Alternative performance measures and financial definitions

Alternative performance measures are used to describe the development of operations and to enhance comparability between periods. These are not defined under IFRS but correspond to the methods applied by executive management and Board of Directors to measure the company's financial performance. Alternative performance measures should not be viewed as a substitute for financial information presented in accordance with IFRS but rather as a complement.

The difference between segment reporting and reporting according to IFRS is described in more detail in note 1, and note 4 in the Annual Report 2023. The difference primarily consists of differences in accounting principles for our own housing development projects where revenue and profit are recognized over time in segment reporting and at one point in time, when homebuyers take over their homes, in reporting according to IFRS. In segment reporting leasing fees for the lessee are recognized linearly over the leasing period for leases that are classified by the counterparty (the lessor) as operational leases. IFRS 16 Leases is applied in Group reporting according to IFRS, which entails that lessees recognize depreciation and interest attributable to leasing assets and liabilities. As a result the difference between segment reporting and reporting according to IFRS even affects the items on the balance sheet, including net debt. Nonetheless, in the key ratios below the method of calculation is the same for both segment reporting and reporting according to IFRS.

Definition and motivation of use	Calculation at quarterly report January-March 2024
Available liquidity Liquid funds and short-term investments along with unutilized credit facilities, excluding unutilized project financing. Shows the Group's available liquidity.	Reporting according to IFRS Liquid funds Unutilized credit facilities Available liquidity
Equity per share Equity attributable to shareholders in parent company divided by the number of outstanding shares at the end of the period. Shows equity per share.	Reporting according to IFRS Equity, MSEK Less equity attributable to non-controlling interests, MSEK Equity attributable to shareholders in parent company, MSEK Number of outstanding shares at the end of the period Equity per share, SEK Segment reporting Equity attributable to non-controlling interests, MSEK Less equity attributable to non-controlling interests, MSEK Less equity attributable to shareholders in parent company, MSEK Less equity attributable to shareholders in parent company, MSEK Lequity attributable to shareholders in parent company, MSEK Number of outstanding shares at the end of the period Equity per share, SEK
Cash flow before financing Cash flow before financing calculated as the total of cash flow from current operations before changes in working capital, cash flow from changes in working capital and cash flow from investment operations.	Reporting according to IFRS Cash flow from current operations before changes in working capital Cash flow from changes in working capital Cash flow from investment operations Cash flow before financing Segement reporting Cash flow from current operations before changes in working capital Cash flow from current operations before changes in working capital Cash flow from changes in working capital Cash flow from investment operations Cash flow fore financing Reconciliation between IFRS and segment reporting Cash flow before financing according to IFRS Cash flow from current operations before changes in working capital Cash flow before financing according to IFRS Cash flow from current operations before changes in working capital Cash flow from current operations before changes in working capital Cash flow from changes in working capital Cash flow from changes in working capital Cash flow from investment operations Cash flow from investment operations Cash flow from investment operations Cash flow from investment operations

MSEK 1,023 4,728 5,751	
14,481	
-20	
14,461	
37,451,746 50.31	
14,976	
-20	
14,956	
87,451,746 52.03	
MSEK	
-318 -357 <u>656</u> -19	
-486 -388 656 -218	
-19	
-168 -31	
-218	

Definition and motivation of use	Calculation at quarterly report January-March 2	024
Cash flow per share Cash flow before financing divided by the average number of outstanding shares during the period. Shows cash flow per share.	Reporting according to IFRSCash flow before financing, MSEKAverage number of outstanding sharesCash flow per share, SEKSegment reportingCash flow before financing, MSEKAverage number of outstanding shares	-19 287,451,746 -0.07 -218 287,451,746
Net investments Change in the period of the reported value of current assets (CB-OB) plus depreciation and write-downs. Shows the size of net investments made.	Cash flow per share, SEK	-0.76
Net debt Interest-bearing liabilities including provisions for pensions less liquid funds and interest-bearing assets. Shows financial position.	Reporting according to IFRS Interest-bearing long-term liabilities Interest-bearing current liabilities, project financing Interest-bearing current liabilities, project financing - Interest-bearing current liabilities, project financing - Interest-bearing current receivables - Interest-bearing current receivables - Liquid funds Net debt Segment reporting Interest-bearing long-term liabilities Interest-bearing current liabilities Interest-bearing current liabilities Interest-bearing current liabilities Interest-bearing current receivables - Interest-bearing current receivables - Interest-bearing current receivables - Liquid funds Net debt Reconciliation between IFRS and segment reporting Net debt Reconciliation between IFRS and segment reporting Net debt according to IFRS Additional IF	MSEK 6,738 170 4,816 6,811 -1,457 -1,126 -1,023 14,929 MSEK 5,596 170 4,500 2,479 -1,457 -1,126 -1,023 9,139 14,929 -1,458 -4,332 9,139
Operative cash flow Cash flow before financing according to segment reporting. The cash flow does not include received internal Group interest, paid interest and paid tax that is not allocated to the business areas but only reported for the Group. Investments via leasing charge cash flow from investment operations in the business areas. Operative cash flow is only calculated for the business areas. Shows the cash flow generated per business area.		
Orders received The sum of orders received during the period. Measures how new orders replace produced work. In our own developed housing projects tenant-owned housing associations/residential limited companies are considered external customers.		
Order backlog The value at the end of the period of the remaining income in ongoing production plus orders received yet to be produced. Order backlog is based on segment reporting. Shows how much will be produced in the future.		

Definition and motivation of use	Calculation at quarterly report January-March 20)24
Earnings per share	Reporting according to IFRS	
Profit for the period attributable to shareholders in parent company divided by the average number of outstanding shares during the period. Shows profit per share.	Profit for the period, MSEK Adjustment of profit for the period attributable to	-56
	non-controlling interests, MSEK	-1
	Profit for the period attributable to	
	shareholders in parent company, MSEK	-57
	Average number of outstanding shares	287,451,746
	Earnings per share, SEK	-0.20
	Segment reporting	100
	Profit for the period, MSEK	-129
	Adjustment of profit for the period attributable to non-controlling interests, MSEK	-1
	Profit for the period attributable to	- 1
	shareholders in parent company, MSEK	-130
	Average number of outstanding shares	287,451,746
	Earnings per share, SEK	-0.45
	Segment reporting, excl. Mall of Scandinavia	
	Profit for the period, MSEK	-129
	Adjustment of profit for the period attributable to	
	non-controlling interests, MSEK Profit for the period attributable to	-1
	shareholders in parent company, MSEK	-130
	Average number of outstanding shares	287,451,746
	Earnings per share, SEK	-0.45
Return on equity	Reporting according to IFRS	1.066
Profit of the rolling 12 month period attributable to shareholders in the parent company divided by the average (last four quarters) equity attributable to shareholders in the parent company. The measurement	Profit for the period, MSEK Average equity, MSEK	1,966
is used to create efficient business and a rational capital structure and shows how the Group has multiplie		
shareholder's equity.	Q4 2023 14,453	
	Q3 2023 14,387	
	Q2 2023 13,763	
	57,064 / 4	14,266
	Return on equity, %	13.8
	Segment reporting	
	Profit for the period, MSEK	1,439
	Average equity, MSEK	
	Q1 2024 14,956 Q4 2023 15,065	
	Q3 2023 15,005 Q3 2023 15,221	
	Q2 2023 14,753	
	59,995 / 4	14,999
	Return on equity, %	9.6
		5.0

Definition and motivation of use	Calculation at quarterly report January-March 2024
Return on capital employed Pre-tax profit for the rolling 12 month period with the addition of financial expenses in percent of the (last four quarters) capital employed. The measurement is used to measure capital efficiency and to allocate capital for new investments and shows the Group's earning capacity independent of financing.	Reporting according to IFRS Pre-tax profit, MSEK Financial expenses, MSEK Total profit, MSEK Average capital employed, MSEK Q1 2024 33,016 Q4 2023 32,888 Q3 2023 35,805 Q2 2023 36,442 138,151 / 4 Return on capital employed, %
	Segment reporting Pre-tax profit, MSEK Financial expenses, MSEK Total profit, MSEK Average capital employed, MSEK Q1 2024 27,721 Q4 2023 27,639 Q3 2023 29,072 Q2 2023 29,406 113,838 / 4 Return on capital employed, %
Interest coverage ratio Pre-tax profit items plus interest expenses in relation to interest expenses. The measurement shows how well interest expenses can be covered.	Reporting according to IFRS Pre-tax profit, MSEK Interest expenses, MSEK Total, MSEK Interest coverage ratio, multiple Segment reporting Pre-tax profit, MSEK Interest expenses, MSEK Total, MSEK Interest expenses, MSEK Interest expenses, MSEK Interest expenses, MSEK Interest expenses, MSEK Interest coverage ratio, multiple
Operating margin Operating profit as a percentage of net sales. Shows the profitability in the business.	Reporting according to IFRS Operating profit, MSEK Net sales, MSEK Operating margin, % Segment reporting Operating profit, MSEK Net sales, MSEK Operating profit, MSEK Net sales, MSEK Operating margin, % Segment reporting, excl. Mall of Scandinavia Operating profit, MSEK Net sales, MSEK Operating profit, MSEK Net sales, MSEK Operating margin, %
Net debt/equity ratio Interest-bearing net debt in relation to equity. Shows financial position.	Reporting according to IFRS Net debt, MSEK Equity, MSEK Net debt/equity ratio, multiple Segment reporting Net debt, MSEK Equity, MSEK Net debt, MSEK Net debt, MSEK Net debt, MSEK Equity, MSEK Net debt/equity ratio, multiple

2,532 651 3,183	
34,538 9.2	
1,909 <u>611</u> 2,520	
28,460 8.9	
-99 269 170 0.6	
-182 167 -15 -0.1	
-12 11,450 -0.1	
-106 11,141 -1.0	
-106 11,141 -1.0	
14,929 14,481 1.0	
9,139 14,976 0.6	

Calculation at quarterly report January-March 2024	
<u>Reporting according to IFRS</u> Equity, MSEK Total assets, MSEK Equity/assets ratio, %	14,44 48,89 29
<u>Segment reporting</u> Equity, MSEK Total assets, MSEK Equity/assets ratio, %	14,9 43,9 34
Reporting according to IFRS Total assets - Deferred tax liabilities - Other long-term liabilities - Other current liabilities Capital employed	MSE 48,89 -6 -1,70 -13,59 33,0
Segment reporting Total assets - Deferred tax liabilities - Other long-term liabilities - Other current liabilities Capital employed	MSE 43,94 -6(-1,7 -13,85 27,72
Reconciliation between IFRS and segment reporting Capital employed according to IFRS IFRS 16, additional leases Housing projects, sold part Capital employed according to segment reporting	MSE 33,0 -1,4 -3,8 27,7
-	Reporting according to IFRS Equity, MSEK Total assets, MSEK Equity/assets ratio, % Segment reporting Equity, MSEK Total assets, MSEK Equity, MSEK Total assets, MSEK Equity/assets ratio, % Reporting according to IFRS Total assets - Deferred tax liabilities - Other long-term liabilities - Other current liabilities - Other current liabilities Capital employed Segment reporting Total assets - Deferred tax liabilities - Other current liabilities - Other long-term liabilities - Other current liabilities

All amounts, if not otherwise specified, have been rounded to the nearest SEK million. The numbers in the quarterly report are based on the Group's consolidation system which is in SEK thousands. By rounding numbers presented key ratios may differ slightly from calcuated according to the definition.