



Q3

January – September  
2025

  
THE NORDIC COMMUNITY BUILDER

## MARKET OUTLOOK

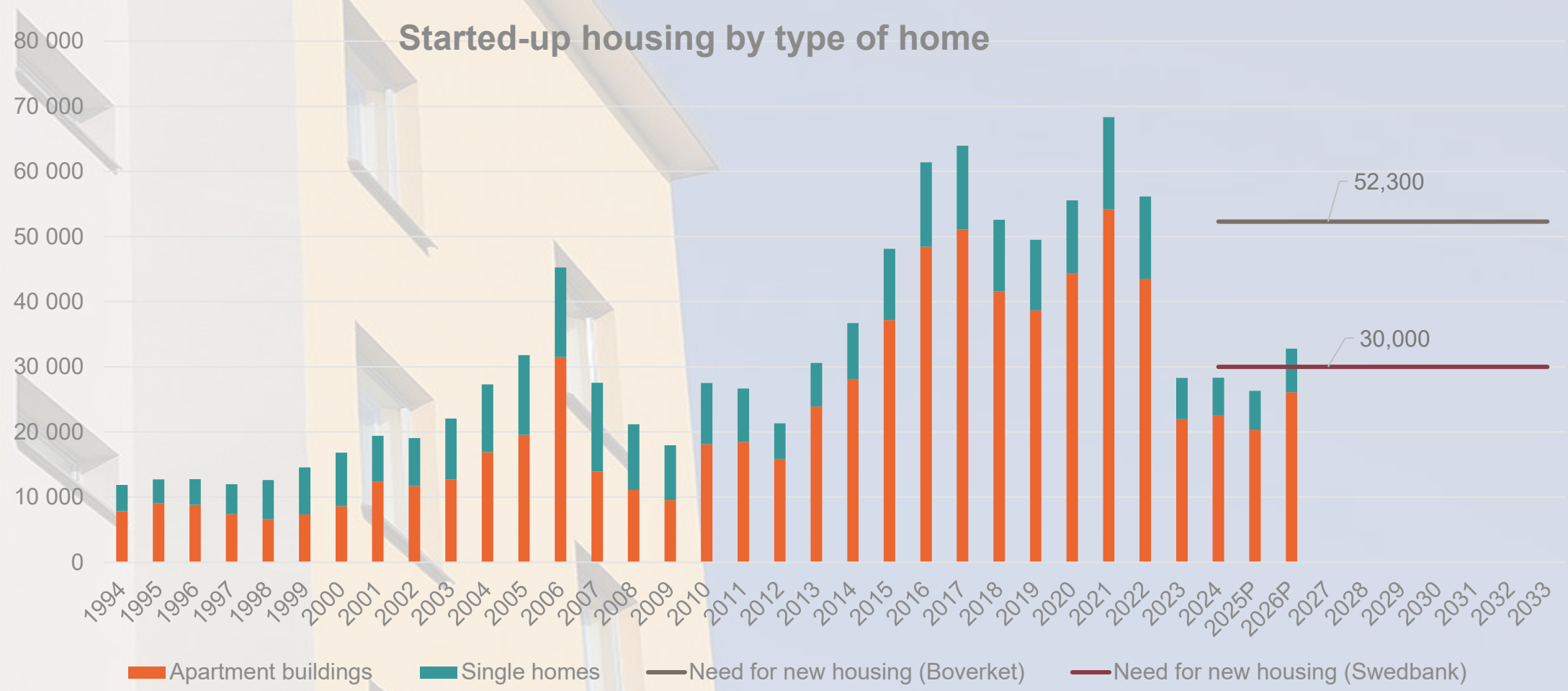
# Housing investments are expected to increase but from a low level

Started-up housing investments, new and renovations

| Sweden  | 2025<br>↗ (↑) | 2026<br>↗ (↑) | 2027<br>↗ |
|---------|---------------|---------------|-----------|
| Norway  | 2025<br>↗     | 2026<br>↗     | 2027<br>↗ |
| Finland | 2025<br>→ (↗) | 2026<br>↗     | 2027<br>↗ |

Source: Prognoscentret

# Built and estimated need for housing in Sweden 1994–2033



Source: Statistics Sweden, Boverket, Swedbank

## MARKET OUTLOOK

# Varying investment levels in premise construction

Started-up premise construction investments, new and renovations

Sweden

2025



2026



2027



Norway

2025



2026



2027



Finland

2025



2026



2027



Source: Prognoscentret

## MARKET OUTLOOK

# Continued high level of investments in civil engineering

### Civil engineering investments

| Sweden  | 2025 | 2026 | 2027 |
|---------|------|------|------|
|         | ↗    | ↗    | ↗    |
| Norway  | 2025 | 2026 | 2027 |
|         | →    | ↗    | →    |
| Finland | 2025 | 2026 | 2027 |
|         | ↗    | →    | →    |

Source: Prognoscentret

## MARKET OUTLOOK

# Stable investment levels in the Nordic market

Total construction and civil engineering investments, new and renovations

|         |               |           |           |
|---------|---------------|-----------|-----------|
| Sweden  | 2025<br>↗     | 2026<br>↗ | 2027<br>↗ |
| Norway  | 2025<br>→ (↗) | 2026<br>↗ | 2027<br>→ |
| Finland | 2025<br>→ (↗) | 2026<br>↗ | 2027<br>→ |

Source: Prognoscentret



# Business Area Construction

Preschool  
Kaarina, Finland

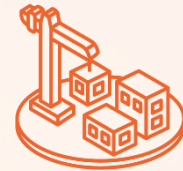
# Business area Construction



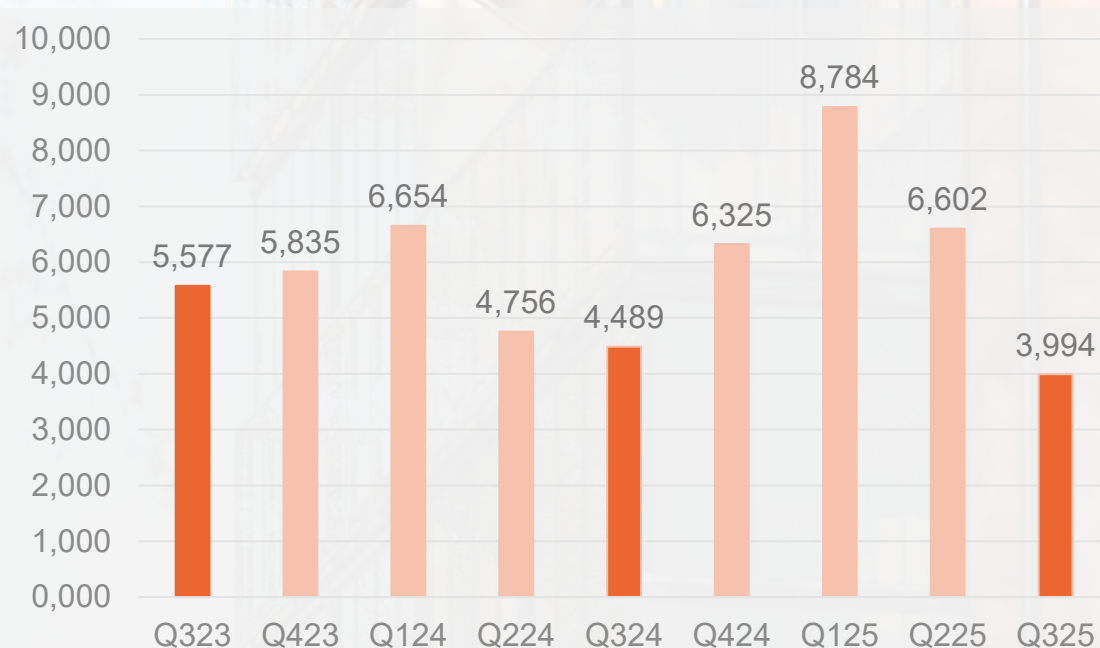
| MSEK                | Jul-Sep<br>2025 | Jul-Sep<br>2024 | Oct 2024-<br>Sep 2025 | Jan-Dec<br>2024 |
|---------------------|-----------------|-----------------|-----------------------|-----------------|
| Net sales           | 5,238           | 5,130           | 23,055                | 23,817          |
| Operating profit    | 116             | 96              | 460                   | 416             |
| Operating margin, % | 2.2             | 1.9             | 2.0                   | 1.7             |

## BUSINESS AREA CONSTRUCTION

# Stable level of orders received and higher order backlog



### Orders received, MSEK

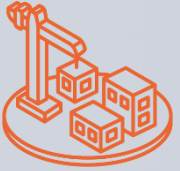


Order backlog

**26.2**

BSEK (23.2)

# New contracts in the third quarter



New office and  
development center  
(MSEK 1,100)



Västerås

Nursing home  
(MSEK 173)



Helsingborg

Apartments  
(MSEK 112)



Kalmar

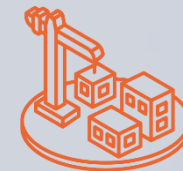
School  
(MSEK 197)



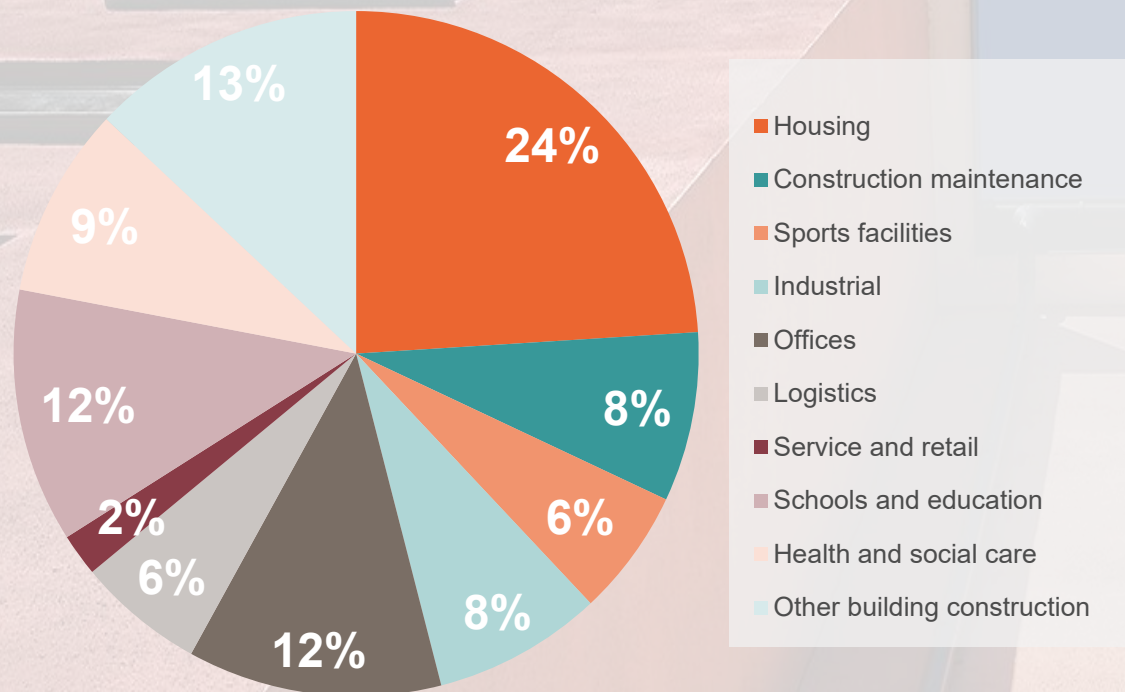
Nynäshamn

## BUSINESS AREA CONSTRUCTION

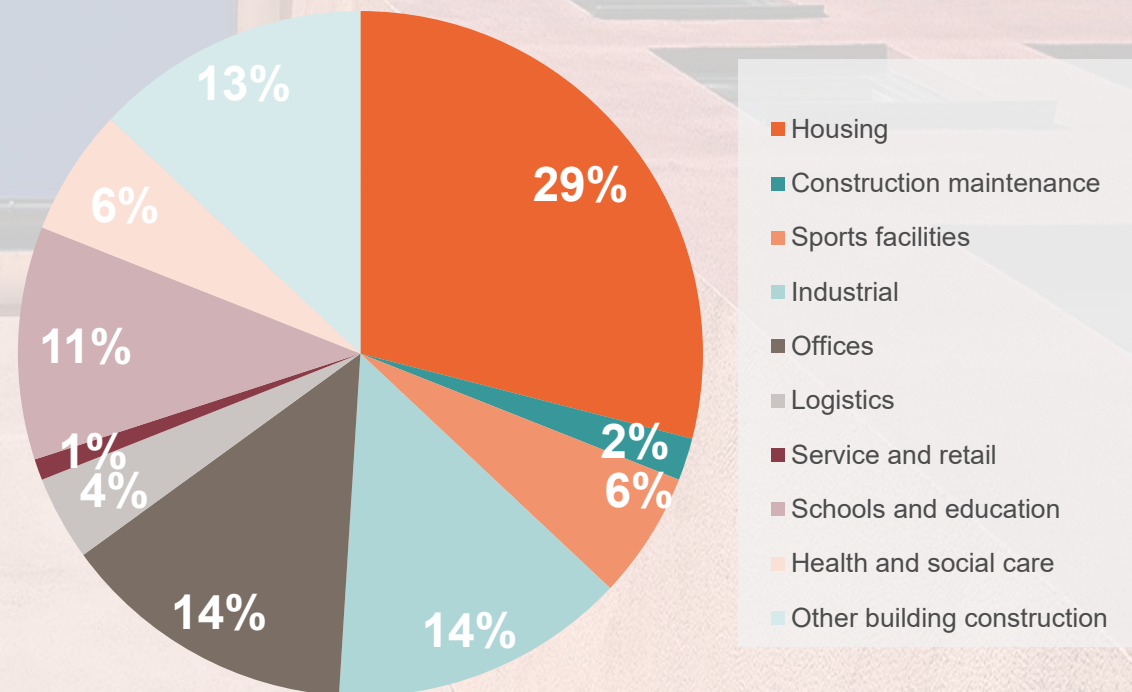
# Allocation per product area

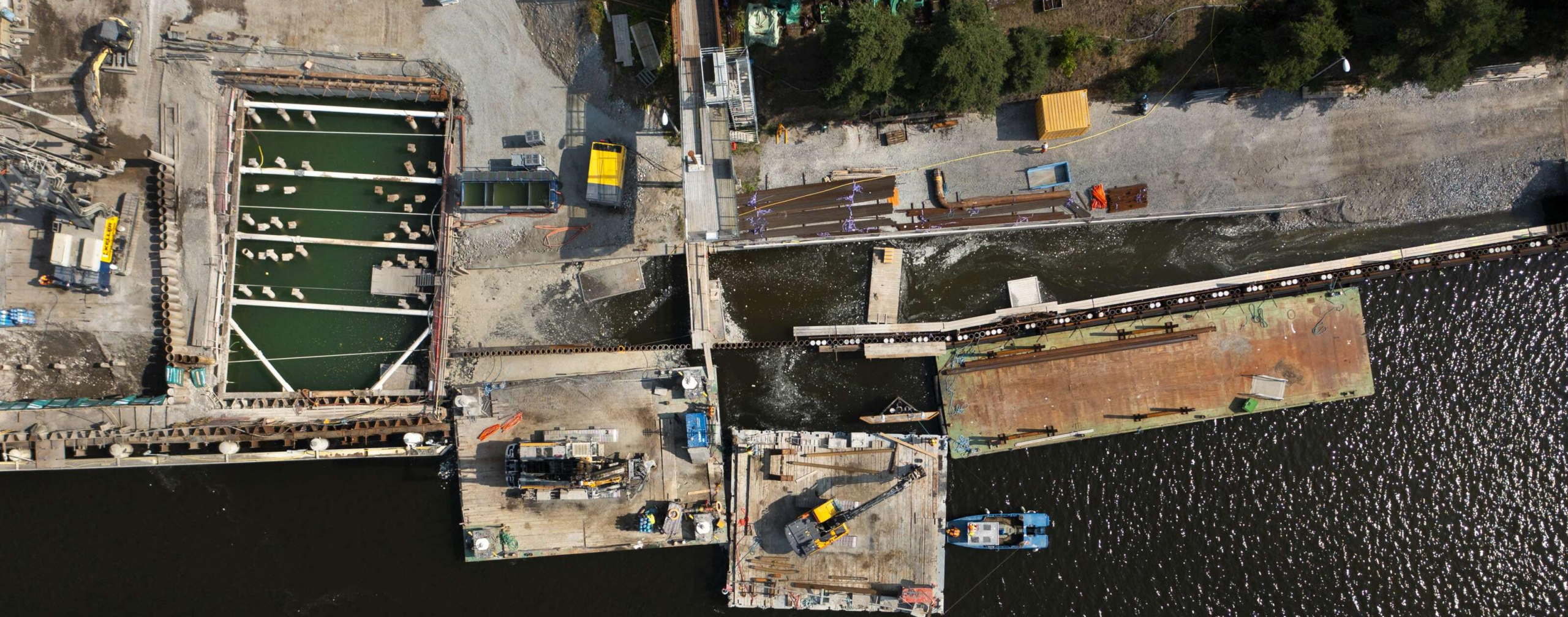


### Net sales, rolling 12 months



### Order backlog September 30, 2025





# Business area Civil Engineering

Lock canal  
Södertälje

# Business area Civil Engineering

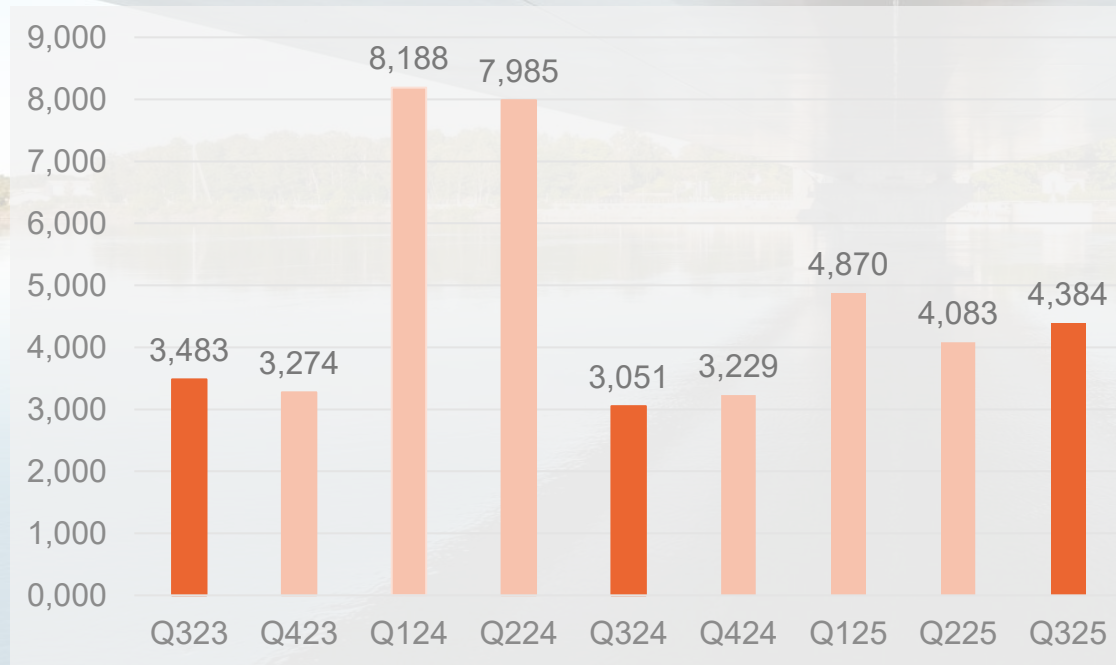


| MSEK                | Jul-Sep<br>2025 | Jul-Sep<br>2024 | Oct 2024-<br>Sep 2025 | Jan-Dec<br>2024 |
|---------------------|-----------------|-----------------|-----------------------|-----------------|
| Net sales           | 4,248           | 3,810           | 17,242                | 16,539          |
| Operating profit    | 169             | 117             | 627                   | 499             |
| Operating margin, % | 4.0             | 3.1             | 3.6                   | 3.0             |

# Increased level of orders received and high order backlog



## Orders received, MSEK



Order backlog

**20.9**

BSEK (21.6)

# New contracts in the third quarter



New main pipelines  
(MSEK 100)



Local grid  
services, 5 yrs  
(MSEK 1,150)



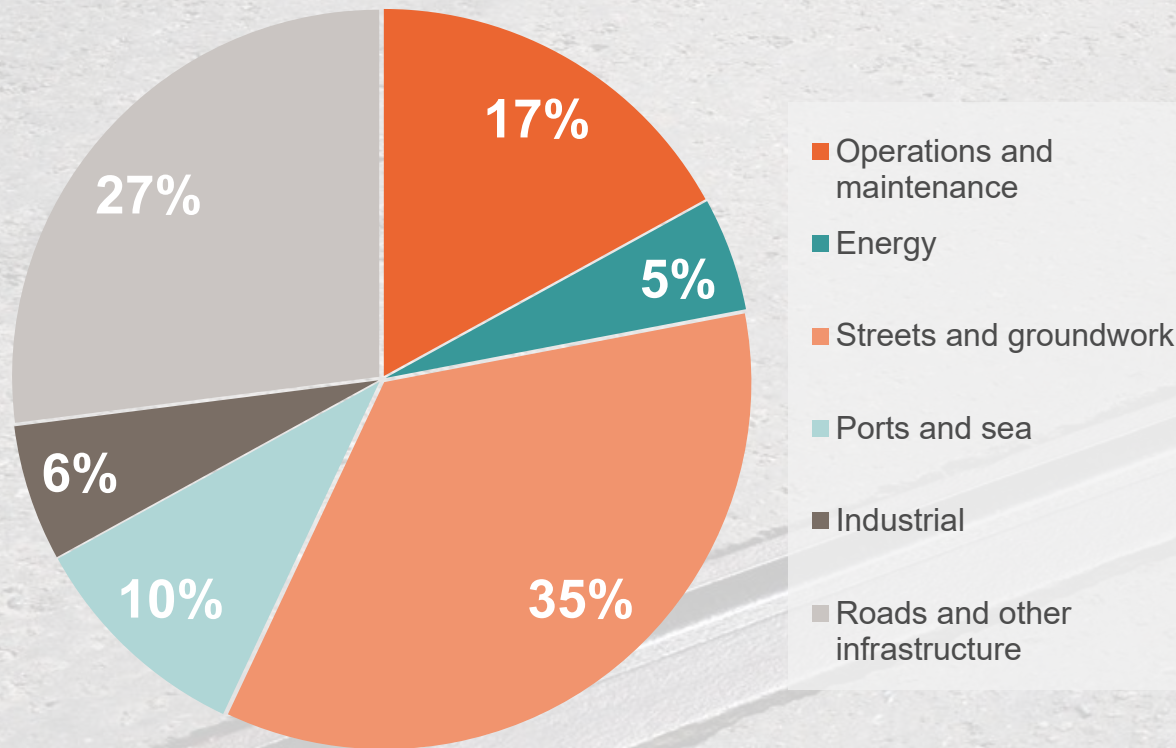
Road operation and  
maintenance, 2 yrs  
(MSEK 660)



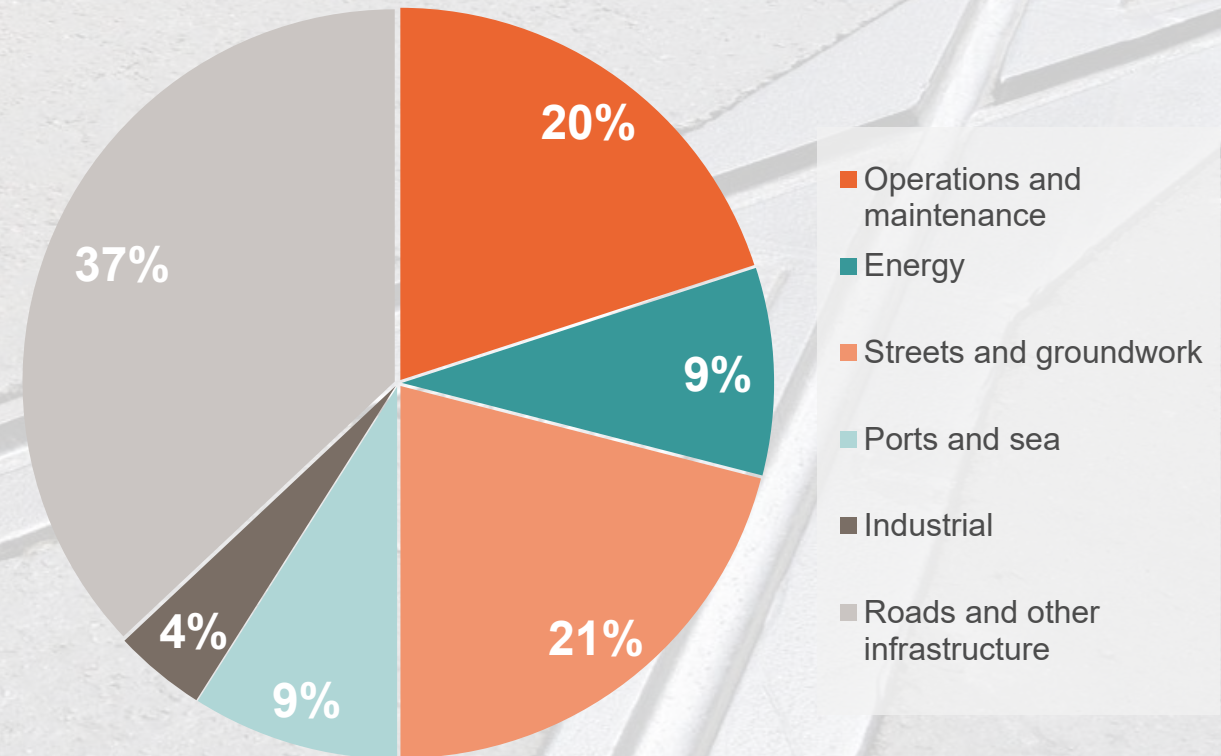
# Allocation per product area



Net sales, rolling 12 months



Order backlog per September 30, 2025





# Business area Industry

Bridge work E45  
Denmark

# Business area Industry

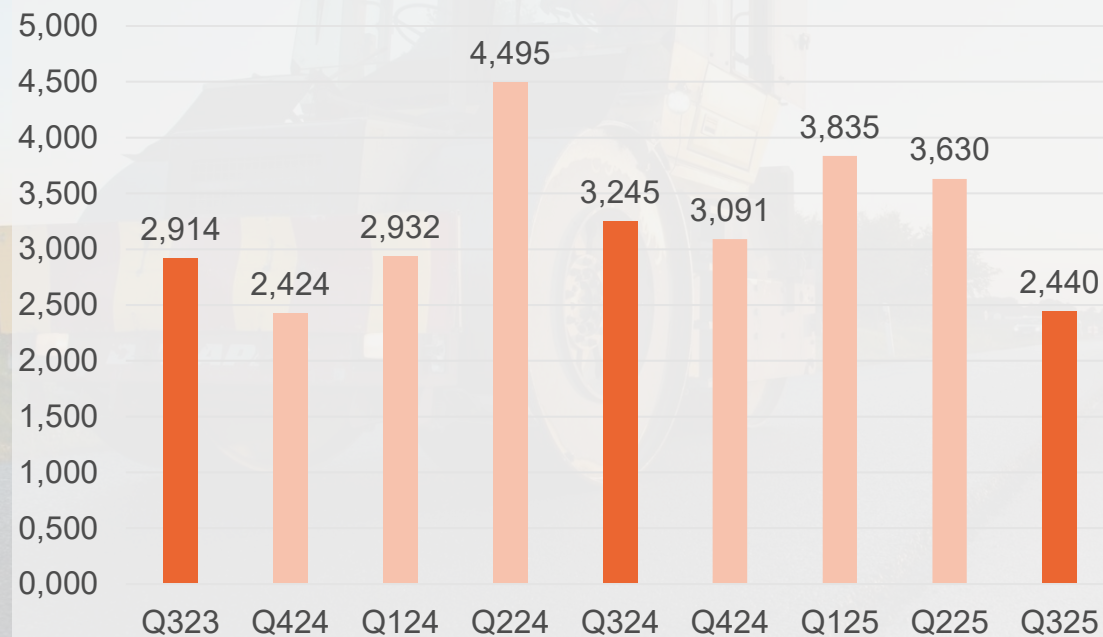


| MSEK                | Jul-Sep<br>2025 | Jul-Sep<br>2024 | Oct 2024-<br>Sep 2025 | Jan-Dec<br>2024 |
|---------------------|-----------------|-----------------|-----------------------|-----------------|
| Net sales           | 6,953           | 7,528           | 20,490                | 21,548          |
| Operating profit    | 875             | 848             | 1,467                 | 1,415           |
| Operating margin, % | 12.6            | 11.3            | 7.2                   | 6.6             |

# Stable level of orders received and order backlog



Orders received, MSEK



Order backlog

**4.9**

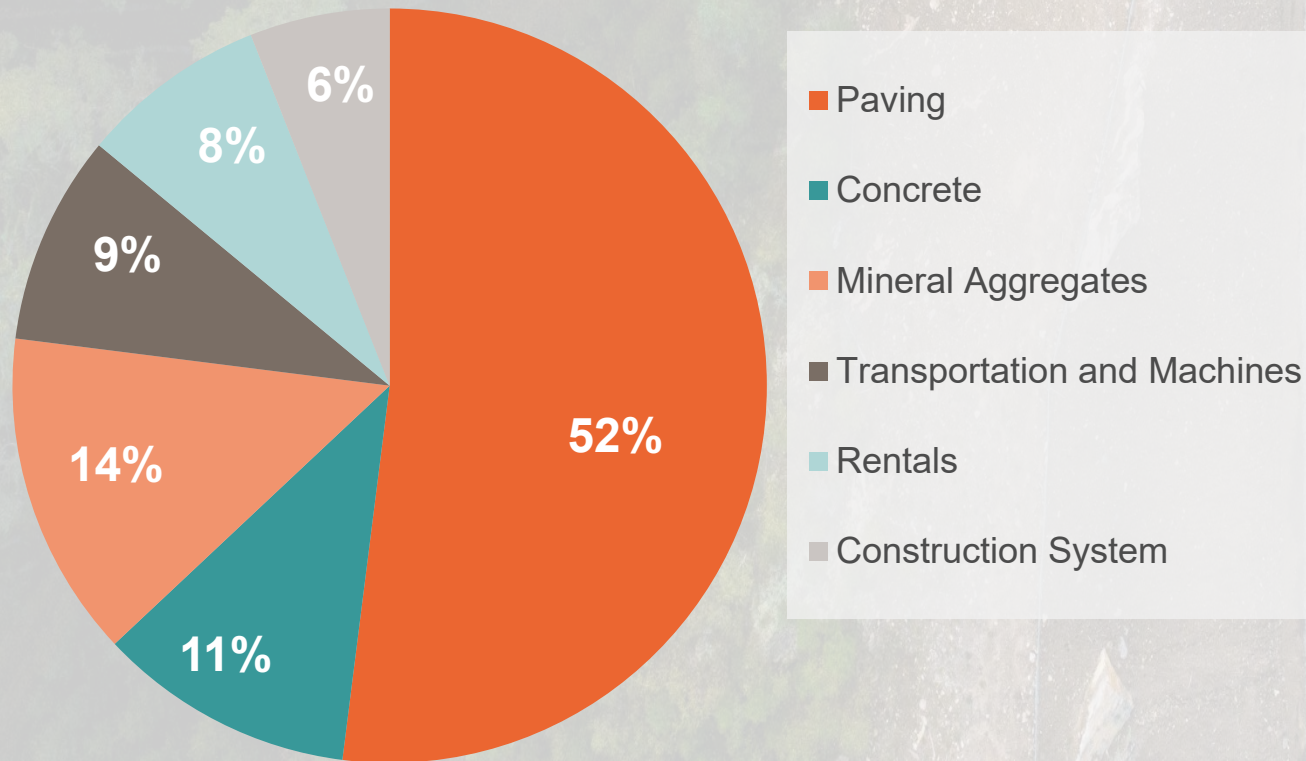
BSEK (4.5)

BUSINESS AREA INDUSTRY

## Allocation per product area



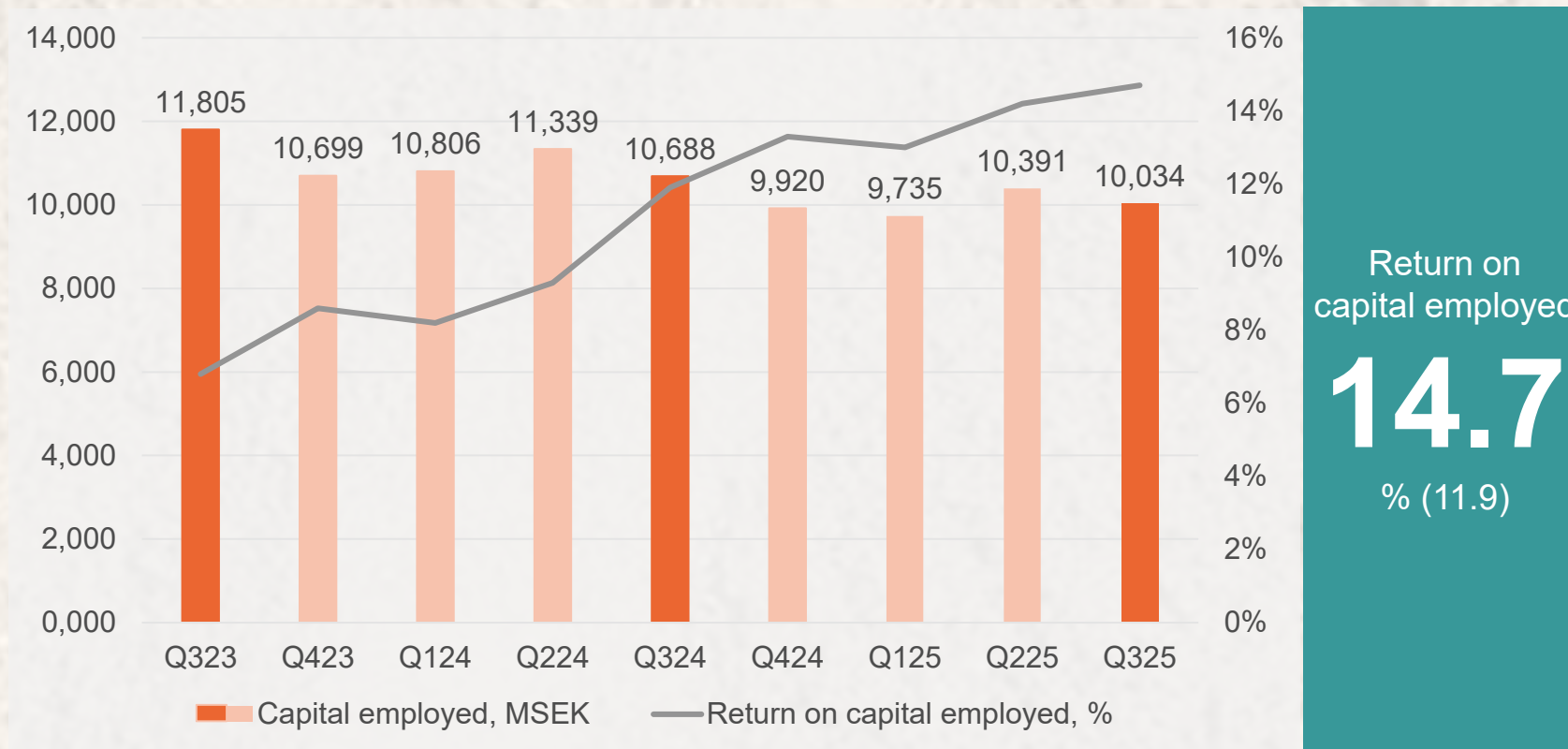
Net sales, rolling 12 months



# Lower tied-up capital and improved return on capital



## Capital employed and return on capital employed\*



\*Calculated on rolling 12 months



# Business area Project Development

Apartment building  
Örebro

Köp din lägenhet här!

# Business area Project Development



| MSEK                                | Jul-Sep<br>2025 | Jul-Sep<br>2024 | Oct 2024-<br>Sep 2025 | Jan-Dec<br>2024 |
|-------------------------------------|-----------------|-----------------|-----------------------|-----------------|
| Net sales                           | 892             | 758             | 4,371                 | 4,270           |
| Operating profit                    | 36              | -6              | 639                   | 728             |
| Operating margin, %                 | 4.0             | -0.8            | 14.6                  | 17.0            |
| <i>of which Housing Development</i> | <i>-5.7</i>     | <i>-1.9</i>     | <i>-1.1</i>           | <i>-2.7</i>     |

# Production start-ups of own housing developments



| Number                                                                | Jul-Sep<br>2025 | Jul-Sep<br>2024 | Oct 2024-<br>Sep 2025 | Jan-Dec<br>2024 |
|-----------------------------------------------------------------------|-----------------|-----------------|-----------------------|-----------------|
| Tenant-owner apartments/<br>condominiums                              | 111             | 108             | 967                   | 657             |
| <i>of which converted from homes on our<br/>own balance sheet</i>     | 111             | -               | 445                   | 209             |
| Rentals                                                               | -               | -               | 190                   | -               |
| Homes on our own balance sheet                                        | -111            | -               | -129                  | -187            |
| <i>of which converted to tenant-owner<br/>apartments/condominiums</i> | -111            | -               | -445                  | -209            |
| <b>Total number of started up homes</b>                               | <b>0</b>        | <b>108</b>      | <b>1,028</b>          | <b>470</b>      |

# Sold homes



| Number                                   | Jul-Sep 2025 | Jul-Sep 2024 | Oct 2024-Sep 2025 | Jan-Dec 2024 |
|------------------------------------------|--------------|--------------|-------------------|--------------|
| Tenant-owner apartments/<br>condominiums | 91           | 141          | 734               | 710          |
| Rentals                                  | 191          | 159          | 357               | 298          |
| Homes on our own balance<br>sheet        | 19           | -            | 103               | 23           |
| <b>Total number of sold homes</b>        | <b>301</b>   | <b>300</b>   | <b>1,194</b>      | <b>1,031</b> |

# Ongoing production of homes



| Number                                     | Sep 30<br>2025 | Sep 30<br>2024 | Dec 31<br>2024 |
|--------------------------------------------|----------------|----------------|----------------|
| Tenant-owner apartments/<br>condominiums   | 1,226          | 1,051          | 1,056          |
| <i>of which sold share (%)</i>             | 45             | 55             | 45             |
| Rentals                                    | 270            | 80             | 80             |
| <i>of which sold share (%)</i>             | 91             | 0              | 100            |
| Homes on our own balance sheet             | 494            | 623            | 436            |
| <i>of which sold share (%)</i>             | 8              | 0              | 4              |
| <b>Total number of homes in production</b> | <b>1,990</b>   | <b>1,754</b>   | <b>1,572</b>   |
| <i>of which sold share (%)</i>             | 42             | 33             | 37             |

# Completed and repurchased homes



| Number                                                     | Sep 30<br>2025 | Sep 30<br>2024 | Dec 31<br>2024 |
|------------------------------------------------------------|----------------|----------------|----------------|
| Tenant-owner apartments/<br>condominiums                   | 347            | 226            | 266            |
| Rentals                                                    | 196            | 306            | 306            |
| <b>Total number of completed<br/>and repurchased homes</b> | <b>543</b>     | <b>532</b>     | <b>572</b>     |

# Property projects



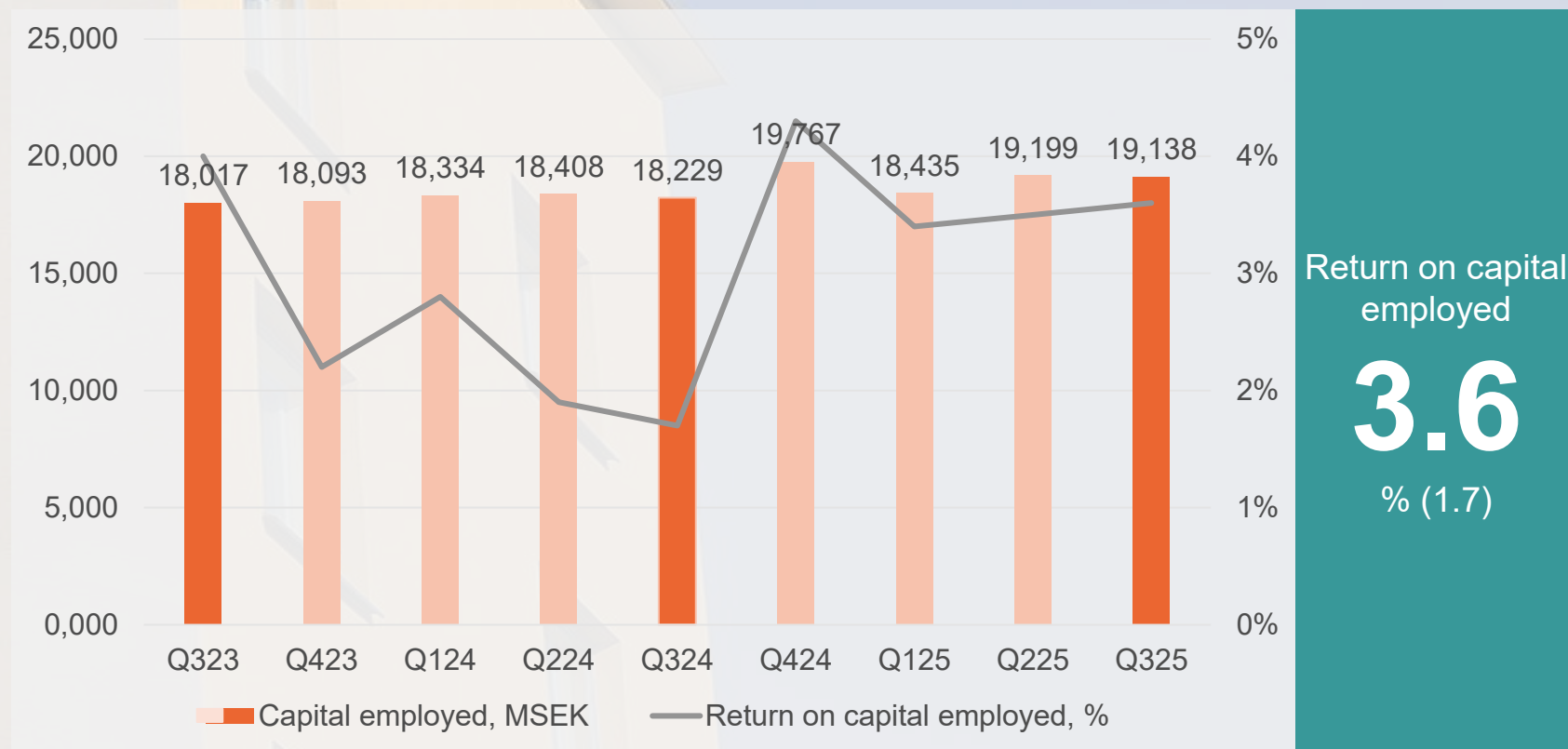
| Type of project                     | Location       | Rentable area, m <sup>2</sup> | Degree rented, % | Recognized value, MSEK | Adopted investment, MSEK | Completion time point | Completion level, % |
|-------------------------------------|----------------|-------------------------------|------------------|------------------------|--------------------------|-----------------------|---------------------|
| <b>Ongoing</b>                      |                |                               |                  |                        |                          |                       |                     |
| Retail, office building and parking | Malmö          | 8,300                         | 43               | 212                    | 592*                     | Q3-2027               | 36                  |
| Retail                              | Malmö          | 8,600                         | 100              | 52                     | 164                      | Q4-2026               | 32                  |
| Preschool                           | Upplands Väsby | 1,200                         | 100              | 21                     | 67                       | Q4-2026               | 31                  |
| <b>Completed</b>                    |                |                               |                  |                        |                          |                       |                     |
| Office building                     | Gothenburg     | 12,900                        | 69               | 556                    |                          |                       |                     |
| Apatment hotel                      | Malmö          | 4,200                         | 100              | 136                    |                          |                       |                     |
| Office building                     | Malmö          | 2,500                         | 100              | 139                    |                          |                       |                     |
| Office building                     | Malmö          | 3,600                         | 100              | 129                    |                          |                       |                     |
| Office building                     | Malmö          | 4,900                         | 100              | 257                    |                          |                       |                     |

\* The amount includes appr. 17,000 squaremetres of parking lots

# Increased level of capital employed



Capital employed and return on capital employed\*



\* Calculated on rolling 12 months



# The Peab Group

THE GROUP

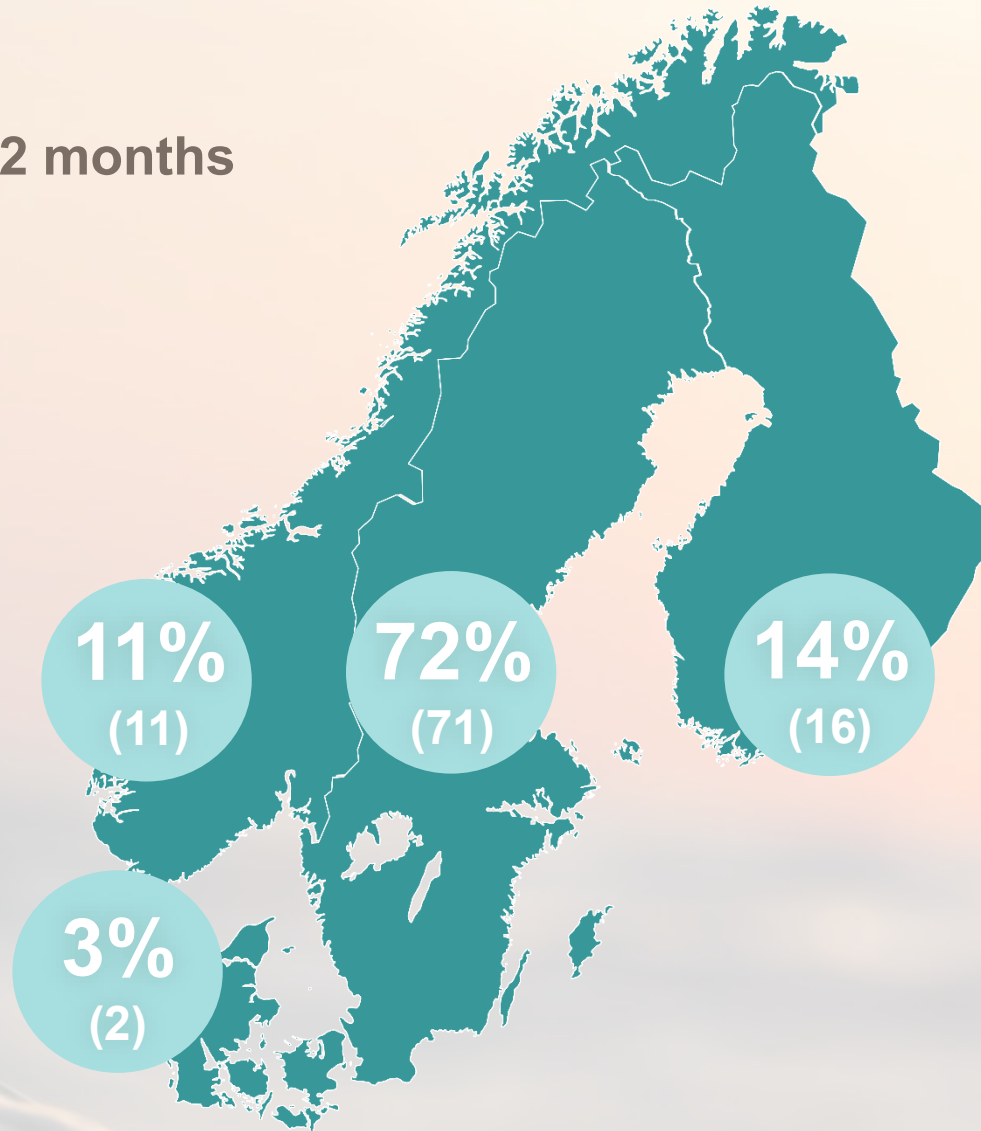
## Segment reporting

| MSEK                | Jul-Sep<br>2025 | Jul-Sep<br>2024 | Oct 2024-<br>Sep 2025 | Jan-Dec<br>2024 |
|---------------------|-----------------|-----------------|-----------------------|-----------------|
| Net sales           | 15,602          | 15,539          | 58,249                | 58,697          |
| Operating profit    | 1,148           | 995             | 2,885                 | 2,763           |
| Operating margin, % | 7.4             | 6.4             | 5.0                   | 4.7             |

THE GROUP

## Geographic spread in the Nordic region

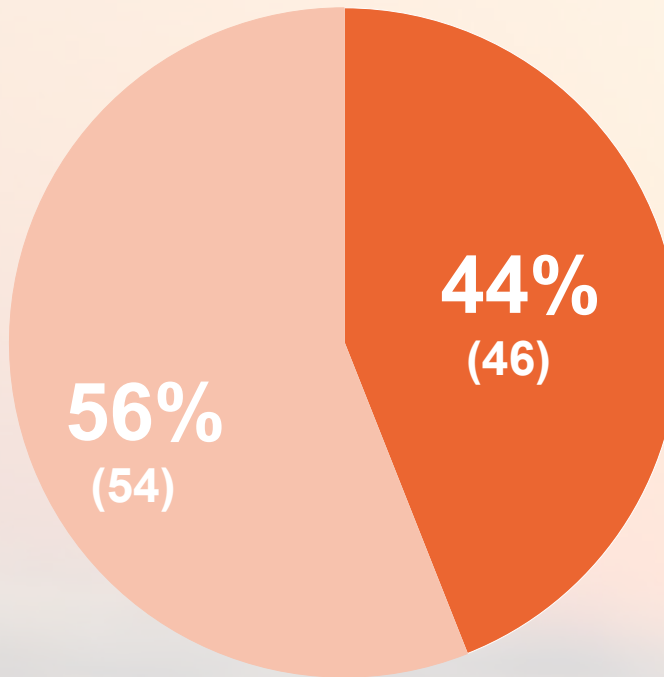
Net sales, rolling 12 months



THE GROUP

## Increased share of public customers

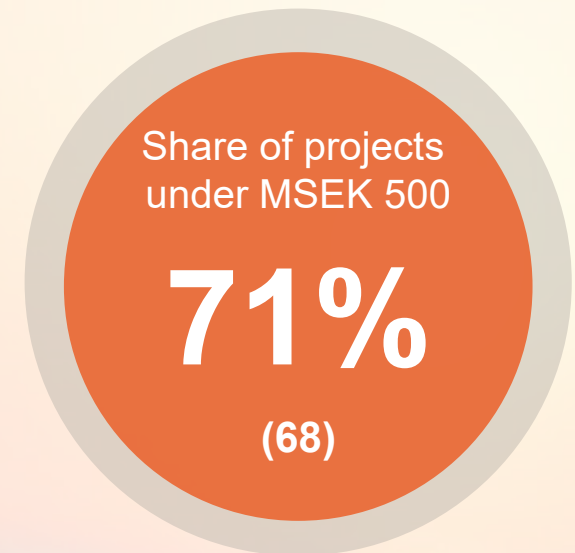
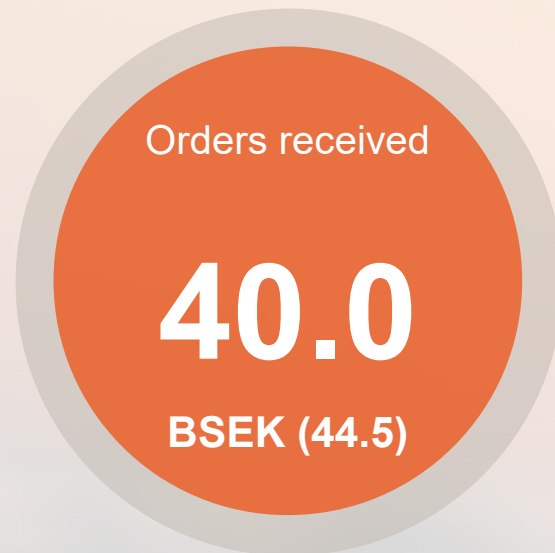
Net sales, rolling 12 months



Public customers Private customers

THE GROUP

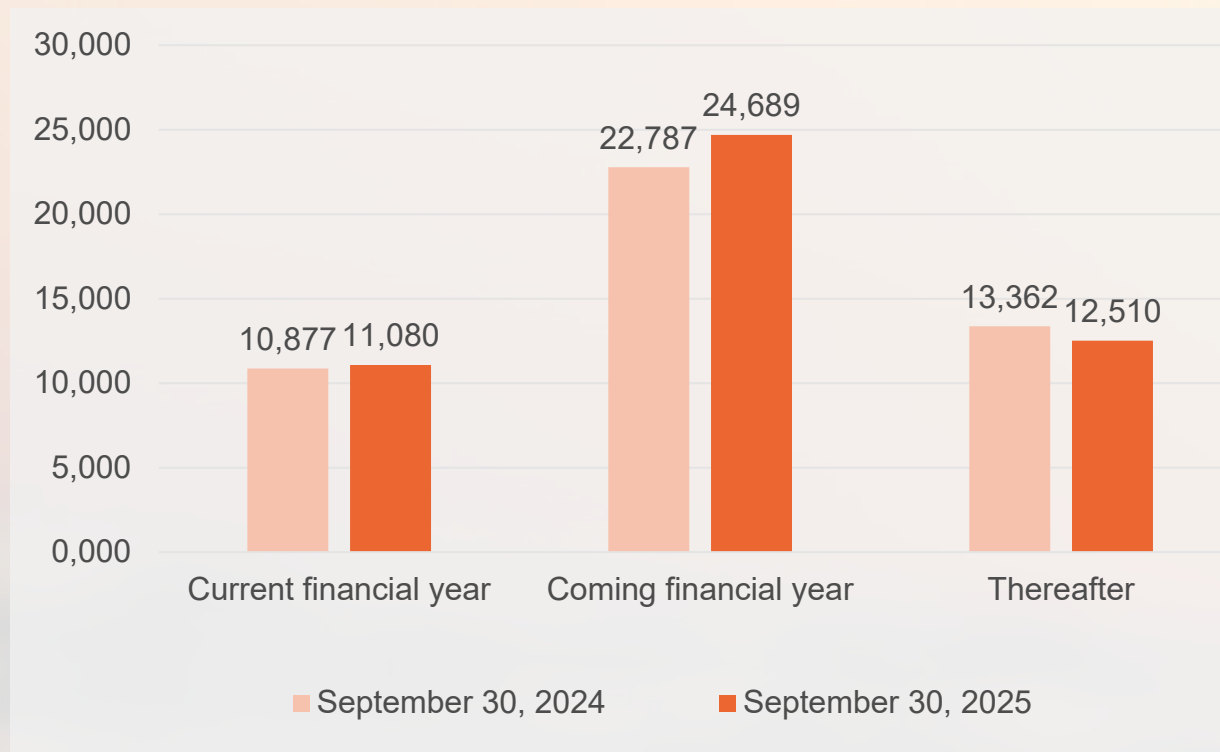
## High order backlog and continued good risk diversification



THE GROUP

## Increased order backlog

Order backlog allocated over time, MSEK



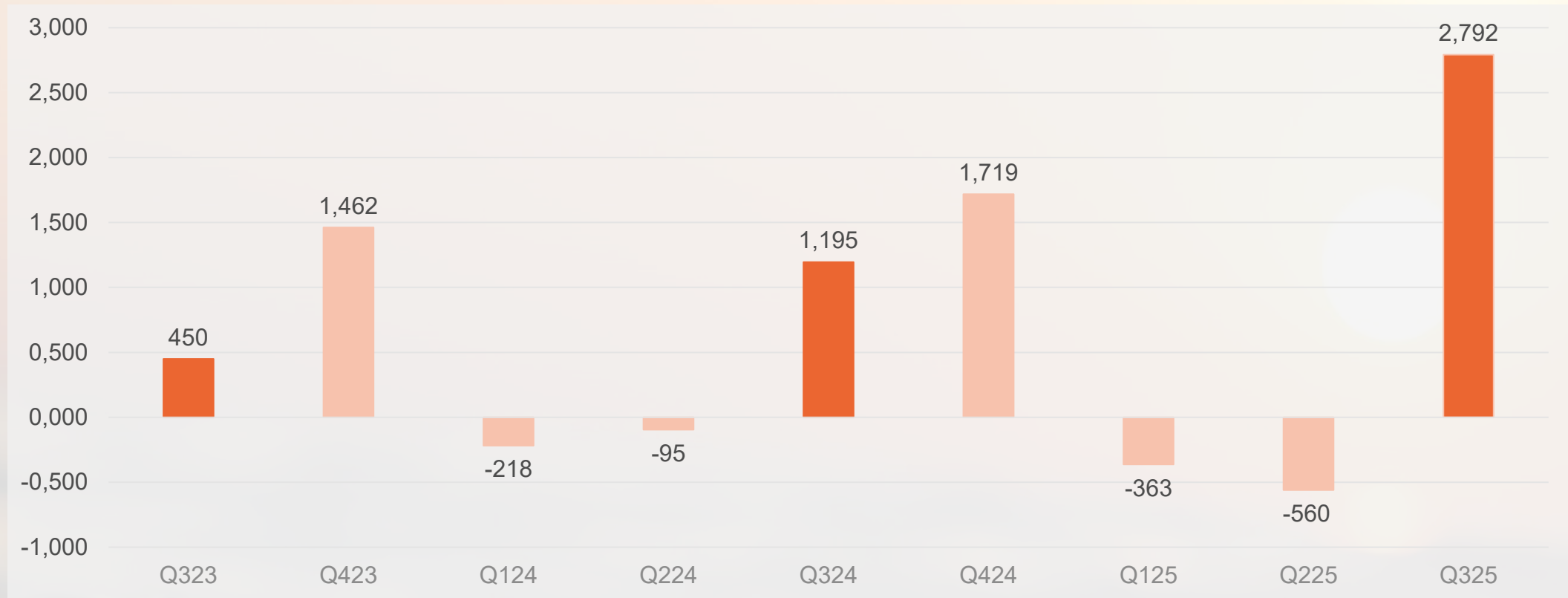
**77%**  
after current  
financial year  
(77)

The potential worth of preliminary agreements (phase 1) per September 30, 2025 amounted to app. BSEK 17 (BSEK 13 per December 31, 2024)

THE GROUP

## Strong cash flow in the third quarter

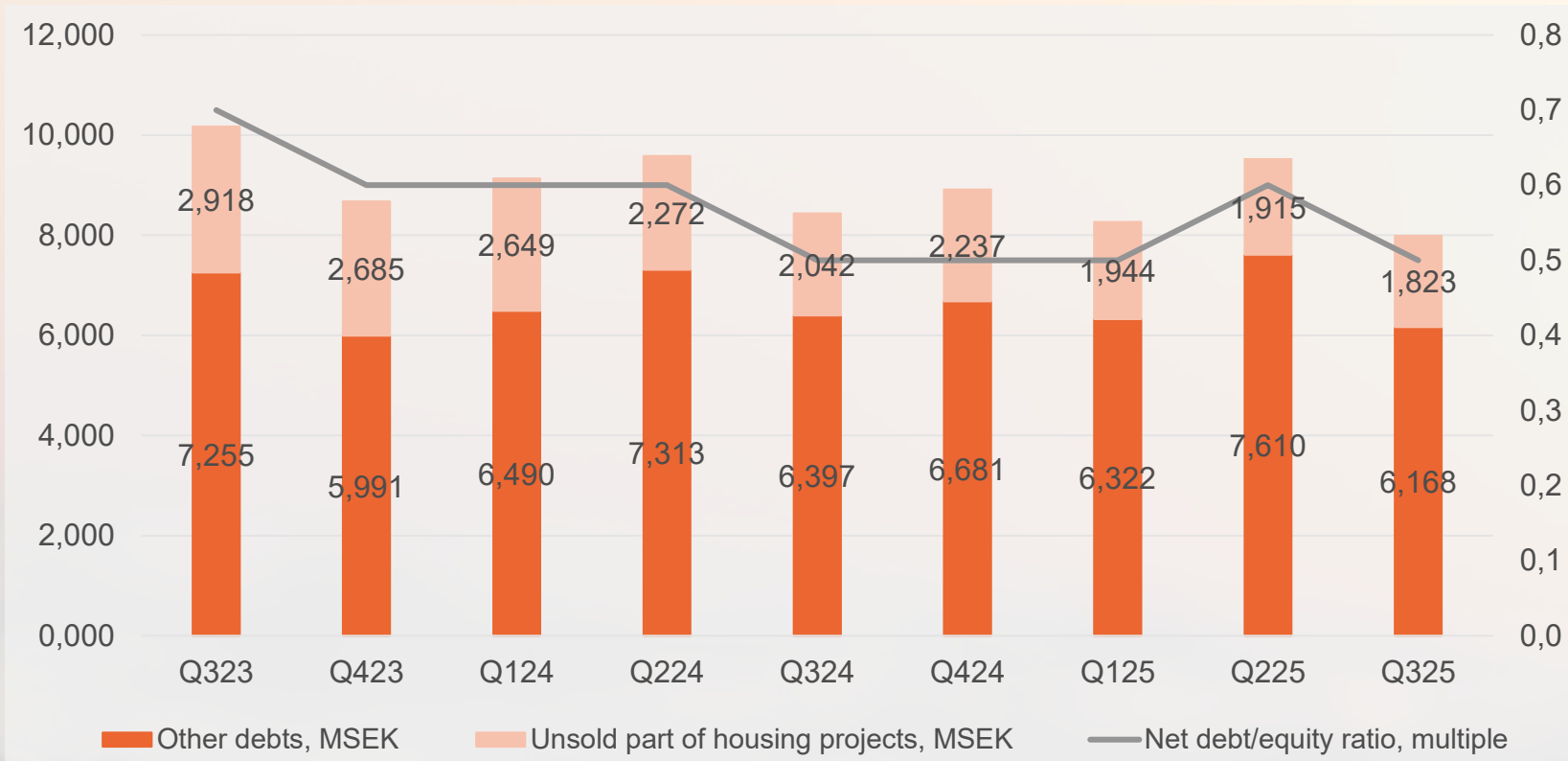
Cash flow before financing, MSEK



THE GROUP

## Lower net debt

### Net debt and net debt/equity ratio



Net debt

**8.0**

BSEK (8.4)



**Target checkpoint**

# Four target areas, nine external targets

Most satisfied  
customers



**CSI**  
always over  
**75**

Best workplace



**eNPS**  
always over  
benchmark

**Zero vision**  
Serious accidents  
Through a contracting trend

Most profitable  
company



Operating margin  
**>6 %**  
Net debt/equity ratio  
**0.3-0.7**  
Dividend  
**>50 %**  
of profit for the year

Leader in social  
responsibility



Carbon dioxide  
intensity  
Own production  
**-60 %**  
Reduction by 2030

Carbon dioxide intensity  
Input goods &  
purchased services  
**-50 %**  
Reduction by 2030

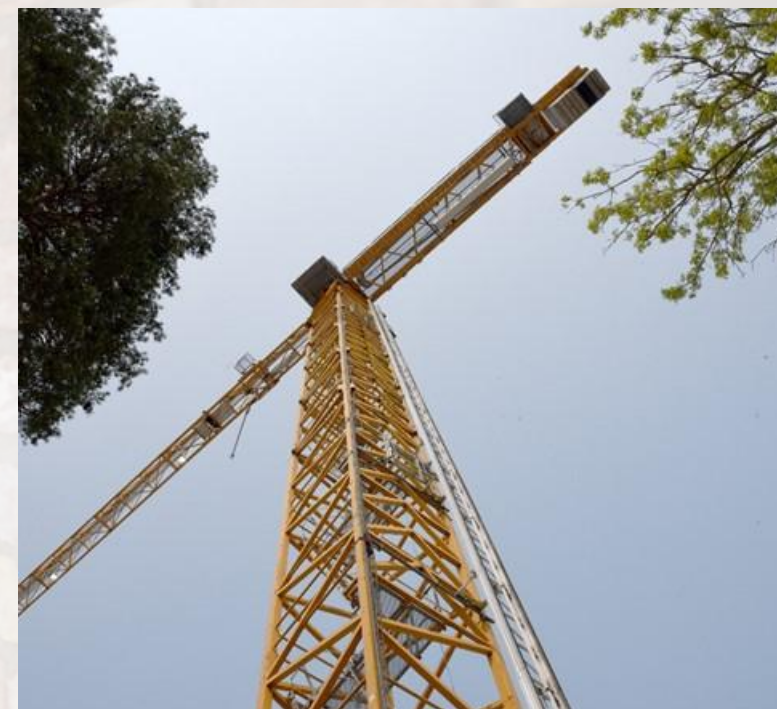
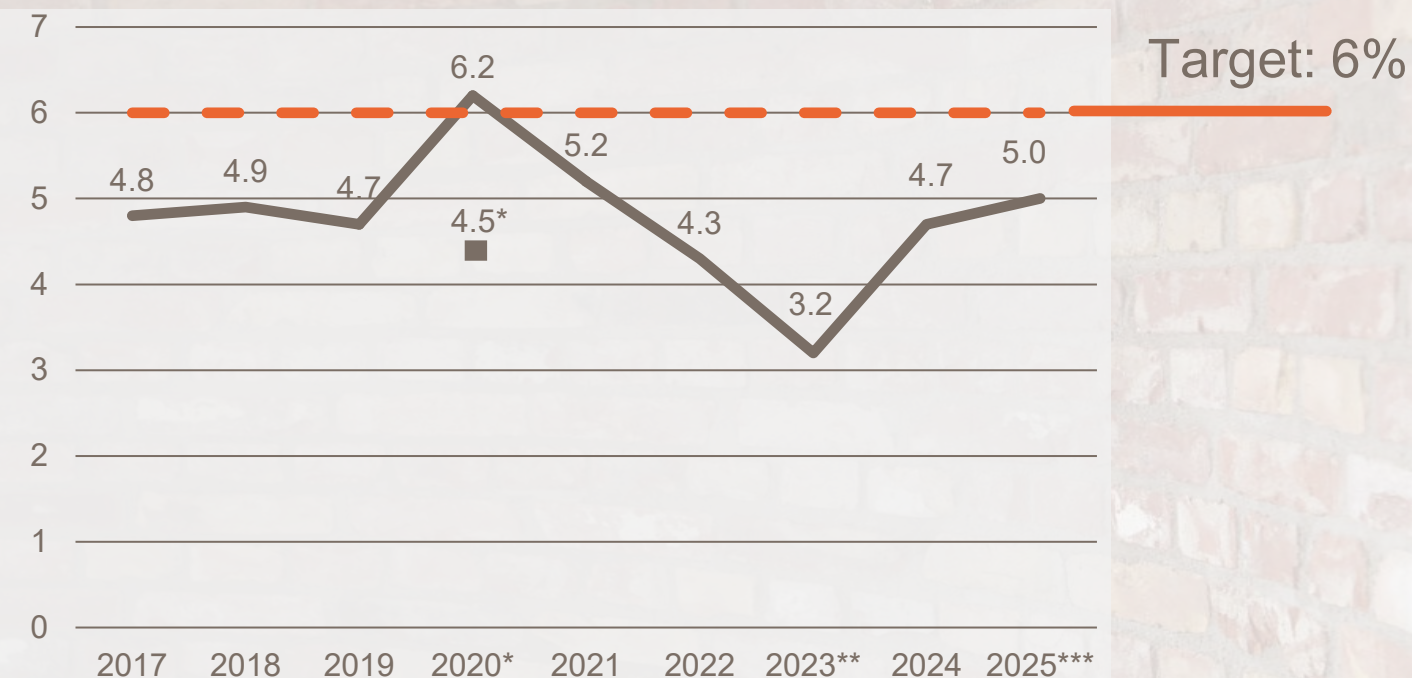
**Equal opportunity recruitment:**  
Number of women  
**always over**  
education market

MOST PROFITABLE COMPANY

# Target: Operating margin over 6 percent



## Operating margin, Group



\*Operating margin 4.5% excl. effect of the distribution of Annehem Fastigheter of MSEK 952.

\*\*Based on rolling 12 months per September 30, 2025.

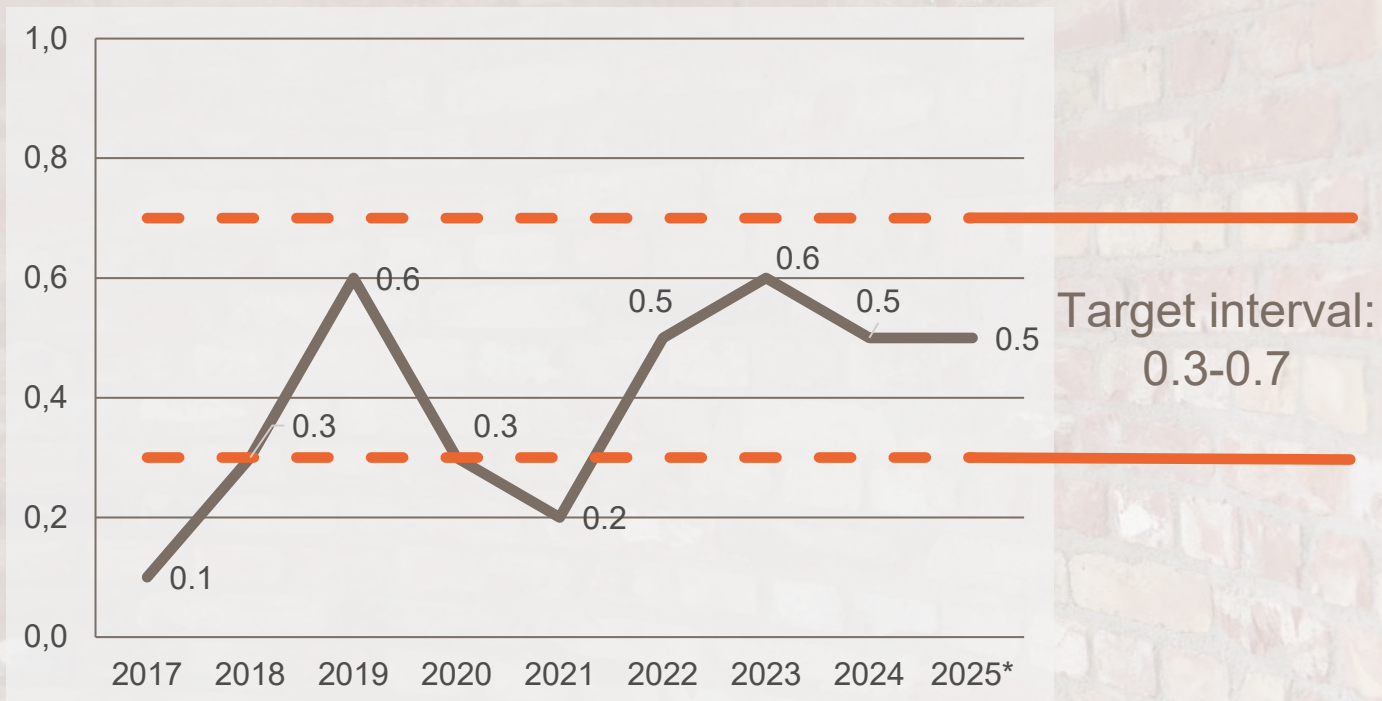
Years 2017-2018 are not translated according to the changed accounting principles for our own housing development projects.

MOST PROFITABLE COMPANY

Target: Net debt/equity ratio within interval 0.3-0.7

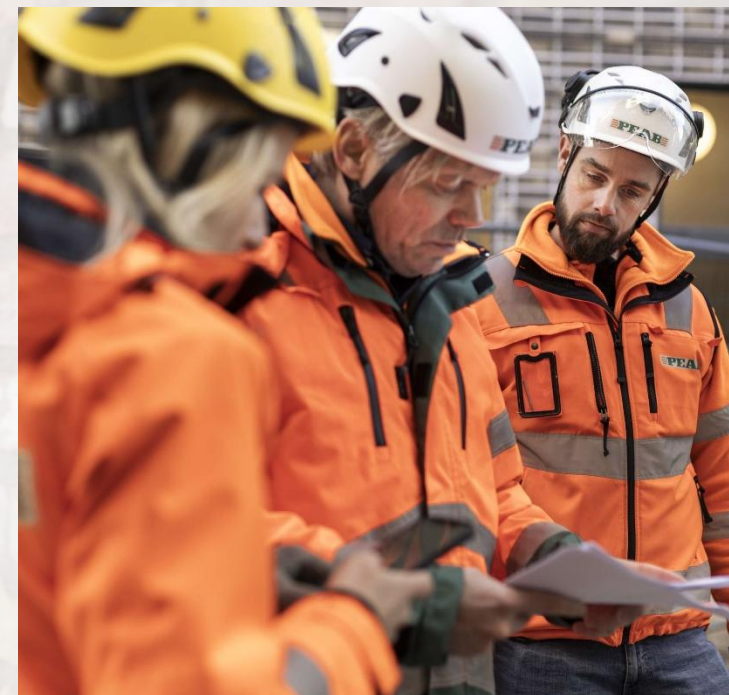


Net debt/equity ratio, Group



\* Per September 30, 2025

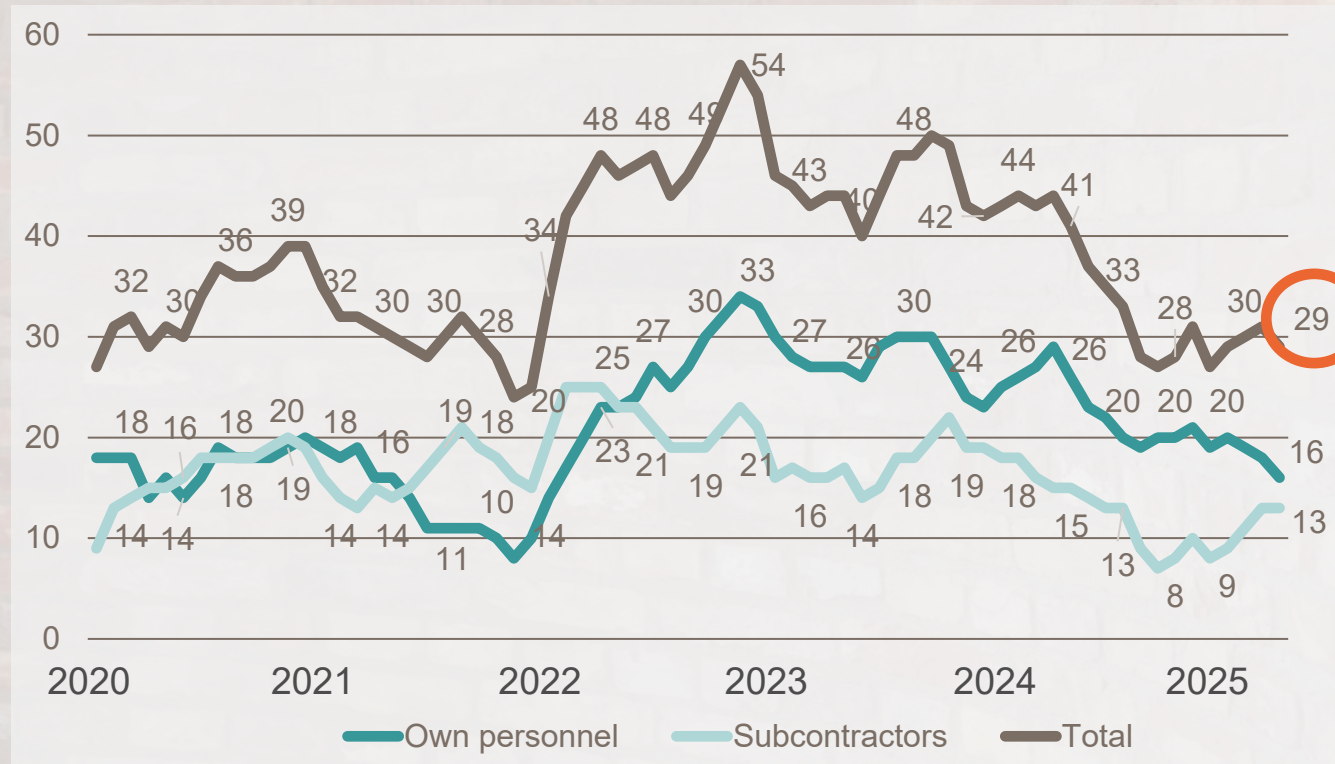
Years 2017-2018 are not translated according to the changed accounting principles for our own housing development projects.



# Zero vision for workplace accidents



Serious accidents, rolling 12 months, category 4



**Target:**  
**Contracting trend**

JAN-SEP 2025

# Improved results and strong cash flow

- Stable market outlook for the Nordic construction and civil engineering market
- Good development in civil engineering, premise construction and parts of the industry operations
- Stable level of orders received and increased order backlog
- Improved operating profit and operating margin
- Strong cash flow and lower net debt
- Our broad business model with four business areas and local roots serve us well





Q&A



**Capital Markets Update:**  
November 25, 2025

**Next report:**  
**Year-end report 2025**  
February 4, 2026

**Thank you!**

