## Alternative performance measures and financial definitions

Alternative performance measures are used to describe the development of operations and to enhance comparability between periods. These are not defined under IFRS but correspond to the methods applied by executive management and Board of Directors to measure the company's financial performance. Alternative performance measures should not be viewed as a substitute for financial information presented in accordance with IFRS but rather as a complement.

The difference between segment reporting according to IFRS is described in greater detail in note 1 in the quarterly report. The difference consists primarily of differences in accounting principles for our own developed housing projects where revenue and profit are recognized over time in segment reporting and at a certain point in time, when homebuyers take possession of their homes, in reporting according to IFRS. For the key ratios, however, the method of calculation is the same in both segment reporting and reporting according to IFRS.

Definition and motivation of use	nd motivation of use Calculation at quarterly report January-June 2020	
<b>Available liquidity</b> Liquid funds and short-term investments along with unutilized credit facilities. Shows the Group's available liquidity.	Reporting according to IFRS Liquid funds Unutilized credit facilities Available liquidity	MSEK 923 5,446 6,369
Equity per share Equity attributable to shareholders in parent company divided by the number of outstanding shares at the end of the period.	Reporting according to IFRS   Equity, MSEK   Less equity attributable to non-controlling   interests, MSEK   Equity attributable to shareholders   in parent company, MSEK   Number of outstanding shares at the end of   the period   Equity per share, SEK	12,043 -2 12,041 294,962,746 40.82
Cash flow per share Cash flow per share calculated as the total of the cash flow from current operations and cash flow from investment operations divided by the average number of outstanding shares during the period.	Reporting according to IFRS   Cash flow from current operations, MSEK   Cash flow from investment operations, MSEK   Total cash flow before financing, MSEK   Average number of outstanding shares   Cash flow per share, SEK   Segment reporting   Cash flow from current operations, MSEK   Cash flow from current operations, MSEK   Cash flow from current operations, MSEK   Cash flow fore investment operations, MSEK   Total cash flow before financing, MSEK   Average number of outstanding shares   Cash flow per share, SEK	2,585 -3,625 -1,040 294,962,746 -3.53 2,887 -3,554 -667 294,962,746 -2.26
<b>Net investments</b> Change in the period of the reported value of current assets (CB-OB) plus depreciation and write-downs.		

Definition and motivation of use	Calculation at quarterly report January-June 2020	
Net debt	Reporting according to IFRS	MSEK
Interest-bearing liabilities including provisions for pensions less liquid funds and interest-bearing assets.	Interest-bearing long-term liabilities	7,030
	Interest-bearing long-term liabilities, project financing	549
	Interest-bearing current liabilities	2,726
	Interest-bearing current liabilities, project financing	6,481
	- Interest-bearing long-term receivables	-1,102
	- Interest-bearing current receivables	-153
	- Liquid funds	-923
	Net debt	14,608
	Segment reporting	MSEK
	Interest-bearing long-term liabilities	5,621
	Interest-bearing long-term liabilities, project financing	54
	Interest-bearing current liabilities	2,215
	Interest-bearing current liabilities, project financing	1,648
	- Interest-bearing long-term receivables	-1,166
	- Interest-bearing current receivables	-887
	- Liquid funds	-871
	Net debt	6,614
	Reconciliation between IFRS and segment reporting	
	Net debt according to IFRS	14,608
	Interest-bearing receivables	-12
	Additional IFRS 16 Leases	-933
	Project financing, sold part of housing projects	-5,328
	Annehem Fastigheter	-1,721
	Net debt according to segment reporting	6,614
Orders received		
The sum of orders received during the period. Measures how new orders replace produced work.		
In our own developed housing projects tenant-owned housing associations/residential limited companies are considered external customers.		
Order backlog		
The value at the end of the period of the remaining income in ongoing production plus orders received yet to		
be produced. Order backlog is based on segment reporting.		

Definition and motivation of use	Calculation at quarterly report January-Ju	ne 2020
Earnings per share	Reporting according to IFRS	
Profit for the period attributable to shareholders in parent company divided by the average number of	Profit for the period, MSEK	612
outstanding shares during the period.	Less profit for the period attributable to	
	non-controlling interests, MSEK	0
	Profit for the period attributable to	
	shareholders in parent company, MSEK	612
	Average number of outstanding shares	294,962,746
	Earnings per share, SEK	2.07
	Segment reporting	
	Profit for the period, MSEK	629
	Less profit for the period attributable to	
	non-controlling interests, MSEK	0
	Profit for the period attributable to	
	shareholders in parent company, MSEK	629
	Average number of outstanding shares	294,962,746
	Earnings per share, SEK	2.13
Return on equity	Reporting according to IFRS	
Profit of the rolling 12 month period attributable to shareholders in the parent company divided by the	Profit for the period, MSEK	1,804
average (last four quarters) equity attributable to shareholders in the parent company. The measurement	Average equity, MSEK	
is used to create an efficient business and a rational capital structure and show how the Group has	Q2 2020 12,041	
increased shareholder's equity.	Q1 2020 11,559	
	Q4 2019 11,557	
	Q3 2019 10,964	
	46,121 / 4	11,530
	Return on equity, %	15.6
	Segment reporting	
	Profit for the period, MSEK	1,878
	Average equity, MSEK	
	Q2 2020 12,850	
	Q1 2020 12,348	
	Q4 2019 12,477	
	Q3 2019 11,990	
	49,665 / 4	12,416
	Return on equity, %	15.1

Definition and motivation of use	Calculation at quarterly report January-June	2020
Return on capital employed	Reporting according to IFRS	
Pre-tax profit of the rolling 12 month period with the addition of financial expenses in percent of the average	Pre-tax profit, MSEK	2,230
(last four quarters) capital employed. The measurement is used to measure capital efficiency and to	Financial expenses, MSEK	260
allocate capital for new investments and show the Group's earning capacity independent of financing.	Total profit, MSEK	2,490
	Average capital employed, MSEK	
	Q2 2020 28,829	
	Q1 2020 25,830	
	Q4 2019 26,336	
	Q3 2019 26,371	
	107,366 / 4	26,842
	Return on capital employed, %	9.3
	Segment reporting	
	Pre-tax profit, MSEK	2,323
	Financial expenses, MSEK	209
	Total profit, MSEK	2,532
	Average capital employed, MSEK	_,
	Q2 2020 22,390	
	Q1 2020 19,927	
	Q4 2019 21,617	
	Q3 2019 21,999	
		04.400
	85,933 / 4	21,483
	Return on capital employed, %	11.8
Interest coverage ratio	Reporting according to IFRS	
Pre-tax profit items plus interest expenses in relation to interest expenses. The measurement shows how	Pre-tax profit, MSEK	785
well interest expenses can be covered.	Interest expenses, MSEK	101
	Total, MSEK	886
	Interest coverage ratio, multiple	8.8
Operating margin	Reporting according to IFRS	
Operating profit as a percentage of net sales.	Operating profit, MSEK	893
operating profit as a percentage of her sales.	Net sales, MSEK	27,659
	Operating margin, %	3.2
		5.2
	Segment reporting	
	Operating profit, MSEK	872
	Net sales, MSEK	27,156
	Operating margin, %	3.2
Net debt/equity ratio	Reporting according to IFRS	
Interest-bearing net debt in relation to equity. Shows financial position.	Net debt, MSEK	14,608
	Equity, MSEK	12,043
	Net debt/equity ratio, multiple	1.2
	Segment reporting	
	Net debt, MSEK	6,614
	Equity, MSEK	12,852
	Net debt/equity ratio, multiple	0.5

Reporting according to IFRS Equity, MSEK Total assets, MSEK Equity/assets ratio, %	12,043 48,698 24.7
Equity, MSEK Total assets, MSEK Equity/assets ratio, %	48,698
Total assets, MSEK Equity/assets ratio, %	48,698
Equity/assets ratio, %	
	24.7
Segment reporting	
Equity, MSEK	12,852
Total assets, MSEK	41,244
Equity/assets ratio, %	31.2
	MSEK
	48,698
- Deferred tax liabilities	-173
- Other long-term liabilities	-1,252
- Other current liabilities	18,444
Capital employed	28,829
Segment reporting	MSEK
Total assets	41,244
- Deferred tax liabilities	-162
- Other long-term liabilities	-1,342
- Other current liabilities	-17,350
Capital employed	22,390
Reconciliation between IFRS and segment reporting	
Capital employed according to IFRS	28,829
IFRS 16, additional leases	-926
Housing projects, sold part	-4,239
Annehem Fastigheter	-2,060
Internal items	786
Capital employed according to segment reporting	22,390
	Total assets, MSEK Equity/assets ratio, %