# Year-end Report
## January - December 2015


- Operative net sales excluding the write-down of the project Mall of Scandinavia SEK 45,052 million (43,820). Operative net sales SEK 44,252 million (43,820)
- Operative operating profit excluding the write-down of the project Mall of Scandinavia SEK 1,852 million (1,783). Operative operating profit SEK 1,052 million (1,783)
- Operative operating margin excluding the write-down of the project Mall of Scandinavia 4.1 percent (4.1). Operative operating margin 2.4 percent (4.1)
- Earnings per share excluding the write-down of the project Mall of Scandinavia SEK 4.82 (3.48). Earnings per share SEK 2.71 (3.48)
- The write-down of the project Mall of Scandinavia has reduced net sales and operating profit by SEK -800 million in the fourth quarter
- Orders received SEK 37,812 million (31,690). Order backlog SEK 26,991 million (24,922)
- Cash flow before financing SEK 1,787 million (2,803)
- Net debt SEK 3,118 million (3,886)
- Equity/assets ratio 28.8 percent (28.2)
- The Board proposes a dividend of SEK 2.60 (2.25) per share

PEAB
THE NORDIC COMMUNITY BUILDER

# Comments by the CEO

The year ended strongly with improvements in several of our operations, particularly housing development. During the year orders received have increased in every business area. Despite the effects of the project Mall of Scandinavia, our financial position continues to strengthen providing us with good opportunities in the future.

### Market conditions

Construction business increased in Sweden, Norway and Finland in 2015. In Sweden, which is experiencing strong economic growth, there is a good chance that building construction investments will continue to rise. Building construction investments in Norway are expected 2016 to be equal to 2015 levels but public investments will make up a higher share. The building construction market in Finland is expected to improve slightly in 2016 compared to 2015 where a budding recovery is noticeable in both housing and public premises. The civil engineering market in 2016 is forecasted to rise in Sweden and Norway driven by road, railroad and energy investments.

### Orders received

Orders received in 2015 amounted to SEK 37.8 billion compared to SEK 31.7 billion in 2014. Orders received in business areas Construction and Civil Engineering have steadily increased throughout the year. Orders received in Project Development were also higher in 2015 than in 2014 after a strong fourth quarter regarding housing production starts. The order backlog amounted to SEK 27.0 billion compared to SEK 24.9 billion at the end of the previous year.

### Business area development

The underlying net sales and the margin in business area Construction were unchanged. Net sales in business area Civil Engineering rose by 5 percent in 2015 and the margin improved. The net sales in business area Industry were on par with 2014 but the result was lower, in part due to a drop in operations in Transportation and Machines in Northern Sweden. Net sales in business area Project Development were lower due to fewer production starts in Housing Development but the margin in Housing Development was better. There were no significant result effects from property sales in Property Development in 2015 while the previous year was affected by one-off items. Contributions from partly owned companies have improved.

### Group development

Operative net sales in 2015, excluding the write-down of the project Mall of Scandinavia, were SEK 45,052 million (43,820). Operative operating profit in 2015, excluding the write-down, was SEK 1,852 million compared to SEK 1,783 million the previous year, which means an unchanged operative operating margin of 4.1 percent. Cash flow before financing was SEK 1,787 million (2,803) and net debt amounted to SEK 3,118 million (3,886). The reduced net debt together with low interest rates has led to radically improved net interest.

### Mall of Scandinavia

The project has been reviewed after the mall was opened on 12 November 2015 and thereafter written-down by SEK -800 million. The write-down charged business area Construction in the fourth quarter of 2015. The project has been extremely challenging from the moment the contract was signed at the end of 2011. The structure of the construction contract, all the major changes in the project and an inadequate dialogue with our customer has made the project much more expensive. The write-down is based on accounting rules and has nothing to do with the discussions we are holding with our customer.

### Outlook for the future and dividend proposal

The underlying business in Peab generates stable results. An influx of orders received, a well dimensioned developing rights portfolio, positive market conditions and strengthen financial position all provide Peab with a good platform in the coming years. There are, however, a number of challenges to deal with in a strong business cycle. A shortage of resources primarily in the big city regions, higher costs in, for example, subcontractors as well as hiked up land prices affect our profitability.

The Board proposes that the AGM distributes a dividend for the financial year 2015 of SEK 2.60 (2.25) per share.

We continue to work on our ambition to be the best company in the industry. In order to achieve this we have three target areas:

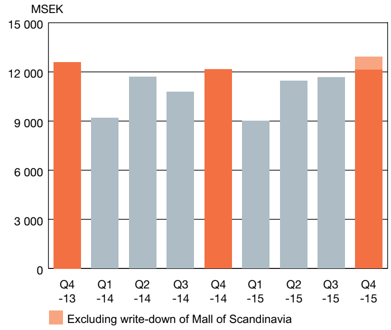
- Most satisfied customers in the industry
- Best workplace in the industry
- Most profitable company in the industry

*Jesper Göransson*

*CEO and President*

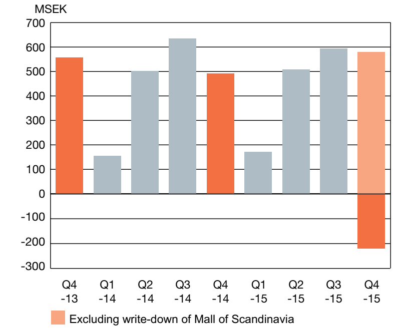
# Year-end report January – December 2015

### Operative net sales



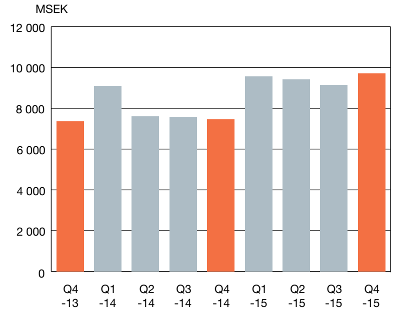

Group operative net sales in 2015, excluding the write-down of the project Mall of Scandinavia, were SEK 45,052 million (43,820), which was an increase by 3 percent. Including the write-down of SEK -800 million operative net sales amounted to SEK 44,252 million.

### Operative operating profit




Operative operating profit in 2015, excluding the write-down of the project Mall of Scandinavia, was SEK 1,852 million compared to SEK 1,783 million the previous year. Including the write-down of SEK -800 million operative operating profit amounted to SEK 1,052 million.

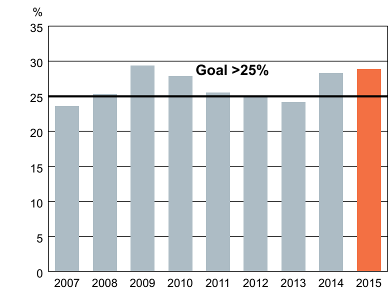
### Orders received




Orders received in 2015 amounted to SEK 37,812 million compared to SEK 31,690 million last year. Order backlog was SEK 26,991 million compared to SEK 24,922 million at the end of 2014.

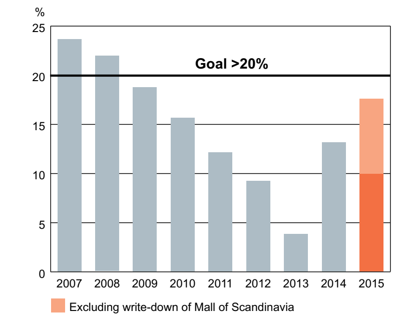
## FINANCIAL GOALS

### Equity/assets ratio



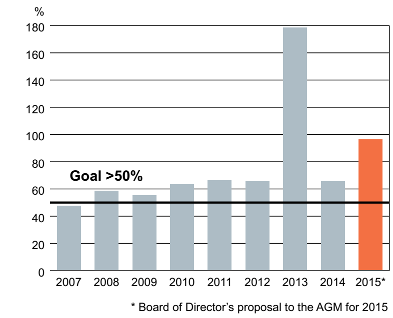

Target for the equity/assets ratio is that it must be at least 25 percent. Per 31 December 2015 the equity/assets ratio was 28.8 percent compared to 28.2 percent at the end of last year. Excluding the write-down of the project Mall of Scandinavia, the equity/assets ratio was 30.2 percent.

### Return of equity




Target for return on equity is a yield of at least 20 percent. The return on equity, excluding the write-down of the project Mall of Scandinavia, was 17.5 percent (13.1). The return on equity including write-down was 9.9 percent (13.1).

### Dividends




Target for dividends is that it should be at least 50 percent of profit after tax. The Board's proposal for a dividend in 2015 of SEK 2.60 (2.25) per share corresponds to 96 percent (65) of profit for the year. Not including the write-down of project Mall of Scandinavia the dividend proposal corresponds to 54 percent of profit for the year.

## NEW CONTRACTS DURING THE FOURTH QUARTER

**We received several major projects and contracts during the fourth quarter, including:**

- Construction of the office building Skeppet in Karlstad. The client is Klövern and the contract amounts to approximately SEK 255 million.
- Construction of 68 new apartments in Sandvika outside Oslo. The client is Naturbetong Eiendomsutvikler and the contract amounts to NOK 124 million.
- Construction of 60 apartments and 70 condominiums in Örebro. The client is the BJC Group and Arbonova. The contract amounts to SEK 193 million.
- Construction of the first phase of an extensive renovation and extension of the Helsingborg Hospital. The client is Region Skåne and the contract amounts to SEK 233 million.
- Construction of new facilities for medical education at the University of Tromsö in Norway. The client is Statsbygg and the contract amounts to NOK 577 million.
- Construction of a new stretch of the E22 past Linderöd in the middle of Skåne. The customer is the Swedish Transport Administration and the contract amounts to SEK 152 million.
- Carrying out the expansion of Highway 50 in Närke to a dual road. The customer is the Swedish Transport Administration and the contract amounts to SEK 229 million.
- Construction of 224 new rental apartments in Uppsala. The client is Uppsalahem and the contract amounts to SEK 340 million.

## NET SALES AND PROFIT [1)]

Group operative net sales in 2015, excluding the write-down of the project Mall of Scandinavia (MoS) of SEK -800 million, were SEK 45,052 million (43,820). Including the write-down in the fourth quarter for MoS operative net sales amounted to SEK 44,252 million. Adjustments in housing reporting affected net sales by SEK 124 million (-190). Group net sales for 2015 increased by 2 percent to SEK 44,376 million (43,630). Business area Civil Engineering grew by 5 percent while volumes in Industry were unchanged compared to last year. Net sales in Construction, excluding the write-down of MoS, were on par with last year. Net sales in Project Development contracted due to fewer production starts in housing. Of the year's net sales SEK 7,596 million (7,689) were attributable to sales and production outside Sweden.

MoS was reviewed after the mall was opened on 12 November 2015 and thereafter written-down by SEK -800 million in the fourth quarter.

Operative operating profit in 2015, excluding the write-down of the project MoS, was SEK 1,852 million (1,783) million and the operative operating margin of 4.1 percent was the same as last year. Including the project write-down in the fourth quarter of SEK -800 million operative operating profit was SEK 1,052 million and the operative operating margin was 2.4 percent. Business area Construction, excluding the write-down of the project MoS, had an underlying margin on par with last year, 2.3 percent. Business area Civil Engineering and Project Development showed improved operating margins. In Project Development the comparable year contained a positive net profit of SEK 100 million stemming from the divestiture of Varvsstaden in Malmö and a review of values in the project portfolio. The profit from the divestiture of Varvsstaden was SEK 580 million and costs for reservations in the project portfolio amounted to SEK 480 million. Business area Industry reported a slightly lower operating margin compared to the previous year. Costs for a long-term incentive program are included in operating profit for Group functions by SEK 35 million (-).

Eliminations and reversal of internal profits in our own development projects has affected the result by net SEK -50 million (-42). Elimination is reversed in connection with the external divestment of a project. The increase in elimination during the year is explained by the development of our property development operations.

Operating profit for 2015 was SEK 1,009 million (1,752). The operating margin amounted to 2.3 percent (4.0). Adjustments in housing reporting affected operating profit by SEK -43 million (-31).

Depreciation and write-downs for the year were SEK 842 million (821).

Net financial items amounted to SEK -103 million (-522). Last year included SEK -261 million in write-downs of interest-bearing receivables from Northland Resources. Net interest improved to SEK -99 million (-216), primarily as a result of lower net debt.

Pre-tax profit was SEK 906 million (1,230).

Tax for the year amounted to SEK -108 million (-203) equal to 12 percent (17) tax. The positive tax effect of the write-down for MoS is SEK 176 million.

Profit for the year was SEK 798 million (1,027).

## FINANCIAL POSITION

The equity/assets ratio on 31 December 2015 was 28.8 percent compared to 28.2 percent at the previous year-end. Interest-bearing net debt amounted to SEK 3,118 million compared to SEK 3,886 million at the end of 2014. Net debt has been affected by dividends of SEK 664 million (531) distributed during the second quarter. The average interest rate in the loan portfolio, including derivatives, was 2.4 percent (3.0) on 31 December 2015.

Group liquid funds, including unutilized credit facilities, were SEK 4,953 million at the end of the year compared to SEK 6,752 million on 31 December 2014.

At the end of the year Group contingent liabilities, excluding joint and several liabilities in trading and limited partnerships, amounted to SEK 9,569 million compared to SEK 7,378 million on 31 December 2014. Of contingent liabilities, obligations to tenant-owners associations under construction including advances and operation warranties, were SEK 7,243 million compared to SEK 4,799 million at the previous year-end.

## INVESTMENTS

Tangible and intangible fixed assets have been net invested during the year by SEK 515 million (666). Net investments in project and development properties totaled SEK 291 million (net divestments -238) during the year. During the fourth quarter housing development rights corresponding to around 700 apartments were acquired at the previous Råsunda plot in Solna. Last year Varvsstaden in Malmö was divested for a booked value of SEK 220 million.

### Orders received and order backlog

**Orders received**

| MSEK | Jan-Dec 2015 | Jan-Dec 2014 | Jan-Dec 2013 |
|---|---|---|---|
| Construction | 25,999 | 22,735 | 23,744 |
| Civil Engineering | 10,433 | 9,048 | 11,092 |
| Project Development | 6,498 | 5,708 | 5,115 |
| Eliminations | -5,118 | -5,801 | -5,659 |
| **Group** | **37,812** | **31,690** | **34,292** |

**Order backlog**

| MSEK | 31 Dec 2015 | 31 Dec 2014 | 31 Dec 2013 |
|---|---|---|---|
| Construction | 19,529 | 17,966 | 19,647 |
| Civil Engineering | 7,292 | 7,525 | 8,483 |
| Project Development | 4,357 | 3,536 | 3,975 |
| Eliminations | -4,187 | -4,105 | -3,941 |
| **Group** | **26,991** | **24,922** | **28,164** |

*[1)] Peab applies IFRIC 15, Agreements for the Construction of Real Estate, in the reporting. IAS 18, Revenue, is applied on Peab's housing projects in Finland and Norway as well as Peab's own single homes in Sweden. Revenue from these projects are recognised first when the home is handed over to the buyer. Segment reporting is based on the percentage of completion method for all our projects since this mirrors how executive management and the Board monitor the business. There is a bridge in segment reporting between operative reporting according to the percentage of completion method and legal reporting. Operative net sales and operative operating profit are reported according to the percentage of completion method. Net sales and operating profit are reported according to legal accounting.*

## CASH FLOW

Cash flow from current operations was SEK 2,825 million (3,750). The reduction in cash flow compared to last year is primarily due to less free working capital.

Cash flow from investment operations was SEK -1,038 million compared to SEK -947 million for the last year. The cash flow from investment operations is mainly made up of machine investments, loans to partly owned companies and the sales of Peab's share in the partly owned company S:t Eriks.

Cash flow before financing amounted to SEK 1,787 million compared to SEK 2,803 million for last year.

Cash flow from financing operations was SEK -1,663 million (-2,471) due to loan debt amortization along with paid dividends of SEK 664 million (531).

## ORDERS RECEIVED AND ORDER BACKLOG

Orders received for 2015 amounted to SEK 37,812 million compared to SEK 31,690 million for last year. There has been an influx of orders in every business area largely due to a strong housing market. There is a wider geographical spread of orders received for housing during 2015 compared to last year when most of them were concentrated to the Stockholm region.

Order backlog yet to be produced at the end of the year amounted to SEK 26,991 million compared to SEK 24,922 million the last year.

Of the total order backlog, 30 percent (23) is expected to be produced after 2016 (2015). Swedish operations accounted for 84 percent (86) of the order backlog.

No orders received or order backlog is given for the business area Industry.

## PERSONNEL

At the end of the year, the company had 13,300 employees compared to 13,213 at the same time the previous year.

## COMMENTS ON THE BUSINESS AREAS

The Peab Group is presented in four different business areas: Construction, Civil Engineering, Industry and Project Development.

### Construction

Business area Construction comprises Group resources in construction related services. Construction builds for external as well as internal customers, primarily for business area Project Development. Operations are run through 11 regions in Sweden, two in Norway and two in Finland. Three of the Swedish regions are focused on housing production. These are in Stockholm, Gothenburg and the Öresund region. Construction maintenance operations are run in a nationwide region primarily focused on the big city areas. The other regions do all kinds of construction in their geographic areas.

The Mall of Scandinavia in Solna, Peab's largest project ever, has been a challenge from the beginning, in part because of the size of the project and in part because of changes made during the course of the project. The project has turned out to be considerably more expensive than the original contract signed in the autumn of 2011 due to these major changes. This has made it difficult to determine the final result of the project. The structure of the construction contract, all the major changes in the project and an inadequate dialogue with our customer are behind the rise in the cost of the project. The project has been reviewed after the mall was opened on 12 November 2015 and thereafter written-down by SEK -800 million during the fourth quarter.

Net sales, excluding the write-down of MoS, for 2015 were SEK 24,645 million (24,474). Net sales, including the write-down in the fourth quarter of SEK -800 million were SEK 23,845 million. Adjusted for acquisitions net sales contracted by 3 percent compared to last year.

Operating profit for 2015, excluding the write-down of MoS, was SEK 575 million (552) and the operating margin was 2.3 percent (2.3). Operating profit was SEK -225 million including the write-down in the fourth quarter of SEK -800 million. Operations are stable in all of the regions.

### Civil Engineering

The business area Civil Engineering works in the product areas Local market, Infrastructure as well as Operations and maintenance. The operations are run in geographical regions in Sweden, Norway and Finland.

Net sales for 2015 amounted to SEK 10,448 million compared to SEK 9,958 million for last

**Net sales and operating profit per business area**

| | Net sales | | | Operating profit | | | Operating margin | | |
|---|---|---|---|---|---|---|---|---|---|
| **MSEK** | **Jan-Dec 2015** | **Jan-Dec 2014** | **Jan-Dec 2013** | **Jan-Dec 2015** | **Jan-Dec 2014** | **Jan-Dec 2013** | **Jan-Dec 2015** | **Jan-Dec 2014** | **Jan-Dec 2013** |
| Construction | 24,645 | 24,474 | 23,109 | 575 | 552 | -539 | 2.3% | 2.3% | -2.3% |
| Civil Engineering | 10,448 | 9,958 | 11,172 | 381 | 331 | 371 | 3.6% | 3.3% | 3.3% |
| Industry | 10,800 | 10,830 | 10,347 | 648 | 671 | 681 | 6.0% | 6.2% | 6.6% |
| Project Development | 7,605 | 7,830 | 5,753 | 398 | 342 | 247 | 5.2% | 4.4% | 4.3% |
| *- of which Property Development* | *1,634* | *1,407* | *608* | *10* | *12* | *2* | *0.6%* | *0.9%* | *0.3%* |
| *- of which Housing Development* | *5,971* | *6,423* | *5,145* | *388* | *330* | *245* | *6.5%* | *5.1%* | *4.8%* |
| Group functions | 836 | 823 | 419 | -100 | -71 | -153 | | | |
| Eliminations | -9,282 | -10,095 | -8,035 | -50 | -42 | -14 | | | |
| **Operative excluding write-down [1]** | **45,052** | **43,820** | **42,765** | **1,852** | **1,783** | **593** | **4.1%** | **4.1%** | **1.4%** |
| Construction - write-down of project MoS | -800 | – | – | -800 | – | – | | | |
| **Operative [1]** | **44,252** | **43,820** | **42,765** | **1,052** | **1,783** | **593** | **2.4%** | **4.1%** | **1.4%** |
| Adjustment for housing reporting [2] | 124 | -190 | 362 | -43 | -31 | 21 | | | |
| **Legal** | **44,376** | **43,630** | **43,127** | **1,009** | **1,752** | **614** | **2.3%** | **4.0%** | **1.4%** |

[1] According to the percentage of completion method (IAS 11)

[2] Adjustment in accounting to the completed contract method (IAS 18) for own single homes in Sweden as well as housing in Finland and Norway

year, which is an increase of 5 percent.

Operating profit for 2015 amounted to SEK 381 million (331) and the operating margin increased to 3.6 percent (3.3).

Net sales and profit has improved in both Local market and Infrastructure. Net sales in Operations and maintenance were lower but the result was better than last year.

**Industry**

Business area Industry is run in seven product areas; Asphalt, Concrete, Gravel and Rock, Transportation and Machines, Foundations, Rentals and Construction System (Industrial Construction). All of them work on the Nordic construction and civil engineering markets.

Net sales for 2015 amounted to SEK 10,800 million compared to SEK 10,830 million for the last year.

Operating profit for 2015 amounted to SEK 648 million (671). Last year the result was charged during the fourth quarter by shutting down costs of SEK -33 million regarding Northland Resources and by SEK -40 million referring to the write-down of the value of Peab's share in S:t Eriks. The operating margin was 6.0 percent (6.2).

Net sales were somewhat higher in Asphalt and Gravel and Rock compared to last year while the results were slightly lower. Net sales in Concrete were the same but the result has improved. Activity has been lower in Transportation and Machines in 2015 compared to last year when iron ore transportation for Northland made a positive contribution. However, the result has improved compared to last year. Net sales and profit remained the same in Foundations. Net sales have risen slightly in Rentals but the result is the same. Both net sales and the result are lower in Construction System.

Capital employed in Industry at the end of the year amounted to SEK 4,885 million compared to SEK 5,257 million at the previous year-end.

**Project Development**

Business area Project Development comprises Peab's developments in housing and commercial properties. Project Development projects are either wholly owned by Peab or in partnerships via joint ventures. The business is run in two segments, Housing Development and Property Development.

Operative net sales contracted in 2015 in the business area by 3 percent to SEK 7,605 million (7,830). Adjusted for acquisitions net sales fell by 4 percent. Operative operating profit amounted to SEK 398 million (342). Operating profit for the comparable year included a positive net result of SEK 100 million regarding the sales of Varvsstaden in Malmö to Centur, the development company jointly owned by Peab and Balder, and a revision of values in the project portfolio in Project Development. The profit from the sales of Varvsstaden amounted to SEK 580 million and costs regarding reservation in the project portfolio were SEK 480 million.

Housing Development develops all kinds of housing such as apartment buildings in tenancy ownership, ownership and rental form as well as single homes.

There were 2,363 (2,502) start-ups of our own developed homes that are spread out geographically. During the last year many of the start-ups were in the Stockholm region. The number of sold homes during the year was 2,295 (2,871). The number of own developed homes in production at the end of the year was 4,043 compared to 4,034 at the previous

## Peab's own housing development construction

| | Jan-Dec 2015 | Jan-Dec 2014 |
|---|---|---|
| Number of housing starts during the year | 2,363 | 2,502 |
| Number of homes sold during the year | 2,295 | 2,871 |
| Total number of homes under construction, at the end of the year | 4,043 | 4,034 |
| Share of sold homes under construction, at the end of the year | 82% | 84% |
| Number of repurchased homes in the balance sheet, at the end of the year | 61 | 97 |

## Capital employed Project Development

| MSEK | 31 Dec 2015 | 31 Dec 2014 |
|---|---|---|
| Project and development properties | 6,742 | 6,523 |
| Participation in joint ventures | 693 | 752 |
| Financial statements and others | 3,403 | 3,371 |
| **Total** | **10,838** | **10,646** |

On 31 December 2015 booked values for project and development properties of SEK 6,742 million were allocated as shown in the table below:

## Project and development properties

| MSEK | 31 Dec 2015 | 31 Dec 2014 |
|---|---|---|
| **Housing Development** | **4,011** | **3,263** |
| *- Of which development rights* | *3,831* | *2,974* |
| *- Of which shares in tenant owner associations or the like* | *180* | *289* |
| **Property Development** | **2,731** | **3,260** |
| *- Of which investment properties* | *1,244* | *1,406* |
| *- Of which projects under construction* | *944* | *1,144* |
| *- Of which commercial development rights* | *543* | *710* |
| **Total Project and development properties** | **6,742** | **6,523** |

## Development rights for housing

| Number, approx. | 31 Dec 2015 | 31 Dec 2014 |
|---|---|---|
| Development rights on our own balance sheet | 17,400 | 15,200 |
| Development rights via joint ventures | 4,400 | 6,900 |
| Development rights via options etc. | 6,800 | 7,000 |
| **Total** | **28,600** | **29,100** |

year-end. The level of sold homes in production was 82 percent compared to 84 percent at previous year-end. The number of repurchased homes per 31 December 2015 was 61 compared to 97 at previous year-end.

As a result of fewer production starts of homes net sales in Housing Development has shrunk. The margin has been strengthened compared to the last year. During 2015 operative net sales were SEK 5,971 million (6,423) and operative operating profit was SEK 388 million (330). The operative operating margin increased to 6.5 percent (5.1).

Operations in Property Development revolve around the acquisition, development and divestiture of commercial property. During 2015 net sales in Property Development were SEK 1,634 million (1,407) and operating profit was SEK 10 million (12). The result from property sales affected profits by SEK 32 million during 2015. The last year profits were affected positively by SEK 157 million from property sales and provisions. Included in comparable period was a net SEK 100 million from the divestiture of Varvsstaden and provisions in the project portfolio as described above.

Operating profit in partly owned companies has improved compared to last year, primarily in Fastighets AB Centur.

Capital employed in Project Development at the end of the year amounted to SEK 10,838 million compared to SEK 10,646 million at previous year-end. During the fourth quarter housing development rights were acquired corresponding to around 700 apartments at the previous Råsunda plot in Solna.

## THE CONSTRUCTION MARKET

Sweden's economy grew rapidly in 2015. The GDP forecast has been positively adjusted and the good growth rate in 2015 is expected to continue in 2016. The escalation in the housing sector in 2015 will probably slow somewhat in 2016, despite the severe housing shortage. Construction of private premises is expected to recover in 2016 after a weak 2015 while building construction volumes in the public sector appear to remain on par with 2015. Industrial building construction will most likely turn up in 2016 after declining growth in 2015. The forecast for civil engineering investments has been notched up for 2016. Greater investments in railroads and energy are the primary factors behind this.

As a result of drastically reduced oilprices, Norway's economy has been hit by fewer industrial investments and a rise in unemployment. The total volume of building construction is expected to have grown in 2015. This development has largely been driven by investments in industry and housing. Public premises contribute as well, while private premises have contracted somewhat. The total volume of building construction in 2016 appear to remain on par with 2015. Civil engineering construction is rapidly developing driven by major road, railroad and energy projects.

After several years of negative development Finland's economy appears to have hit bottom in 2015. Recovery will probably be a rather slow process, starting with marginal growth in 2016. Recovery for the total volume of building construction began in 2015, primarily due to investments in apartments and private premises. After several weak years industrial building construction is also contributing to the upturn. The total volume of building construction is expected to see some growth in 2016 compared to 2015, buoyed up solely by investments in housing and public premises. It appears civil engineering construction volumes will remain more or less unchanged in 2016 due to weak public finances.

## RISKS AND UNCERTAINTY FACTORS

Peab's business is exposed to operational and financial risks. The impact of these risks on Peab's result and position depends on how well we handle the day-to-day business. In addition, Peab faces circumstantial risks such as developments in the economy and altered conditions like changes in laws and regulations and other political decisions.

Handling operational risks is a constant ongoing process since there are always a large number of projects that are beginning, up and running and ending. Operational risks are taken care of in the line organization in each business area. The financial risks are connected to tying up capital and the need for capital, primarily in the form of interest rate risk and refinancing risk. Financial risks are dealt with on Group level.

For further information on risks and uncertainty factors, see the 2014 Annual Report.

## REFINANCING OF CREDIT FACILITIES

Peab has refinanced a credit facility for a total of SEK 5.0 billion which will mature in September 2016 to be followed by a new credit facility of SEK 4.0 billion with better terms. The new contract runs until 30 September 2018 with the possibility to extend it one year plus another.

## HOLDINGS OF OWN SHARES

At the beginning of 2015 Peab's own B shareholding was 1,086,984 which corresponds to 0.4 percent of the total number of shares. No changes have taken place during the year.

## THE PEAB SHARE

Peab's B share is listed on the NASDAQ OMX Stockholm, Large Cap list. As of 31 December 2015 the price of the Peab share was SEK 64.85, an increase of 18 percent during 2015. During the same year, the Swedish stock market increased by 7 percent according to the general index in the business magazine "Affärsvärlden". During 2015 the Peab share has been quoted at a maximum of SEK 74.70 and a minimum of SEK 55.00.

## Report on the Group income statement in summary

| MSEK | Jan-Dec 2015 | Jan-Dec 2014 | Oct-Dec 2015 | Oct-Dec 2014 |
|---|---|---|---|---|
| Net sales | 44,376 | 43,630 | 12,224 | 12,213 |
| Production costs | -41,151 | -39,687 | -11,793 | -11,046 |
| **Gross profit** | **3,225** | **3,943** | **431** | **1,167** |
| Sales and administrative expenses | -2,296 | -2,243 | -674 | -637 |
| Profit from participation in joint ventures | -3 | -42 | -7 | -54 |
| Other operating income | 106 | 113 | 37 | 29 |
| Other operating costs | -23 | -19 | -4 | -6 |
| **Operating profit** | **1,009** | **1,752** | **-217** | **499** |
| Net financial items | -103 | -522 | -7 | -348 |
| **Pre-tax profit** | **906** | **1,230** | **-224** | **151** |
| Tax | -108 | -203 | 88 | 15 |
| **Profit for the period** | **798** | **1,027** | **-136** | **166** |
| **Profit for the period, attributable to:** | | | | |
| Shareholders in parent company | 798 | 1,027 | -136 | 166 |
| Non-controlling interests | 0 | – | 0 | – |
| **Profit for the period** | **798** | **1,027** | **-136** | **166** |
| **Key ratios** | | | | |
| Earnings per share before and after dilution, SEK | 2.71 | 3.48 | -0.46 | 0.56 |
| Average number of outstanding shares, million | 295.0 | 295.0 | 295.0 | 295.0 |
| Return on capital employed, % | 8.2 | 12.1 | | |
| Return on equity, % | 9.9 | 13.1 | | |

## Report on the Group income statement and other comprehensive income in summary

| MSEK | Jan-Dec 2015 | Jan-Dec 2014 | Oct-Dec 2015 | Oct-Dec 2014 |
|---|---|---|---|---|
| **Profit for the period** | **798** | **1,027** | **-136** | **166** |
| **Other comprehensive income** | | | | |
| **Items that can be reclassified or have been reclassified to income for the period** | | | | |
| Translation differences for the period from translation of foreign operations | -155 | 16 | -70 | -68 |
| Translation differences transferred to profit for the period | 1 | – | 1 | – |
| Changes for the period in fair value of available-for-sale financial assets | 90 | -97 | 52 | -53 |
| Changes in fair value of cash flow hedges for the period | 28 | -133 | 22 | -28 |
| Shares in joint ventures' other comprenhensive income | -1 | – | 0 | – |
| Tax referring to items that can be reclassified or have been reclassified to income for the period | -18 | 47 | -10 | 0 |
| | **-55** | **-167** | **-5** | **-149** |
| **Items that cannot be reclassified to income for the period** | | | | |
| Revaluation of defined benefit pension plans | 0 | 8 | 0 | – |
| Tax referring to items that cannot be reclassified to income for the period | 0 | -2 | 0 | – |
| | **0** | **6** | **0** | **–** |
| **Other comprehensive income for the period** | **-55** | **-161** | **-5** | **-149** |
| **Total comprehensive income for the period** | **743** | **866** | **-141** | **17** |
| **Total comprehensive income for the period, attributable to:** | | | | |
| Shareholders in parent company | 743 | 866 | -141 | 17 |
| Non-controlling interests | 0 | 0 | 0 | 0 |
| **Total comprehensive income for the period** | **743** | **866** | **-141** | **17** |

## Report on balance sheet for the Group in summary

| MSEK | 31 Dec 2015 | 31 Dec 2014 |
|---|---|---|
| **Assets** | | |
| Intangible assets | 1,994 | 2,039 |
| Tangible assets | 3,654 | 3,830 |
| Interest-bearing long-term receivables | 2,199 | 1,663 |
| Other financial fixed assets | 1,374 | 1,607 |
| Deferred tax recoverables | 102 | 145 |
| **Total fixed assets** | **9,323** | **9,284** |
| Project and development properties | 6,742 | 6,523 |
| Inventories | 363 | 379 |
| Work-in-progress | 1,010 | 1,186 |
| Interest-bearing current receivables | 210 | 404 |
| Other current receivables | 9,520 | 9,797 |
| Short-term holdings | 8 | 20 |
| Liquid funds | 865 | 792 |
| **Total current assets** | **18,718** | **19,101** |
| **Total assets** | **28,041** | **28,385** |
| **Equity and liabilities** | | |
| **Equity** | **8,076** | **7,997** |
| **Liabilities** | | |
| Interest-bearing long-term liabilities | 3,301 | 3,397 |
| Deferred tax liabilities | 455 | 562 |
| Other long-term liabilities | 749 | 760 |
| **Total long-term liabilties** | **4,505** | **4,719** |
| Interest-bearing current liabilities | 3,099 | 3,368 |
| Other current liabilities | 12,361 | 12,301 |
| **Total current liabilities** | **15,460** | **15,669** |
| **Total liabilities** | **19,965** | **20,388** |
| **Total equity and liabilities** | **28,041** | **28,385** |
| **Key ratios** | | |
| Capital employed | 14,476 | 14,762 |
| Equity/assets ratio, % | 28.8 | 28.2 |
| Net debt | 3,118 | 3,886 |
| Equity per share, SEK | 27.38 | 27.11 |
| Number of outstanding shares at the end of the year, million | 295.0 | 295.0 |

## Report on changes in Group's equity in summary

| MSEK | 31 Dec 2015 | 31 Dec 2014 |
|---|---|---|
| **Equity attributable to shareholders in parent company** | | |
| Opening equity on 1 January | 7,997 | 7,668 |
| Profit for the year | 798 | 1,027 |
| Other comprehensive income for the year | -55 | -161 |
| **Comprehensive income for the year** | **743** | **866** |
| Cash dividend | -664 | -531 |
| Acquisition of non-controlling interests, controlling interests held already | – | -6 |
| **Closing equity** | **8,076** | **7,997** |
| **Non-controlling interests** | | |
| Opening equity on 1 January | 0 | 0 |
| Comprehensive income for the year | 0 | – |
| Acquisition of non-controlling interests, controlling interests held already | – | 0 |
| **Closing equity** | **0** | **0** |
| **Total closing equity** | **8,076** | **7,997** |

## Report on Group cash flow in summary

| MSEK | Jan-Dec 2015 | Jan-Dec 2014 | Oct-Dec 2015 | Oct-Dec 2014 |
|---|---|---|---|---|
| Cash flow from current operations before changes in working capital | 2,354 | 2,598 | 620 | 943 |
| Cash flow from changes in working capital | 471 | 1,152 | 710 | 700 |
| **Cash flow from current operations** | **2,825** | **3,750** | **1,330** | **1,643** |
| Acquisition of subsidaries/ businesses | -30 | -126 | -10 | -84 |
| Disposal of subsidaries/ businesses | 75 | – | – | -20 |
| Acquisition of fixed assets | -1,591 | -1,678 | -681 | -330 |
| Sales of fixed assets | 508 | 857 | 70 | 476 |
| **Cash flow from investment operations** | **-1,038** | **-947** | **-621** | **42** |
| **Cash flow before financing** | **1,787** | **2,803** | **709** | **1,685** |
| Cash flow from financing operations | -1,663 | -2,471 | -55 | -1,289 |
| **Cash flow for the period** | **124** | **332** | **654** | **396** |
| Cash at the beginning of the period | 812 | 459 | 282 | 425 |
| Exchange rate differences in cash | -63 | 21 | -63 | -9 |
| **Cash at the end of the period** | **873** | **812** | **873** | **812** |

### PARENT COMPANY

The parent company Peab AB's net sales for 2015 amounted to SEK 267 million (237) and mainly consisted of internal Group services. Profit after tax amounted to SEK 63 million (31).

The parent company's assets mainly consist of participations in Group companies amounting to SEK 11,776 million (11,894) and shares in Lemminkäinen Oyj worth SEK 310 million (223). The assets have been financed from equity of SEK 5,900 million (6,414) and long-term liabilities amounting to SEK 6,490 million (6,081).

The parent company's liquid funds amounted to SEK 8 million (0) at the end of the year. The parent company is indirectly affected by the risks described in the section Risks and Uncertainty Factors.

## Report on the parent company income statement in summary

| MSEK | Jan-Dec 2015 | Jan-Dec 2014 | Oct-Dec 2015 | Oct-Dec 2014 |
|---|---|---|---|---|
| Net sales | 267 | 237 | 79 | 75 |
| Administrative expenses | -284 | -320 | -101 | -100 |
| **Operating profit** | **-17** | **-83** | **-22** | **-25** |
| **Result from financial investments** | | | | |
| Profit from participation in Group companies | 0 | -29 | -200 | -249 |
| Other financial items | -149 | -336 | -34 | -209 |
| **Result after financial investments** | **-166** | **-448** | **-256** | **-483** |
| Appropriations | 220 | 399 | 220 | 399 |
| **Pre-tax profit** | **54** | **-49** | **-36** | **-84** |
| Tax | 9 | 80 | -19 | 43 |
| **Profit for the period** | **63** | **31** | **-55** | **-41** |

## Report on the parent company income statement and other comprehensive income in summary

| MSEK | Jan-Dec 2015 | Jan-Dec 2014 | Oct-Dec 2015 | Oct-Dec 2014 |
|---|---|---|---|---|
| **Profit for the period** | **63** | **31** | **-55** | **-41** |
| **Other comprehensive income** | | | | |
| **Items that can be reclassified or have been reclassified to income for the period** | | | | |
| Changes for the period in fair value of available-for-sale financial assets | 87 | -88 | 41 | -45 |
| **Total comprehensive income for the period** | **150** | **-57** | **-14** | **-86** |

## Report on balance sheet for the parent company in summary

| MSEK | 31 Dec 2015 | 31 Dec 2014 |
|---|---|---|
| **Assets** | | |
| Machinery and equipment | 1 | 1 |
| Participation in Group companies | 11,776 | 11,894 |
| Interest-bearing long-term receivables | – | 28 |
| Other securities held as fixed assets | 310 | 223 |
| Deferred tax recoverables | 88 | 82 |
| **Total fixed assets** | **12,175** | **12,228** |
| Accounts receivable | 1 | 1 |
| Receivables from Group companies | 1,263 | 1,019 |
| Tax assets | 4 | – |
| Other current receivables | 3 | 5 |
| Prepaid expenses and accrued income | 7 | 5 |
| Liquid funds | 8 | 0 |
| **Total current assets** | **1,286** | **1,030** |
| **Total assets** | **13,461** | **13,258** |
| **Equity and liabilities** | | |
| **Equity** | **5,900** | **6,414** |
| **Untaxed reserves** | **0** | **0** |
| Liabilities to Group companies | 6,465 | 6,061 |
| Other provisions | 25 | 20 |
| **Total long-term liabilities** | **6,490** | **6,081** |
| Accounts payable | 24 | 20 |
| Liabilities to Group companies | 992 | 690 |
| Income tax liabilities | – | 1 |
| Other liabilities | 7 | 7 |
| Accrued expenses and deferred income | 48 | 45 |
| **Total current liabilities** | **1,071** | **763** |
| **Total liabilities** | **7,561** | **6,844** |
| **Total equity and liabilities** | **13,461** | **13,258** |
| **Pledged assets and contingent liabilities for the parent company** | | |
| Pledged assets | – | – |
| Contingent liabilities | 23,012 | 21,615 |

## NOTE 1 ACCOUNTING PRINCIPLES

The quarterly report has been prepared according to the IFRS standards that have been adopted by EU as well as the interpretations that have been adopted by EU of the valid standards, IFRICs. This report has been prepared according to IAS 34, Interim financial reporting.

The parent company reports have been prepared according to the Swedish Company Accounts Act and RFR 2, Accounting rules for legal entities.

New standards and interpretations have not had any material effect on Group accounting.

The quarterly report has otherwise been prepared according to the same accounting principles and conditions described in the Annual Report 2014.

## NOTE 2 OPERATING SEGMENT

### Group Jan-Dec 2015

| MSEK | Con-struction | Civil Engine-ering | Industry | Project Develop-ment | Group functions | Elimina-tions | Total operative for the Group [1] | Adjustment for housing reporting [2] | Group |
|---|---|---|---|---|---|---|---|---|---|
| External sales | 19,668 | 9,394 | 7,565 | 7,565 | 60 | 0 | 44,252 | 124 | 44,376 |
| Internal sales | 4,177 | 1,054 | 3,235 | 40 | 776 | -9,282 | – | | – |
| **Total income** | **23,845** | **10,448** | **10,800** | **7,605** | **836** | **-9,282** | **44,252** | **124** | **44,376** |
| **Operating profit** | **-225** | **381** | **648** | **398** | **-100** | **-50** | **1,052** | **-43** | **1,009** |
| **Operating margin, %** | **-0.9** | **3.6** | **6.0** | **5.2** | | | **2.4** | | **2.3** |
| Net financial items | | | | | | | | | -103 |
| **Pre-tax profit** | | | | | | | | | **906** |
| Tax | | | | | | | | | -108 |
| **Profit for the year** | | | | | | | | | **798** |
| **Capital employed (closing balance)** | | | **4,885** | **10,838** | | | | | |

### Group Jan-Dec 2014

| MSEK | Con-struction | Civil Engine-ering | Industry | Project Develop-ment | Group functions | Elimina-tions | Total operative for the Group [1] | Adjustment for housing reporting [2] | Group |
|---|---|---|---|---|---|---|---|---|---|
| External sales | 19,505 | 8,711 | 7,332 | 7,740 | 78 | 454 | 43,820 | -190 | 43,630 |
| Internal sales | 4,969 | 1,247 | 3,498 | 90 | 745 | -10,549 | – | | – |
| **Total income** | **24,474** | **9,958** | **10,830** | **7,830** | **823** | **-10,095** | **43,820** | **-190** | **43,630** |
| **Operating profit** | **552** | **331** | **671** | **342** | **-71** | **-42** | **1,783** | **-31** | **1,752** |
| **Operating margin, %** | **2.3** | **3.3** | **6.2** | **4.4** | | | **4.1** | | **4.0** |
| Net financial items | | | | | | | | | -522 |
| **Pre-tax profit** | | | | | | | | | **1,230** |
| Tax | | | | | | | | | -203 |
| **Profit for the year** | | | | | | | | | **1,027** |
| **Capital employed (closing balance)** | | | **5,257** | **10,646** | | | | | |

[1] According to the percentage of completion method (IAS 11)

[2] Adjustment in accounting to the completed contract method (IAS 18) for own single homes in Sweden as well as housing in Finland and Norway

## NOTE 3 FINANCIAL ASSETS AND LIABILITIES VALUED AT FAIR VALUE

The table below shows the allocated level for financial assets and financial liabilities recognized at fair value in the Group's balance sheet. Measurement of fair value is based on a three level hierarchy;

**Level 1:** prices that reflect quoted prices on an active market for identical assets.

**Level 2:** based on direct or indirect inputs observable to the market not included in level 1.

**Level 3:** based on inputs unobservable to the market.

For a description of how fair value has been calculated see the Annual Report 2014, note 35. The fair value of financial assets and liabilities is estimated to be, in principle, the same as their booked values.

**Group**

| | 31 Dec 2015 | | | | 31 Dec 2014 | | | |
|---|---|---|---|---|---|---|---|---|
| | Level 1 | Level 2 | Level 3 | Total | Level 1 | Level 2 | Level 3 | Total |
| **MSEK** | | | | | | | | |
| **Assets** | | | | | | | | |
| Other securities held as fixed assets | 310 | | 49 | 359 | 223 | | 66 | 289 |
| *Whereof shareholding in listed company* | *310* | | | *310* | *223* | | | *223* |
| *Whereof investment in an unlisted fund* | | | *49* | *49* | | | *66* | *66* |
| Other current receivables | | 5 | | 5 | | 10 | | 10 |
| *Whereof currency swaps* | | *5* | | *5* | | *10* | | *10* |
| **Total assets** | **310** | **5** | **49** | **364** | **223** | **10** | **66** | **299** |
| **Liabilities** | | | | | | | | |
| Other long-term liabilities | | 144 | | 144 | | 171 | | 171 |
| *Whereof commodity hedge* | | *7* | | *7* | | *2* | | *2* |
| *Whereof interest rate swaps* | | *137* | | *137* | | *169* | | *169* |
| Other current liabilities | | 1 | | 1 | | 2 | | 2 |
| *Whereof currency swaps* | | *1* | | *1* | | *2* | | *2* |
| **Total liabilities** | **–** | **145** | **–** | **145** | **–** | **173** | **–** | **173** |

**Parent company**

| | Level 1 | Level 2 | Level 3 | Total | Level 1 | Level 2 | Level 3 | Total |
|---|---|---|---|---|---|---|---|---|
| **MSEK** | | | | | | | | |
| **Assets** | | | | | | | | |
| Other securities held as fixed assets | 310 | | | 310 | 223 | | | 223 |
| *Whereof shareholding in listed company* | *310* | | | *310* | *223* | | | *223* |
| **Total assets** | **310** | **–** | **–** | **310** | **223** | **–** | **–** | **223** |

The table below is a reconciliation between the opening and closing balance for assets included in level 3.

| **Group** | Other securities held as fixed assets | |
|---|---|---|
| | 31 Dec 2015 | 31 Dec 2014 |
| **MSEK** | | |
| **Opening balance** | **66** | **53** |
| Investments during the year | 13 | 5 |
| Dividends received | -50 | -1 |
| Reported in profit for the year* | 28 | 1 |
| Reported in other comprehensive income | -8 | 8 |
| **Closing balance** | **49** | **66** |

* Reported in net financial items

## PROPOSED DIVIDEND

A dividend of SEK 2.60 (2.25) per share is proposed for 2015. Excluding the 1,086,984 shares owned by Peab AB per 16 February 2016, which are not entitled to dividend, the proposed dividend is equivalent to a total dividend distribution of SEK 767 million (664). Calculated as a share of the Group's reported profit for the year, the proposed dividend amounts to 96 percent (65). The proposed dividend is equivalent to a direct return of 4.4 percent based on the closing price on 15 February 2016.

## ANNUAL GENERAL MEETING

The Annual General Meeting of Peab will be held on 10 May 2016 at Grevieparken in Grevie.

## NOMINATING COMMITEE

At the Annual General Meeting held on 13 May 2015, Göran Grosskopf, Malte Åkerström, Mats Rasmussen and Ulf Liljedahl were appointed to the Peab nominating committee.

## FUTURE FINANCIAL INFORMATION

| | |
|---|---|
| • Annual Report 2015 | April 2016 |
| • Quarterly report January-March 2016 and Annual General Meeting | 10 May 2016 |
| • Quarterly report January-June 2016 | 17 August 2016 |
| • Quarterly report January-September 2016 | 10 November 2016 |
| • Year-end Report 2016 | 10 February 2017 |

*Förslöv, 16 February 2016*

*Jesper Göransson*
*CEO and President*

*The information in this interim report has not been reviewed separately by the company's auditors*

## Quarterly data

### Group

| MSEK | Oct-Dec 2015 | Jul-Sep 2015 | Apr-Jun 2015 | Jan-Mar 2015 | Oct-Dec 2014 | Jul-Sep 2014 | Apr-Jun 2014 | Jan-Mar 2014 | Oct-Dec 2013 |
|---|---|---|---|---|---|---|---|---|---|
| Net sales | 12,224 | 11,708 | 11,568 | 8,876 | 12,213 | 10,811 | 11,604 | 9,002 | 12,926 |
| Production costs | -11,793 | -10,697 | -10,458 | -8,203 | -11,046 | -9,756 | -10,544 | -8,341 | -11,765 |
| **Gross profit** | **431** | **1,011** | **1,110** | **673** | **1,167** | **1,055** | **1,060** | **661** | **1,161** |
| Sales and administrative expenses | -674 | -450 | -625 | -547 | -637 | -453 | -616 | -537 | -663 |
| Profit from participation in joint ventures | -7 | 2 | 3 | -1 | -54 | 7 | 11 | -6 | 3 |
| Other operating income | 37 | 19 | 20 | 30 | 29 | 15 | 57 | 12 | 69 |
| Other operating costs | -4 | -2 | -2 | -15 | -6 | -1 | -7 | -5 | -7 |
| **Operating profit** | **-217** | **580** | **506** | **140** | **499** | **623** | **505** | **125** | **563** |
| Net financial items | -7 | -36 | -26 | -34 | -348 | -37 | -83 | -54 | -88 |
| **Pre-tax profit** | **-224** | **544** | **480** | **106** | **151** | **586** | **422** | **71** | **475** |
| Tax | 88 | -95 | -83 | -18 | 15 | -114 | -88 | -16 | -105 |
| **Profit for the period** | **-136** | **449** | **397** | **88** | **166** | **472** | **334** | **55** | **370** |
| **Profit for the period, attributable to:** | | | | | | | | | |
| Shareholders in parent company | -136 | 449 | 397 | 88 | 166 | 472 | 334 | 55 | 370 |
| Non-controlling interests | 0 | 0 | 0 | 0 | – | – | – | – | 0 |
| **Profit for the period** | **-136** | **449** | **397** | **88** | **166** | **472** | **334** | **55** | **370** |
| **Key ratios** | | | | | | | | | |
| Earnings per share, SEK | -0.46 | 1.53 | 1.35 | 0.30 | 0.56 | 1.60 | 1.13 | 0.19 | 1.25 |
| Average number of outstanding shares, million | 295.0 | 295.0 | 295.0 | 295.0 | 295.0 | 295.0 | 295.0 | 295.0 | 295.0 |

## Business areas

| MSEK | Oct-Dec 2015 | Jul-Sep 2015 | Apr-Jun 2015 | Jan-Mar 2015 | Oct-Dec 2014 | Jul-Sep 2014 | Apr-Jun 2014 | Jan-Mar 2014 | Oct-Dec 2013 |
|---|---|---|---|---|---|---|---|---|---|
| **Net sales** | | | | | | | | | |
| Construction | 6,978 | 5,436 | 6,548 | 5,683 | 6,832 | 5,262 | 6,865 | 5,515 | 6,165 |
| Civil Engineering | 2,992 | 2,676 | 2,670 | 2,110 | 2,905 | 2,555 | 2,525 | 1,973 | 3,142 |
| Industry | 2,948 | 3,111 | 2,896 | 1,845 | 2,865 | 3,205 | 2,888 | 1,872 | 2,871 |
| Project Development | 2,275 | 2,359 | 1,555 | 1,416 | 2,024 | 2,027 | 1,981 | 1,798 | 2,162 |
| *- of which Property Development* | *308* | *1,047* | *202* | *77* | *172* | *895* | *233* | *107* | *313* |
| *- of which Housing Development* | *1,967* | *1,312* | *1,353* | *1,339* | *1,852* | *1,132* | *1,748* | *1,691* | *1,849* |
| Group functions | 209 | 211 | 214 | 202 | 265 | 188 | 190 | 180 | 138 |
| Eliminations | -2,474 | -2,121 | -2,432 | -2,255 | -2,733 | -2,460 | -2,758 | -2,144 | -1,877 |
| **Operative excluding write-down [1)]** | **12,928** | **11,672** | **11,451** | **9,001** | **12,158** | **10,777** | **11,691** | **9,194** | **12,601** |
| Construction - write-down of project MoS | -800 | – | – | – | – | – | – | – | – |
| **Operative [1)]** | **12,128** | **11,672** | **11,451** | **9,001** | **12,158** | **10,777** | **11,691** | **9,194** | **12,601** |
| Adjustment for housing reporting [2)] | 96 | 36 | 117 | -125 | 55 | 34 | -87 | -192 | 325 |
| **Legal** | **12,224** | **11,708** | **11,568** | **8,876** | **12,213** | **10,811** | **11,604** | **9,002** | **12,926** |
| **Operating profit** | | | | | | | | | |
| Construction | 145 | 135 | 175 | 120 | 147 | 128 | 162 | 115 | 100 |
| Civil Engineering | 126 | 96 | 127 | 32 | 104 | 90 | 115 | 22 | 113 |
| Industry | 178 | 296 | 172 | 2 | 161 | 313 | 196 | 1 | 226 |
| Project Development | 193 | 84 | 74 | 47 | 112 | 121 | 50 | 59 | 153 |
| *- of which Property Development* | *25* | *5* | *-9* | *-11* | *11* | *67* | *-46* | *-20* | *51* |
| *- of which Housing Development* | *168* | *79* | *83* | *58* | *101* | *54* | *96* | *79* | *102* |
| Group functions | -46 | -26 | -14 | -14 | -12 | -13 | -23 | -23 | -26 |
| Eliminations | -16 | 9 | -27 | -16 | -21 | -4 | 2 | -19 | -9 |
| **Operative excluding write-down [1)]** | **580** | **594** | **507** | **171** | **491** | **635** | **502** | **155** | **557** |
| Construction - write-down of project MoS | -800 | – | – | – | – | – | – | – | – |
| **Operative [1)]** | **-220** | **594** | **507** | **171** | **491** | **635** | **502** | **155** | **557** |
| Adjustment for housing reporting [2)] | 3 | -14 | -1 | -31 | 8 | -12 | 3 | -30 | 6 |
| **Legal** | **-217** | **580** | **506** | **140** | **499** | **623** | **505** | **125** | **563** |
| **Order situation** | | | | | | | | | |
| Orders received | 9,704 | 9,135 | 9,414 | 9,559 | 7,458 | 7,564 | 7,591 | 9,077 | 7,345 |
| Order backlog at the end of the period | 26,991 | 28,050 | 27,162 | 26,750 | 24,922 | 27,547 | 27,499 | 29,475 | 28,164 |

[1)] According to the percentage of completion method (IAS 11)

[2)] Adjustment in accounting to the completed contract method (IAS 18) for own single homes in Sweden as well as housing in Finland and Norway

## The Nordic Community Builder

Peab is the Nordic Community Builder with approximately 13,000 employees and a net sales exceeding SEK 44 billion. The Group has strategically located offices in Sweden, Norway and Finland. Group headquarters are located in Förslöv, Skåne in south of Sweden. The share is listed on NASDAQ Stockholm.

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