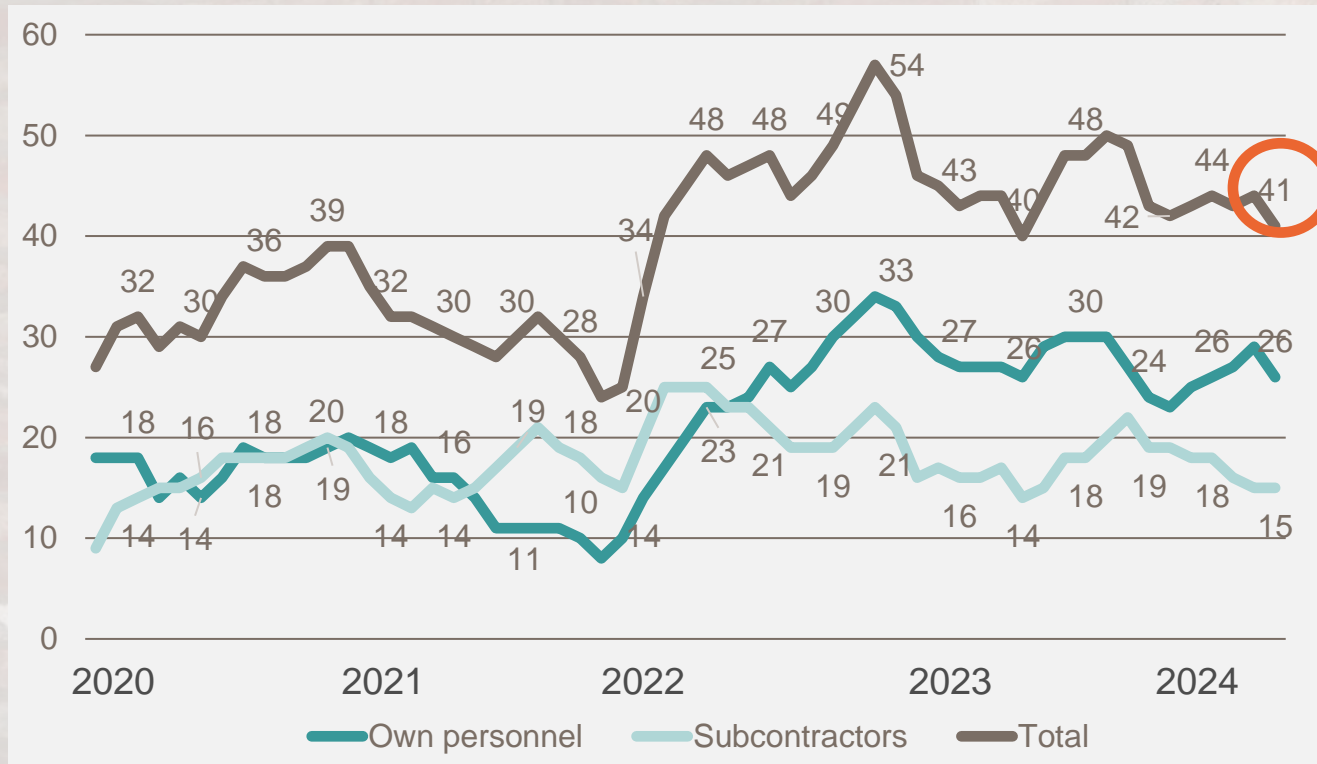


Years 2016-2018 are not translated according to the changed accounting principles for our own housing development projects.

Zero vision for workplace accidents



Serious accidents, rolling 12 months, category 4



Target:
Contracting trend

JAN-SEP 2024

Higher sales, strong profits and improved cash flow

- Markets for civil engineering and paving show good demand while the housing and commercial office markets are still weak
- Stable level of orders received and high order backlog
- Strong quarter with higher sales and improved result
- Civil engineering and paving operations grow with profitability
- Improved cash flow and lower net debt
- Our broad business model with four business areas and local roots serve us well





Q&A



Next report:
Year-end report 2024
February 6, 2025

PEAB

Thank you!

