Alternative performance measures and financial definitions

Alternative performance measures are used to describe the development of operations and to enhance comparability between periods. These are not defined under IFRS but correspond to the methods applied by executive management and Board of Directors to measure the company's financial performance. Alternative performance measures should not be viewed as a substitute for financial information presented in accordance with IFRS but rather as a complement.

Definition and motivation of use	Calculation at year-end report January-December 2016	
Available liquidity Liquid funds and short-term investments along with unutilized credit facilities.	Liquid funds 1,06 Unutilized credit facilities 5,00 Available liquidity 6,06	
Equity per share Equity attributable to shareholders in parent company divided by the number of outstanding shares at the end of the period.	Equity, MSEK Less equity attributable to non-controlling interests, MSEK Equity attributable to shareholders in parent company, MSEK Number of outstanding shares at the end of the period Equity per share, SEK 9,38 9,38 294,962,74 31.8	
Net investments Change in the period of the reported value of current assets (CB-OB) plus depreciation and write-downs.		
Net debt Interest-bearing liabilities including provisions for pensions less liquid funds and interest-bearing assets.	Interest-bearing long term liabilities 2,73 Interest-bearing current liabilities 2,29 - Interest-bearing long-term receivables -1,76 - Interest-bearing current receivables -33 - Liquid funds -1,06 Net debt 1,86	

Definition and motivation of use	Calculation at year-end report January-Decem	ber 2016
Operative net sales and operative operating profit		
Operative net sales and operative operating profit are reported according to the percentage of completion method corresponding to segment reporting. Peab applies IFRIC 15, Agreements for the Construction of Real Estate, in legal reporting. IAS 18, Revenue, is applied on Peab's housing projects in Finland and Norway as well as Peab's own single homes in Sweden. Revenue from these projects is first recognized when the home is handed over to the buyer. Segment reporting is based on the percentage of completion method for all our projects since this mirrors how executive management and the Board monitor the business. There is a bridge in segment reporting between operative reporting according to the percentage of completion method and legal reporting.		
Orders received The number of orders received during the period.		
Order backlog The value at the end of the period of the remaining income in ongoing production plus orders received yet to be produced.		
Earnings per share Profit for the period attributable to shareholders in parent company divided by the average number of outstanding shares during the period.	Profit for the period, MSEK Less profit for the period attributable to non-controlling interests, MSEK Profit for the period attributable to shareholders in parent company, MSEK Average number of outstanding shares	1,727 - 1,727 294,962,746

Earnings per share, SEK

5.85

Definition and motivation of use

Calculation at year-end report January-December 2016

Return on equity Profit in the rolling 12 month period attributable to shareholders in the parent company divided by the average (last four quarters) equity attributable to shareholders in the parent company. The measurement is used to make business efficient and form a rational capital structure.	Profit for the period rolling 12 months, MSEK Average equity, MSEK Q3 2017 9,380 Q2 2017 8,695 Q1 2017 8,021 Q4 2016 8,241 34,337 / 4 Return on equity, %	1,727 8,584 20.1
Return on capital employed Pre-tax profit for the rolling 12 month period with the addition of financial expenses in percent of the average (last four quarters) capital employed. The measurement is used to measure capital efficiency and to allocate capital for new investments.	Pre-tax profit rolling 12 months, MSEK Financial expenses, MSEK Total profit, MSEK Average capital employed, MSEK Q3 2017 14,402 Q2 2017 15,002 Q1 2017 13,700 Q4 2016 13,406 56,510 / 4 Return on capital employed, %	2,050 243 2,293 14,128 16.2
Operating margin Operating profit as a percentage of net sales.	Operating profit, MSEK Net sales, MSEK Operating margin, %	2,098 46,337 4.5

Definition and motivation of use

Calculation at year-end report January-December 2016

Net debt/equity ratio Interest-bearing net debt in relation to equity.	Net debt, MSEK Equity, MSEK Net debt/equity ratio, multiple	1,862 9,380 0.2
Equity/assets ratio Equity as a percentage of total assets at the end of the period.	Equity, MSEK Total assets, MSEK Equity/assets ratio, %	9,380 31,609 29.7
Capital employed for the Group Total assets at the end of the period less non-interest-bearing operating liabilities and provisions.	Total assets - Deferred tax liabilities - Other long-term liabilities - Other current liabilities Capital employed	MSEK 31,609 -372 -776 -16,059 14,402
Capital employed for the business areas Total assets in the business areas at the end of the period reduced by deferred tax recoverables and internal receivables from the internal bank Peab Finans with deductions for non-interest-bearing liabilities, provisions and deferred tax liabilities.		